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Washington, DC 20515

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Washington, DC 20510

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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <u>Institute of Real Estate Management (IREM)</u>	
2. Address <input type="checkbox"/> Check if different than previously reported <u>430 N. Michigan Ave.</u>	
3. Principal Place of Business (if different from line 2) City: <u>Chicago</u> State/Zip (or Country) <u>IL 60611</u>	
4. Contact Name <u>Charles Achilles</u>	5. Senate ID # <u>19491-24</u>
6. House ID # <u>30073001</u>	
7. Client Name <input checked="" type="checkbox"/> Self	

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) ☐ OR Year End (July 1-December 31) ☒

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ Termination Date _____

11. No Lobbying Activity ☐

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input type="checkbox"/> \Rightarrow \$ _____ Income (nearest \$20,000)	\$10,000 or more <input checked="" type="checkbox"/> \Rightarrow \$ <u>180,000</u> Expenses (nearest \$20,000)
14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.	
<input type="checkbox"/> Method A. Reporting amounts using LDA definitions only	
<input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code	
<input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code	

Signature

Charles Achilles

Printed Name and Title

Charles A. Achilles STAFF U.P.

LD-2 (REV. 6/98)

PAGE 1 of 8

Registrant Name IREM Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RES (one per page)

16. Specific lobbying issues Uniform Standards for Professional Appraisal Practice (USPAP) The Appraisal Standards Board (ASB) published the Exposure Draft of proposed changes to the 2000 USPAP. IREM corresponded to the real estate commissioners in each state educating them about the detrimental impact on real estate trades if they were to adopt language from the Exposure Draft.

17. House(s) of Congress and Federal agencies contacted ☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Charles Achilles</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature Charles Achilles Date 2/5/01

Printed Name and Title Charles A. Achilles Staff V.P.

Registrant Name IREM Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues Lead Paint Regulation

After a series of meetings with IREM and other groups, HUD released a plan for dealing with the burdens associated with their new regulation on lead paint hazard reduction in federally assisted housing.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

HUD
EPA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature Charles Achilles Date 2/5/01
Printed Name and Title Charles A. Achilles staff v.p.

Registrant Name IREM

Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues Telecommunications - Forced Access
IREM developed grassroots lobbying campaigns to fight telecommunications companies spearheading forced access legislation. Through the active participation of individual members, local IREM chapters effectively derided efforts to pass legislation unfavorable to property managers and the real estate industry.

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

FCC

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Charles Achilles</u>		<input type="checkbox"/>
<u>Katherine Brommel</u>		<input type="checkbox"/>
<u>Megan Booth</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature Charles Achilles

Date 2/5/01

Printed Name and Title Charles A. Achilles, Staff V.P.

Registrant Name IREM Client Name _____

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15. General issue area code BNK (one per page)

16. Specific lobbying issues

Bankruptcy Reform Bill; H.R. 833 and S. 625; provided information to members on bill provision to provide protection for shopping center owners during tenant bankruptcy.

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Charles Achilles Date 2/5/01

Printed Name and Title Charles A. Achilles, staff H.R.

Registrant Name IREM Client Name _____

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15. General issue area code TAX (one per page)

16. Specific lobbying issues

Reported the Real Estate Depreciation Study directed under the "Tax and Trade Relief Extension Act" completed by the Treasury Department. Members encouraged to participate in industry working group to draft language.

17. House(s) of Congress and Federal agencies contacted ☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles A. Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Charles A. Achilles Date 2/5/01

Printed Name and Title Charles A. Achilles, staff V.P.

Registrant Name IREM Client Name _____

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15. General issue area code CN (one per page)

16. Specific lobbying issues

Supported H.R. 3590 requiring that commercial facilities be given 90 days notice before a lawsuit is filed for alleged violations of the ADA. adopted position.

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles A. Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Charles Achilles Date 2/5/01

Printed Name and Title Charles A. Achilles, staff V.P.

Registrant Name IREM

Client Name _____

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15. General issue area code FIN (one per page)

16. Specific lobbying issues

Reported on the Federal Reserve Board and Department of Treasury joint proposed rule allowing financial holding companies to branch into real estate brokerage and management. Solicited commentary from members in order to fashion a letter to the aforementioned agencies in 2001.

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Charles A. Achilles		<input type="checkbox"/>
Megan Booth		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Charles A. Achilles Date 2/5/01

Printed Name and Title Charles A. Achilles, staff V.P.

Form LD-2 (Rev. 6/98)

Page 8 of 8