

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
---	--

SECRET
03 AUG 2004

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name BALZANO ASSOCIATES, INC.			
2. Address <input type="checkbox"/> Check if different than previously reported 5411-F Backlick Road, Springfield, VA 22151			
3. Principal Place of Business (if different from line 2) City: Arlington State/Zip (or Country) VA 22209			
4. Contact Name Becky Howser	Telephone 703/256-7931	E-mail (optional)	5. Senate ID # 5244000
7. Client Name <input type="checkbox"/> Self Lockheed Martin Corporation			6. House ID # 3081800

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) ☒ OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☒ ⇨ Termination Date 06/30/03

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 1 Internal Revenue Code</p>
---	---

Signature

Michael P. Bohm

Printed Name and Title Michael P. Balzano, Jr. President
LD-2 (REV. 6/98)

Registrant Name Balzano Associates, Inc. Client Name Lockheed Martin Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Michael P. Balzano, Jr.	
Ruthanne Goodman	
Janel Pennington	
Nancy J. Limauro	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature

Michael P. Balzano

Date

08/01/03

Printed Name and Title Michael P. Balzano, Jr. President

Form LD-2 (Rev. 6/98)

Pa