Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

Secretary of the Senate Received: Feb 16, 2004

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name: **GENERAL MOTORS CORP** 300 RENAISSANCE CENTER PO BOX 300 MC 482-C27-D21, DETROIT, MI 48265 3. Principal place of business (if different from line 2): 4. Contact Name: J. E. BERRY Telephone: 313-665-2979 E-mail (optional): ed.2.berry@gm.com Senate ID #: 16021-12 House ID #: 31109000 7. Client Name: X Self TYPE OF REPORT 8. Year 2003 Midyear (January 1 - June 30): OR Year End (July 1 - December 31): X 9. Check if this filing amends a previously filed version of this report: 10. Check if this is a Termination Report: 

=> Termination Date: 11. No Lobbying Activity: 🔲 INCOME OR EXPENSES Complete Either Line 12 OR Line 13 12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000: \$10,000 or more: => Income (nearest \$20,000); Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). 13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000: -\$10,000 or more: X => Expenses (nearest \$20,000): 3,740,000.00 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

Method B. Reporting amounts under section 5033[b](8) of the Internal Revenue Code
Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Method A. Reporting amounts using LDA definitions only

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: AUT (one per page)
- 16. Specific lobbying issues:

Advanced Technology Tax Incentives (H.R.1054, H.R.1180, H.R.1531, H.R.2671, S.505, S.587, S.1149) Auto Industry Issues (General) Automobile Safety Issues CAFE rulemaking for 2005-07 light trucks. Climate Change Negotiations. Energy Bill (H.R.6, S.14) FreedomCar funding (H.R.2754, H.R.2691, S.1391). International Standards Harmonization. Spectrum Allocation. U.S. Advanced Battery Consortium,

17. House(s) of Congress and Federal agencies contacted: Commerce, Dept of (DOC) Council of Economic Advisers Council on Environmental Quality (CEQ) Defense, Dept of (DOD) Education, Dept of Environmental Protection Agency (EPA) HOUSE OF REPRESENTATIVES Labor, Dept of (DOL) Natl Aeronautics & Space Administration (NASA) Natl Highway Traffic Safety Administration (NHTSA) Natl Science Foundation (NSF) Office of Management & Budget (OMB) Office of Science & Technology Policy (OSTP) Office of the Vice President of the United States SENATE State, Dept of (DOS) Transportation, Dept of (DOT) Treasury, Dept of U.S. Trade Representative (USTR) White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BALL, WILLIAM L. Covered Official Position (if applicable): N/A Name: BAZEMORE, MEL J.
Covered Official Position (if applicable): N/A
Name: BERKSHIRE, JYNELL D.
Covered Official Position (if applicable): N/A Name: BROAD, JEANNE D. Covered Official Position (if applicable): N/A Name: CHAPMAN, SUSAN D Covered Official Position (if applicable): N/A Name: COLE, KEITH N. Covered Official Position (if applicable): N/A Name: COLE, KEN W. Covered Official Position (if applicable): N/A Name: DALE, LEWIS I. Covered Official Position (if applicable): N/A Name: GEHRING, STEPHEN G. Covered Official Position (if applicable): N/A Name: GINN, ANNE F. Covered Official Position (if applicable): N/A Name: KEMMER, MARK L.
Covered Official Position (if applicable): N/A
Name: KEMP, WILLIAM J.
Covered Official Position (if applicable): N/A Name: LAITINEN, WILLIAM H.
Covered Official Position (if applicable): N/A Name: LANGE, ROBERT C.

