

Clerk of the House of Representatives  
 Legislative Resource Center  
 B-106 Cannon Building  
 Washington, DC 20515

Secretary of the Senate  
 Office of Public Records  
 232 Hart Building  
 Washington, DC 20510

SECRETARY OF THE  
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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name:  
**LEONARD + Co.**

2. Address  Check if different than previously reported:  
**3433 N. ALBEMARLE ST.**

3. Principal Place of Business (if different from line 2):  
 City: **ARLINGTON** State/Zip (or Country): **VA 22207**

4. Contact Name: **BURLEIGH C.W. LEONARD** Telephone: **703-536-9118** E-mail (optional):  
 5. Senate ID:

7. Client Name:  Self  Other: **ALTRIA CORPORATE SERVICES INC** 6. Home ID #: **30407**

TYPE OF REPORT & Year: 2004 Midyear (January 1-June 30)  OR Year End (July 1-12/31)

9. Check if this filing amends a previously filed version of this report.

10. Check if this is a Termination Report  → Termination Date: \_\_\_\_\_

11. No Lobbying

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

12. Lobbying Firms	13. Organizations
<p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> → \$ <u>70,000</u>  <small>(Amount cannot exceed \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> → \$ _____  <small>Expenses cannot exceed \$20,000</small></p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description:</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 60 Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 16 Internal Revenue Code</p>

Signature: Burleigh C.W. Leonard

Printed Name and Title <sup>U</sup> BURLLEIGH C.W. LEONARD PRESIDENT

P.

Registrant Name: LEONARD + Co Client Name: ALTRIA CORPORATE SERVICES

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code FOO (one per page)

16. Specific lobbying issues  
PROGRAMS  
CHILD NUTRITION REAUTHORIZATION  
COUNTRY OF ORIGIN LABELING

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. SENATE  
U.S. HOUSE OF REPRESENTATIVES  
U.S. DEPARTMENT OF AGRICULTURE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BURLEIGH CW LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature: Burleigh CW Leonard Date: 8/1/04

Printed Name and Title: TURLEIGH C.W. LEONARD PRESIDENT

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Ag.

Registrant Name LEONARD + C Client Name ALTRIA CORPORATE SERVICES I

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code: TRA (one per page)

16. Specific lobbying issues

AUSTRALIAN FREE TRADE AGREEMENT  
CENTRAL AMERICA FREE TRADE AGREEMENT

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. SENATE  
U.S. HOUSE OF REPRESENTATIVES  
OFFICE OF U.S. TRADE REPRESENTATIVE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BURLEIGH C.W. LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Burleigh C.W. Leonard Date 8/1/04

Printed Name and Title KURLEIGH C.W. LEONARD PRESIDENT

PK

Registrant Name: LEONARD & CO Client Name: ACTRIA CORPORATE SERVICES

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code: AGR (one per page)

16. Specific lobbying issues

MILK FORWARD CONTRACTING  
RESTRICTIONS ON MILK PROTEIN CONCENTRATE IMPORTS  
SUGAR STORAGE FACILITY LOAN PROGRAM

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. SENATE  
U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)
<u>BURLEIGH CW. LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature: Burleigh C.W. Leonard Date: 8/1/04

Printed Name and Title: BIRLEIGH CW LEONARD PRESIDENT

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Registrant Name LEONARD + Co. Client Name ACTRIA CORPORATE SERVICES

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues

FDA REGULATION OF TOBACCO LEGISLATION  
TOBACCO QUOTA BUY OUT LEGISLATIONS

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. SENATE  
U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BURLEIGH C.W. LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Burleigh C.W. Leonard Date 8/1/04

Printed Name and Title: BURLEIGH C.W. LEONARD PRESIDENT

Pf

LEONARD + Co

ALTRIA CORPORATE SE

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

N/A

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business activities

N/A

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

N/A

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

N/A

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)
N/A		

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

N/A

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities
N/A			

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant or affiliated organization

N/A

*[Handwritten Signature]*

8/1/14

Signature: [Handwritten Signature] DATE: 11/1/11

Printed Name and Title: BERNARD C.W. LEONARD PRESIDENT

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