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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Walker, Martin &amp; Hatch, LLC</b>			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address <b>321 D Street, N.E.</b> City <b>Washington,</b> State/Zip (or Country) <b>DC 20002</b> <b>U.S.A.</b>			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name <b>Jack Martin</b>	Telephone <b>202-543-9004</b>	E-mail (optional)	5. Senate ID #
7. Client Name <input type="checkbox"/> Self <b>Ferrero, USA</b>			6. House ID # <b>35858010</b>

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_

11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033 the Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature \_\_\_\_\_ Date 2/16/2004

Printed Name and Title Scott Hatch - Member \_\_\_\_\_ Pag

Registrant Name: Walker, Martin & Hatch, LLC

Client Name: Ferrero, USA

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FOO (one per page)

16. Specific Lobbying issues  
**Monitor issues related to the food industry.**

17. House(s) of Congress and Federal agencies contacted  Check if None  
**House of Representatives**  
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Hatch, Scott</b>	
<b>Martin, Jack</b>	
<b>Walker, Laird</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Scott Hatch Date 2/16/2004

Printed Name and Title Scott Hatch - Member Page