Covered Official Position (if applicable): N/A Name: LIEBER, MICHELE E. Covered Official Position (if applicable): N/A Name: LOWERY, ELIZABETH A Covered Official Position (if applicable): N/A Name: MARX, THOMAS G. Covered Official Position (if applicable): N/A Name: MOHATAREM, G. MUSTAFA Covered Official Position (if applicable): N/A Name: MORGAN, GEORGE Covered Official Position (if applicable): N/A Name: O'TOOLE, STEPHEN E. Name: O'TOOLE, STEPHEN E.
Covered Official Position (if applicable): N/A
Name: PREUSS, J CHRISTOPHER
Covered Official Position (if applicable): N/A
Name: PRYCE, JEANNE D.
Covered Official Position (if applicable): N/A
Name: ROOSA, BRYAN R.
Covered Official Position (if applicable): N/A
Name: SCHNEIDER, RICHARD W.
Covered Official Position (if applicable): N/A
Name: SCIANCE, FREDERICK S.
Covered Official Position (if applicable): N/A Covered Official Position (if applicable): N/A Name: WALTON, THOMAS F. Covered Official Position (if applicable): N/A Name: WASHBURN, BARBARA J. Covered Official Position (if applicable): N/A Name: ZEBROSKI, SHIRLEY Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None** 

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: BUD (one per page)
- 16. Specific lobbying issues:

Fiscal 2004 Interior Appropriations (H.R. 2691, S.1391) Fiscal 2004 Department of Transportation Appropriations (H.R.2673, H.R.2989, S.1589) FreedomCar Tax Legislation (See TAX)

17. House(s) of Congress and Federal agencies contacted:
Commerce, Dept of (DOC)
Council on Environmental Quality (CEQ)
Defense, Dept of (DOD)
Energy, Dept of
HOUSE OF REPRESENTATIVES
Office of Management & Budget (DMB)
Office of the Vice President of the United States
SENATE
Transportation, Dept of (DOT)
Treasury, Dept of
U.S. Trade Representative (USTR)
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: COLE, KEITH N.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: GINN, ANNE F.
Covered Official Position (if applicable): N/A
Name: KEMMER, MARK L.
Covered Official Position (if applicable): N/A
Name: MOHATAREM, G. MUSTAFA
Covered Official Position (if applicable): N/A
Name: O'TOOLE, STEPHEN E.
Covered Official Position (if applicable): N/A
Name: WASHBURN, BARBARA J.
Covered Official Position (if applicable): N/A

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: CAW (one per page)
- 16. Specific lobbying issues:

Clean Air Act. Clear Skies/Multi pollutant legislation (H.R.999, S.485). Industrial Broiler MACT. Iron Foundry MACT. New Source Review Regulations.

17. House(s) of Congress and Federal agencies contacted: Commerce, Dept of (DOC)
Council on Environmental Quality (CEQ)
Energy, Dept of
Environmental Protection Agency (EPA)
HOUSE OF REPRESENTATIVES
Office of Management & Budget (DMB)
SENATE
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BAZEMORE, MELJ Covered Official Position (if applicable): N/A Name: COLE, KEITH N. Covered Official Position (if applicable): N/A Name: COLE, KEN W. Covered Official Position (if applicable): N/A Name: KEMMER, MARK L. Covered Official Position (if applicable): N/A Name: LOWERY, ELIZABETH A. Covered Official Position (if applicable): N/A Name: MARX, THOMAS G. Covered Official Position (if applicable): N/A Name: PREUSS, J CHRISTOPHER Covered Official Position (if applicable): N/A Name: PREUSS, J. CHRISTOPHER Covered Official Position (if applicable): N/A Name: ROOSA, BRYAN R. Covered Official Position (if applicable): N/A Name: SCHNEIDER, RICHARD W. Covered Official Position (if applicable): N/A

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: COM (one per page)

16. Specific lobbying issues:

Driver Distraction Numbering Spectrum Allocation Emergency Response/E911 Media Ownership DBS Transaction

17. House(s) of Congress and Federal agencies contacted: Federal Communications Commission (FCC) HOUSE OF REPRESENTATIVES SENATE Transportation, Dept of (DOT)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BALL, WILLIAM L.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: O'TOOLE, STEPHEN E.
Covered Official Position (if applicable): N/A

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: CSP (one per page)
- 16. Specific lobbying issues:

