

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**AMERICAN INSURANCE ASSN**

2. Address:

1130 CONNECTICUT AVE NW #1000, WASHINGTON, DC 20036

3. Principal place of business (if different from line 2):

4. Contact Name: LEIGH ANN PUSEY

Telephone: 202-828-7138

E-mail (optional): lpusey@aiadc.org

Senate ID #: 2662-12

House ID #: 31093000

7. Client Name:  Self

## TYPE OF REPORT

8. Year 2000 Midyear (January 1 - June 30):  **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report:  => Termination Date: \_\_\_\_\_ 11. No Lobbying Activity:

## INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more:  => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more:  => Expenses (nearest \$20,000): 2,963,000.00

### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- Method A.** Reporting amounts using LDA definitions only  
 **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  
 **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: AGR (one per page)

16. Specific lobbying issues:

H.R. 2559 - Agricultural Risk Protection Act of 1999 S.2251 - Risk Management for the 21st Century Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN G.

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: HERMAN, ANGELA D.

Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: AUT (one per page)

16. Specific lobbying issues:

H.R. 4475/S.2720 - FY 2001 Transportation Appropriations Act (Senate version, Sections 309, MVR privacy; 335, Hours of service; 342, BAC levels S.655 - National Salvage Motor Vehicle Consumer Protection Act S.678 - Salvaged & Damaged Motor Vehicle Information Disclosure Act S. 3059 - Motor Vehicle and Motor Vehicle Equipment Defect Notification Improvement Act H.R. 5164 - Transportation Recall Enhancement, Accountability and Documentation Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Natl Highway Traffic Safety Administration (NHTSA)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BAN (one per page)

16. Specific lobbying issues:

H.R. 3886 - International Counter-Money Laundering & Foreign Anticorruption Act H.R. 4585 - Medical Financial Privacy Protection Act  
S.2107 - Competitive Markets Supervision Act (privacy amendments) H.R. 4380 - Consumer Financial Privacy Act S.2513 - Financial  
Information Privacy Protection Act of 2000 H.R. 3408 - Fair Credit Reporting Amendments Act of 1999 H.R. 4857 - Privacy and  
Identity Protection Act of 2000 S.2554 - Amy Boyer's Law S.2699 - Social Security Number Protection Act of 2000 S.2871 - Social  
Security Number Privacy Act of 2000 H.R. 4311 - Identity Theft Prevention Act of 2000 S.2328 - Identity Theft Prevention Act of 2000

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Office of the Comptroller of the Currency (OCC)

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: NGUYEN, NATALIE

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CAW (one per page)

16. Specific lobbying issues:

Climate Change Policy and Legislation (no bills)

17. House(s) of Congress and Federal agencies contacted:

Council on Environmental Quality (CEQ)

Environmental Protection Agency (EPA)

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN G.

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

H.R. 1300 - Recycle America's Land Act H.R. 1750 - Community Revitalization and Brownfield Cleanup Act H.R. 2580 - Land Recycling Act S.1090 - Superfund Program Completion Act S.1105 - Superfund Litigation Reduction and Brownfield Cleanup Act S.2700 - Brownfields Revitalization and Environmental Restoration Act Superfund Reauthorization, Liability, Remedy Selection, Natural Resource Damages, Brownfields Redevelopment

17. House(s) of Congress and Federal agencies contacted:

Environmental Protection Agency (EPA)

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN G.

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: GOV (one per page)

16. Specific lobbying issues:

H.R. 4049 - Privacy Commission Act S.3040 - Privacy Commission Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: NGUYEN, NATALIE

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HCR (one per page)

16. Specific lobbying issues:

H.R. 1304 - Quality Health-Care Coalition Act H.R. 2089 - Group Health Plan Review Standards Act of 1999 H.R. 2470 - A bill to ensure confidentiality with respect to medical records and health care-related information (no bill title) H.R. 2990 - Bipartisan Consensus Managed Care Improvement Act/ Patient Bill of Rights H.R. 4577 - FY 2001 Labor/HHS/Education Appropriations Act (Senate version, Title XXII, Patients' Bill of Rights) S.578 - Health Information Confidentiality Act of 1999 S.881 - Medical Information Protection Act of 1999 S.1344 - Patient Bill of Rights Plus Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

