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| Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 | Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510 |
|---|--|

SECRETARY
06 AUG -5

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

| | | | |
|---|---------------------|------------------|----------------|
| 1. Registrant name UPS (United Parcel Service) | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 55 Glenlake Parkway, NE Atlanta GA 30328 US | | | |
| 3. Principal place of business (if different than line 2) 316 Pennsylvania Ave., SE DC 20003 US City State/Zip or Country | | | |
| 4a. Contact Name | b. Telephone number | c. E-mail | 5. Senate ID # |
| Ms. Sharen Kinney | 202-675-1712 | sakinney@ups.com | 39223-12 |
| 7. Client Name <input checked="" type="checkbox"/> Self | | | 6. House ID # |
| UPS (United Parcel Service) | | | 30712000 |

TYPE OF REPORT 8. Year 2006 Midyear (January 1-June 30) ☒ OR Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date _____ 11. No Lobbying Activity ☐

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| | |
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| <p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>1,500,000</u></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions or</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of Internal Revenue Code</p> |
|---|--|

Edit Form 278

Signature Arnold Wellman Date Aug 1, 06

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs

1000180630

Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code AVI - Aviation/Aircraft/Airlines (one per page)

16. Specific lobbying issues

HR 5197
Bilateral Rights
FAA Night Tower Closures
Midway Island Airfield
Technology Issues

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House Commerce Dept.
Senate TSA
FAA Treasury Dept.
DOT White House
Homeland Security
State Department

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|---------|-------------|-----|---|
| Robert | Bergman | Mr. | |
| Michael | Francesconi | Mr. | |
| Cathy | Harper | Ms. | |
| Royal | Roth | Mr. | |
| Arnold | Wellman | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Date _____

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs
Filing #7f90503b-9288-4fa6-a8d7-8886c159c002 - Page 3 of 44

0000180631



Printed Name and Title Arnold Weintraub, Vice President, Corporate Public Affairs

LD-2DS (Rev. 4/04)

Page 2

Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code POS - Postal (one per page)

16. Specific lobbying issues

HR 22
S 662
Retail Services

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House SEC
Senate GAO
Treasury White House Domestic Policy Council
GAO
Federal Communications Commisison

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|----------|---------|------|---|
| Sheryl | Bonilla | Mrs. | |
| Royal | Roth | Mr. | |
| Arnold | Wellman | Mr. | |
| Thomas | Jensen | Mr. | |
| Nicholas | Lewis | Mr. | |
| Charles | Meyers | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180632



Printed Name and Title Arnold Weisman, Vice President, Corporate Public Affairs

LD-2DS (Rev. 4/04)

Page 3

Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code ENG - Energy/Nuclear (one per page)

16. Specific lobbying issues

Fuel Cell Legislation
Hydraulic Hybrid
Hybrid Electric

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

DOE
House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|------|------------|-----|---|
| Mark | Alagna | Mr. | |
| Dana | Richardson | Ms. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180633



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code RET - Retirement (one per page)

16. Specific lobbying issues

HR 2830
HR 3108
S 1783

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate
Dept. of Labor

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|----------|---------|-----|---|
| Mark | Alagna | Mr. | |
| Thomas | Jensen | Mr. | |
| Michael | Kiely | Mr. | |
| Nicholas | Lewis | Mr. | |
| Royal | Roth | Mr. | |
| Arnold | Wellman | Mr. | |
| Sheryl | Bonilla | Ms. | |
| Marcel | Dubois | Mr. | |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

1000180634

Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD - Budget/Appropriations (one per page)

16. Specific lobbying issues

HR 5441 Homeland Security Appropriations
HR 5576 Transportation Appropriations - funding for aviation technology

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|--------|---------|-----|---|
| Robert | Bergman | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180635



Printed Name and Title Arnold Weinman, Vice President, Corporate Public Affairs

LD-2DS (Rev. 4.04)

Page 6

Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code FOO - Food Industry (Safety, Labeling, etc.) (one per page)

16. Specific lobbying issues

FDA Rule Implementing Bioterrorism Act

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

FDA
DOT

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|--------|---------|-----|---|
| Robert | Bergman | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180636



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code ENV - Environmental/Superfund (one per page)

16. Specific lobbying issues

Alternative Fuels
Corporate sustainability

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
EPA

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|------|------------|-----|---|
| Dana | Richardson | Ms. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180637



Printed Name and Title Arnold Weinman, Vice President, Corporate Public Affairs

LD-2DS (Rev. 4.04)

Page 8

Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code LBR - Labor Issues/Antitrust/Workplace (one per page)

16. Specific lobbying issues

Railway Labor Act

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate
DOT
Dept. of Labor

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|--------|---------|-----|---|
| Robert | Bergman | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