Air Bag Issues Antilock Brake Systems Consolidated Appropriations Bill (H.R.2673) Consumer Information Crash Avoidance Child Passenger Safety Issues Driver Behavior Improvements Driver Distraction (S.179) Drowsy Driving (H.R. 968) 15 Passenger Van Safety (S.717, H.R.1641, S.1978) Fiscal 2004 National Highway Traffic Safety Administration Funding(H.R.2673, H.R.2989, S.1589) Impaired Driving Issues (H.R.2681, H.R.2989, S.1141, S.192, S.1978, S.1589) Intelligent Transportation Systems International Safety Standards Harmonization Kids and Cars Safety Act (H.R.3683) Light Truck Aggressivity Low Speed Vehicles Motor Vehicle Bumpers Motor Carrier Safety Motor Vehicle Defects and Recalls Motor Vehicle Safety Regulatory Issues National Highway Safety Act of 2003 (S.1993) National Highway Traffic Safety Administration Reauthorization (H.R. 2088, S.1072, S.1978) NTSB Reauthorization (H.R.1527, S.579) New Car Assessment Program Safe, Accountable, Flexible and Efficient Transportation Equity Act of 2003 (S. 1072, H.R. 2088) Safety Belt - Child Safety Seat Use (S.1337, H.Con.Res. 166) Safety Data Safety Rating Labels SUV Safety Surface Transportation Safety Reauthorization Act of 2003 (S.1978) Transportation Recall Enhancement, Accountability and Documentation Act(TREAD)Implementation Uniform Child Restraint Anchorages Vehicle Compatability Vehicle Rollover

17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES
Natl Highway Traffic Safety Administration (NHTSA)
Natl Transportation Safety Board (NTSB)
Office of Management & Budget (DMB)
SENATE
Transportation, Dept of (DOT)
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BALL, WILLIAM L.
Covered Official Position (if applicable): N/A
Name: BAZEMORE, MEL J.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: GEHRING, STEPHEN G.
Covered Official Position (if applicable): N/A
Name: GINN, ANNE F.
Covered Official Position (if applicable): N/A
Name: KEMMER, MARK L.
Covered Official Position (if applicable): N/A
Name: KEMP, WILLIAM J.
Covered Official Position (if applicable): N/A
Name: LANGE, ROBERT C.
Covered Official Position (if applicable): N/A
Name: O'TOOLE, STEPHEN E.
Covered Official Position (if applicable): N/A

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code: ECN (one per page)
- 16. Specific lobbying issues:

Discussion of General Economic Issues

17. House(s) of Congress and Federal agencies contacted:
Commerce, Dept of (DOC)
Federal Reserve System
HOUSE OF REPRESENTATIVES
Natl Economic Council (NEC)
Office of Management & Budget (OMB)
SENATE
State, Dept of (DOS)
Treasury, Dept of
U.S. Trade Representative (USTR)
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: MOHATAREM, G. MUSTAFA
Covered Official Position (if applicable): N/A
Name: ZEBROSKI, SHIRLEY
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: ENG (one per page)
- 16. Specific lobbying issues:

Electric Utility Restructuring Energy Bill (H.R. 6, S.14) Fiscal 2004 Interior Appropriations (H.R.2691, S.1391) (See BUD)

17. House(s) of Congress and Federal agencies contacted: Council on Environmental Quality (CEQ) Energy, Dept of Environmental Protection Agency (EPA) Federal Energy Regulatory Commission (FERC) HOUSE OF REPRESENTATIVES Natl Highway Traffic Safety Administration (NHTSA) Office of Management & Budget (DMB) Office of Science & Technology Policy (OSTP) SENATE Transportation, Dept of (DOT) Treasury, Dept of White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BAZEMORE, MEL J.
Covered Official Position (if applicable): N/A
Name: BERKSHIRE, JYNELL D.
Covered Official Position (if applicable): N/A
Name: COLE, KEITH N.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: DALE, LEWIS I.
Covered Official Position (if applicable): N/A
Name: KEMMER, MARK L.
Covered Official Position (if applicable): N/A
Name: LOWERY, ELIZABETH A.
Covered Official Position (if applicable): N/A
Name: O'TOOLE, STEPHEN E.
Covered Official Position (if applicable): N/A
Name: ROOSA, BRYAN R.
Covered Official Position (if applicable): N/A
Name: SCIANCE, FREDERICK S.
Covered Official Position (if applicable): N/A