H.R. 21/S. 1361 - Homeowners Insurance Available Act H.R. 173 - Community Reinvestment Improvement Act of 1999 H.R. 190 - Credit Opportunity Amendments Act of 1999 H.R. 354 - Collections of Information Antiprivacy Act H.R. 1219 - Construction Industry Payment Protection Act of 1999 H.R. 1429 - Anti-Redlining Insurance Disclosure Act of 1999 H.R. 1475/S. 837 - Auto Choice Reform Act H.R. 1714 - Electronic Signatures in Global and National Commerce Act H.R. 1858 - Consumer and Investor Access to Information Act of 1999 H.R. 2325 - Medicare & Medicaid Surety Bond Reform Act of 1999 H.R. 4425 - Cerro Graude Fire Assistance Act H.R. 4635 - FY 2001 VA/HUD Appropriations Act (FHIP/FHAP) H.R. 4923 - Community Renewal & New Markets Act H.R. 4893 - Community Reinvestment Modernization Act

17. House(s) of Congress and Federal agencies contacted:

Agriculture, Dept of (USDA)  
Government Accountability Office (GAO)  
HOUSE OF REPRESENTATIVES  
SENATE  
Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN G.  
Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS  
Name: HERMAN, ANGELA D.  
Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS  
Name: NGUYEN, NATALIE  
Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS  
Name: PUSEY, LEIGH ANN  
Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS  
Name: SAVERCDDL, JOHN  
Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS  
Name: SHELK, MELISSA W.  
Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

H.R. 4577 - FY 2001 LABOR - HHS Appropriations (Sec. 103, ergonomics) S.2553 - FY 2001 LABOR - HHS Appropriations (Sec. 105, ergonomics)

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HERMAN, ANGELA D.

Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SCI (one per page)

16. Specific lobbying issues:

H.R. 354 Collections of Information Antiprivacy Act H.R. 850 Security and Freedom through encryption (SAFE) Act H.R.  
1320 Millennium Digital Commerce Act H.R. 1572 Digital Signature Act of 1999 H.R. 1685 Internet Growth and Development  
Act of 1999 H.R. 1686 Internet Freedom Act H.R. 1714 Electronic Signatures in Global & National Commerce Act H.R.  
1858 Consumer and Investor Access to Information Act of 1999 H.R. 2616 Encryption for the National Interest Act H.R.  
2617 Tax Relief for Responsible Encryption Act of 1999 H.R. 3113 Unsolicited Commercial Electronic Mail Act H.R.  
5364 Business Method Patent Improvement Act of 2000 S.761 Millennium Digital Commerce Act S.  
798 PROTECT Act S. 809 Online Privacy Act S. 854 Electronic Rights for the 21st Century Act  
S. 921 Electronics Securities Transactions Act S. 2448 Internet Integrity & Critical Infrastructure Protection  
Act S. 2542 Controlling the Assault of Non-Solicited Pornography And Marketing Act = CANSPAM  
S.2928 Consumer Internet Privacy Enhancement Act S.2448 Internet Integrity and Critical Infrastructure  
Protection Act of 2000

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HERMAN, ANGELA D.

Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS

Name: NGUYEN, NATALIE

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TOR (one per page)

16. Specific lobbying issues:

H.R. 1283/S. 758 Fairness in Asbestos Compensation Act H.R. 1875 Interstate Class Action Jurisdiction Act  
H.R. 534 Fairness and Voluntary Arbitration Act H.R. 2112 Multi-District Litigation Act H.R.  
2245/S. 1214 Federalism Accountability Act S. 1185/H.R. 2366 Small Business Product Liability Reform Act H.R.  
1269 Litigation Fairness Act S. 353 Class Action Fairness Act S.1020 Motor Vehicle  
Franchise Contract Arbitration Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN G.

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRD (one per page)

16. Specific lobbying issues:

Basel Convention (no bill number) China WTO Accession GATS 2000 trade negotiations E.U. Data privacy issues Japan insurance agreements India insurance market H.R. 4444 Permanent Trade Relations for the People's Republic of China H.J. Res. 103 Normal Trade Relations for China H.J. Res. 90 U.S. Membership in the World Trade Organization U.S. Free Trade Agreements with Jordan, Singapore, Chile Normal Trade Relations with Vietnam Fast Track Trade Authority

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)  
Environmental Protection Agency (EPA)  
HOUSE OF REPRESENTATIVES  
SENATE  
State, Dept of (DOS)  
Treasury, Dept of  
U.S. Trade Representative (USTR)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN G.

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 14, 2001

Printed Name and Title: -