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| Clerk of the House of Representatives Legislative Resource Center E-106 Cannon Building Washington, DC 20515 | Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510 |
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SECRETARY OF THE SENATE
03 FEB 20 PM 12:50

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|--|-----------------------------|---|-------------------|
| 1. Registrant Name POLICY DIRECTIONS, INC. | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 818 CONNECTICUT AVENUE, NW, SUITE 225 | | | |
| 3. Principal Place of Business (if different from line 2) City: WASHINGTON State/Zip (or Country) DC 20006 | | | |
| 4. Contact Name FRANKIE L. TRULL | Telephone (202) 776-0071 | E-mail (optional) fltrull@poldir.com | 5. Senate ID 3 |
| 7. Client Name <input type="checkbox"/> Self NESTLE, USA | | | 6. House ID 32 |

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) OR Year End (July 1-I

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇔ Termination Date _____

11. No Lobby

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

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| <p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>80,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____ Expenses (nearest \$</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for descriptive</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA de</p> <p><input type="checkbox"/> Method B. Reporting amounts under section Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section Internal Revenue Code</p> |
|--|--|

Signature Frankie L. Trull

FRANKIE L. TRULL

Printed Name and Title _____

LD-2 (REV. 6/98)

Registrant Name POLICY DIRECTIONS INC Client Name NESTLE, USA

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Monitor WIC program
Agriculture Appropriations Bil, H.R. 4461

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|--------------------|---|
| FRANKIE L. TRULL | |
| STEVEN L. KOPPERUD | |
| STEPHEN MICHAEL | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Frankie L. Trull Date 02/03/03

Printed Name and Title FRANKIE L. TRULL, PRESIDENT

Registrant Name POLICY DIRECTIONS INC Client Name NESTLE, USA

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

Monitor WIC issues

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|--------------------|---|
| FRANKIE L. TRULL | |
| STEVEN L. KOPPERUD | |
| STEPHEN MICHAEL | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Frankie L. Trull Date 02/03/03

Printed Name and Title FRANKIE L. TRULL, PRESIDENT

Registrant Name POLICY DIRECTIONS INC Client Name NESTLE, USA

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code FOO (one per page)

16. Specific lobbying issues

Monitor issues related to genetically modified organisms
Safety & Labeling

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|--------------------|---|
| FRANKIE L. TRULL | |
| STEVEN L. KOPPERUD | |
| STEPHEN MICHAEL | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Frankie L. Trull* Date 02/03/03

Printed Name and Title FRANKIE L. TRULL, PRESIDENT

Registrant Name POLICY DIRECTIONS INC Client Name NESTLE, USA

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each co information as requested. Attach additional page(s) as needed.

15. General issue area code ANI (one per page)

16. Specific lobbying issues

Monitor Pet Food Issues

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|--------------------|---|
| FRANKIE L. TRULL | |
| STEVEN L. KOPPERUD | |
| STEPHEN MICHAEL | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Frankie L. Trull Date 02/03/03

Printed Name and Title FRANKIE L. TRULL, PRESIDENT

Registrant Name POLICY DIRECTIONS INC Client Name NESTLE, USA

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the client engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Ingredients and imports

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|--------------------|---|
| FRANKIE L. TRULL | |
| STEVEN L. KOPPERUD | |
| STEPHEN MICHAEL | |

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Frankie L. Trull Date 02/03/03

Printed Name and Title FRANKIE L. TRULL, PRESIDENT

Registrant Name POLICY DIRECTIONS INC Client Name NESTLE, USA

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

Monitor Labor Issues

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|--------------------|---|
| FRANKIE L. TRULL | |
| STEVEN L. KOPPERUD | |
| STEPHEN MICHAEL | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Frankie L. Trull Date 02/03/03

Printed Name and Title FRANKIE L. TRULL, PRESIDENT