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: ENV (one per page)
- 16. Specific lobbying issues:

Fiscal 2004 Interior Appropriations (H.R.2691, S.1391) VA, HUD & Independent Agencies Appropriations Bill (H.R.2861, S.1584)

17. House(s) of Congress and Federal agencies contacted: Environmental Protection Agency (EPA) HOUSE OF REPRESENTATIVES SENATE White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BAZEMORE, MEL J. Covered Official Position (if applicable): N/A Name: COLE, KEITH N. Covered Official Position (if applicable): N/A Name: COLE, KEN W. Covered Official Position (if applicable): N/A Name: KEMMER, MARK L. Covered Official Position (if applicable): N/A Name: LOWERY, ELIZABETH A Covered Official Position (if applicable): N/A Name: MARX, THOMAS G. Covered Official Position (if applicable): N/A Name: O'TOOLE, STEPHEN E. Covered Official Position (if applicable): N/A Name: SCHNEIDER, RICHARD W. Covered Official Position (if applicable): N/A Name: SCIANCE, FREDERICK S. Covered Official Position (if applicable): N/A

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: FIN (one per page)
- 16. Specific lobbying issues:

Fair Credit Reporting Act (H.R. 2622) Financial Issues - H.R.100 to Amend the Soldiers and Sailors Civil Relief Act of 1940 (Provisions related to auto financing) Financial Services Regulatory Relief Act of 2003 (H.R.1375) National Consumer Credit Reporting System Improvement Act of 2003 (S.1753) Responsible lending Act (H.R.833)

17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: LIEBER, MICHELE E.
Covered Official Position (if applicable): N/A
Name: ZEBROSKI, SHIRLEY
Covered Official Position (if applicable): N/A

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

15. General issue area code: FUE (one per page)

16. Specific lobbying issues:

Clean Diesel Act (H.R.2209)

17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: COLE, KEITH N.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: KEMMER, MARK L.
Covered Official Position (if applicable): N/A

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: GOV (one per page)
- 16. Specific lobbying issues:

See LAW

- 17. House(s) of Congress and Federal agencies contacted: None
- 18. Name of each individual who acted as a lobbyist in this issue area:
- 19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: HCR (one per page)
- 16. Specific lobbying issues:

Medicare Prescription Drug Benefits (S.1, H.1)

17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES Health & Human Services, Dept of (HHS) SENATE White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: GUARISCO, ANNETTE J.
Covered Official Position (if applicable): N/A
Name: LIEBER, MICHELE E.
Covered Official Position (if applicable): N/A
Name: RO

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: INS (one per page)
- 16. Specific lobbying issues:

Fairness In Asbestos Injury Resolution Act of 2003 (S.1125)

17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: COLE, KEITH N.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: LIEBER, MICHELE E.
Covered Official Position (if applicable): N/A

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: LAW (one per page)
- 16. Specific lobbying issues:

Asbestos Litigation Reform (S.1115, S.413) Auto Choice-No Fault Liability Class Action Reform (S.274, H.R.1115) Fairness in Asbestos Injury Resolution Act of 2003 (S.1125) Federal Tort Reform Motor Vehicle Theft Treasury Appropriations Bill

17. House(s) of Congress and Federal agencies contacted: Commerce, Dept of (DOC)
Council on Environmental Quality (CEQ)
HOUSE OF REPRESENTATIVES
Justice, Dept of (DOJ)
Natl Economic Council (NEC)
Occupational Safety & Health Administration (OSHA)
Office of Management & Budget (DMB)
SENATE
Treasury, Dept of
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BAZEMORE, MEL J. Covered Official Position (if applicable): N/A Name: COLE, KEITH N. Covered Official Position (if applicable): N/A Name: COLE, KEN W. Covered Official Position (if applicable): N/A Name: DALE, LEWIS I. Covered Official Position (if applicable): N/A Name: KEMMER, MARK L.
Covered Official Position (if applicable): N/A
Name: KEMP, WILLIAM J.
Covered Official Position (if applicable): N/A
Name: LIEBER, MICHELE E. Covered Official Position (if applicable): N/A Name: LOWERY, ELIZABETH A. Covered Official Position (if applicable): N/A Name: O'TOOLE, STEPHEN E. Covered Official Position (if applicable): N/A Name: SCIANCE, FREDERICK S. Covered Official Position (if applicable): N/A Name: WALTON, THOMAS F. Covered Official Position (if applicable): N/A

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: MAN (one per page)
- 16. Specific lobbying issues:

See AUT

- 17. House(s) of Congress and Federal agencies contacted: None
- 18. Name of each individual who acted as a lobbyist in this issue area:
- 19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code: ROD (one per page)
- 16. Specific lobbying issues:

See TRA

- 17. House(s) of Congress and Federal agencies contacted: None
- 18. Name of each individual who acted as a lobbyist in this issue area:
- 19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code: RRR (one per page)
- 16. Specific lobbying issues:

See TRA

- 17. House(s) of Congress and Federal agencies contacted: None
- 18. Name of each individual who acted as a lobbyist in this issue area:
- 19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: SCI (one per page)
- 16. Specific lobbying issues:

See AUT Fuel Cell Funding (H.R.238, H.R.1644)

17. House(s) of Congress and Federal agencies contacted: Energy, Dept of HOUSE OF REPRESENTATIVES SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: COLE, KEITH N.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: TAX (one per page)
- 16. Specific lobbying issues:

Advanced Technology Tax Incentives (H.R.1054, H.R.1180, H.R.1531, H.R.2671, H.R.6, S.505, S.587, S.1149). Alternative Minimum Tax (S.1475). FSC/ETI Repeal and International Tax Reform. Group Legal Services Income Exclusion (H.R.1549, S.1556). Pension Reform (H.R.1776). Railroad Tax (H.R.578, S.251). Research & Dev. Tax Credit (H.R.463, S.664). Tax Treaties including Mandatory. Binding Arbitration and Treaty. Ratification. Transportation/Motor Fuel Tax.

17. House(s) of Congress and Federal agencies contacted:
Commerce, Dept of (DOC)
Energy, Dept of
HOUSE OF REPRESENTATIVES
Labor, Dept of (DOL)
Natl Economic Council (NEC)
Pension Benefit Guaranty Corporation (PBGC)
SENATE
Treasury, Dept of
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERKSHIRE, JYNELL D.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: GUARISCO, ANNETTE J.
Covered Official Position (if applicable): N/A
Name: KEMMER, MARK L.
Covered Official Position (if applicable): N/A
Name: LAITINEN, WILLIAM H.
Covered Official Position (if applicable): N/A
Name: LOWERY, ELIZABETH A.
Covered Official Position (if applicable): N/A
Name: MOHATAREM, G. MUSTAFA
Covered Official Position (if applicable): N/A
Name: O'TOOLE, STEPHEN E.
Covered Official Position (if applicable): N/A
Name: ROOSA, BRYAN R.
Covered Official Position (if applicable): N/A
Name: SCHNEIDER, RICHARD W.
Covered Official Position (if applicable): N/A
Name: WASHBURN, BARBARA J.
Covered Official Position (if applicable): N/A

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: TRA (one per page)
- 16. Specific lobbying issues:

Fiscal 2004 Department of Transportation Appropriations (H.R.2673, H.R.2989, S.1589) FreedomCAR (See AUT) Harbor Maintenance Highway Funding & Highway Trust Fund Hours of Service Regulation Intelligent Transportation Systems Jones Act Locomotive Issues Ocean Shipping Public Transit Funding Railroad Issues/Staggers Act(S.919) Railroad Safety (H.R. 2378, S.1402) Safe, Accountable, Flexible and Efficient Transportation Equity Act of 2003 (S.1072, H.R.2088) Surface Transportation Reauthorization (H.R. 3550, S.1072) Surface Transportation Board Reauthorization (H.R. 2192) Trucking Issues Truck Sizes and Weights (H.R.2180, S.1140) Border Transportation Issues

17. House(s) of Congress and Federal agencies contacted: Federal Highway Administration (FHA) Federal Maritime Commission Federal Railroad Administration HOUSE OF REPRESENTATIVES SENATE Surface Transportation Board Transportation, Dept of (DOT) White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERKSHIRE, JYNELL D.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: KEMMER, MARK L.
Covered Official Position (if applicable): N/A
Name: O'TOOLE, STEPHEN E.
Covered Official Position (if applicable): N/A
Name: ZEBROSKI, SHIRLEY
Covered Official Position (if applicable): N/A

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: TRD (one per page)
- 16. Specific lobbying issues:

APEC Issues Border Security Issues Central America Free Trade Agreement Currencies/Trade-Related Issues Electronic Commerce Free Trade of the Americas (FTAA) Ex-Im Bank Policies Intellectual Property Issues Iraq Reconstruction Aid Market Access Issues Non-Tariff Trade Barriers Section 201 Issues Section 301 Trade Issues Trade Promotion Authority Unilateral Sanctions U.S. ASEAN Trade U.S. Australia Trade U.S. Canada Issues U.S. Chile Free Trade U.S. China Trade U.S. Customs U.S. EU Issues U.S. Eastern European Trade U.S. Egypt Trade U.S. India Trade U.S. Japan Trade U.S. Korean Trade U.S. Latin America Trade U.S. Mexico Trade U.S. Russia Trade U.S. Singapore Trade World Trade Organization

17. House(s) of Congress and Federal agencies contacted: Commerce, Dept of [DOC] HOUSE OF REPRESENTATIVES SENATE State, Dept of (DOS) Treasury, Dept of U.S. Trade Representative (USTR) White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BROAD, JEANNE D.
Covered Official Position (if applicable): N/A
Name: CHAPMAN, SUSAN D.
Covered Official Position (if applicable): N/A
Name: COLE, KEN W.
Covered Official Position (if applicable): N/A
Name: KEMMER, MARK L.
Covered Official Position (if applicable): N/A
Name: MOHATAREM, G. MUSTAFA
Covered Official Position (if applicable): N/A
Name: PRYCE, JEANNE D.
Covered Official Position (if applicable): N/A
Name: ROOSA, BRYAN R.
Covered Official Position (if applicable): N/A
Name: ZEBROSKI, SHIRLEY
Covered Official Position (if applicable): N/A

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: TRU (one per page)
- 16. Specific lobbying issues:

See TRA

- 17. House(s) of Congress and Federal agencies contacted: None
- 18. Name of each individual who acted as a lobbyist in this issue area:
- 19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code: UTI (one per page)
- 16. Specific lobbying issues:

See ENG

- 17. House(s) of Congress and Federal agencies contacted: None
- 18. Name of each individual who acted as a lobbyist in this issue area:
- 19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: WAS (one per page)
- 16. Specific lobbying issues:

See ENV

- 17. House(s) of Congress and Federal agencies contacted: None
- 18. Name of each individual who acted as a lobbyist in this issue area:
- 19. Interest of each foreign entity in the specific issues listed on line 16 above. None

Signature: ON FILE Date: Feb 16, 2004

Printed Name and Title: J. E. BERRY - EXECUTIVE DIRECTOR