1000180638



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code PHA - Pharmacy (one per page)

16. Specific lobbying issues

Internet Sale of Pharmaceuticals
Pedigree Legislation

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate
FDA

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|---------|--------|-----|---|
| Charles | Meyers | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180639



Printed Name and Title Arnold Weinman, Vice President, Corporate Public Affairs

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Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code CSP - Consumer Issues/Safety/Protection (one per page)

16. Specific lobbying issues

HR 3997 Financial Data Protection Acr of 2006
HR 4127 Data Accountability and Trust Act

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|------|----------|-----|---|
| Lisa | Hamilton | Ms. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180640



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code GOV - Government Issues (one per page)

16. Specific lobbying issues

Federal Lobby Reform

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|-------|------|-----|---|
| Royal | Roth | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180641



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code HOM - Homeland Security (one per page)

16. Specific lobbying issues

HR 2649, HR 2044, HR 2688, S 1052 - Aviation Security
HR 4954, S 2008, S 2459 - Maritime and Supply Chain Security
HR 4439 - TSA Reauthorization
HR 5604 - Truck Security
S. 2791

Air Cargo Security Rule
Emergency Preparedness
TSA Security Programs
NIPP

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate
TSA
Dept. of Homeland Security
Customs & Border Patrol

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|--------|---------|-----|---|
| Robert | Bergman | Mr. | |
| Leo | Diaz | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

1000180642



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code TRD - Trade (Domestic & Foreign) (one per page)

16. Specific lobbying issues

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|--------------------------------|---------------------------------------|
| US-Korea Free Trade Agreement | International/Domestic Customs Issues |
| US-China Trade Policy | |
| US Cargo Carriers trade issues | |
| PNTR for Vietnam | |
| China Post | |
| Japan Post | |

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

| | |
|---------------------------------|-------------|
| House | DOT |
| Senate | FAA |
| USTR | White House |
| Commerce | |
| State Department | |
| Department of Homeland Security | |

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|-----------|-------------|------|---|
| Sheryl | Bonilla | Mrs. | |
| Catherine | Harper | Ms. | |
| Selina | Jackson | Ms. | |
| Dana | Richardson | Ms. | |
| Royal | Roth | Mr. | |
| Michael | Francesconi | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180643



Printed Name and Title Arnold Weinman, Vice President, Corporate Public Affairs

LD-2DS (Rev. 4.04)

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Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code WAS - Waste(hazardous/solid/interstate/nuclea (one per page)

16. Specific lobbying issues

HR 5604
HM-215M-NPRM

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
DOT

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|------|------|-----|---|
| Leo | Diaz | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180644



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code TAX - Taxation/Internal Revenue Code (one per page)

16. Specific lobbying issues

HR 1956 - Business Activity Tax Simplification
HR 2471, S 1066 - Economic Development Act
FAA Reauthorization

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|------|----------|-----|---|
| Lisa | Hamilton | Ms. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180645



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code HCR - Health Issues (one per page)

16. Specific lobbying issues

S 406 - Small Business Health Plans

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|---------|--------|-----|---|
| Charles | Meyers | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

1000180646

Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code TRA - Transportation (one per page)

16. Specific lobbying issues

International/Domestic Customs Issues
Cargo Carriers issues

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

| | |
|----------------------------|------|
| House | FAA |
| Senate | TSA |
| Commerce | USTR |
| Dept. of Homeland Security | |
| Dept. of State | |
| DOT | |

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------------------|---|
| Michael Francesconi Mr. | |
| Dana Richardson Ms. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180647



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code RRR - Railroads (one per page)

16. Specific lobbying issues

Railroad Investment Tax Credit
Hazmat Issues
Railroad competition

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate
STB

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|---------|---------|-----|---|
| Charles | Meyers | Mr. | |
| Thomas | Jensen | Mr. | |
| Arnold | Wellman | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180648



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code TEC - Telecommunications (one per page)

16. Specific lobbying issues

Continental/Massport Petition

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

Federal Communications Commission

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|----------------|---|
| Nick Lewis Mr. | |
| | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000180649



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code TRU - Trucking/Shipping (one per page)

16. Specific lobbying issues

FLSA Overtime Requirements - Highway Bill Technical Correction

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | | | Covered Official Position (if applicable) |
|--------|---------|------|---|
| Robert | Bergman | Mr. | |
| Sheryl | Bonilla | Mrs. | |
| Thomas | Jensen | Mr. | |
| Royal | Roth | Mr. | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

1000180650

Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different than line 20)

City

State/Zip

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Betty

Amend

Ms.

ISSUE UPDATE

24. General lobbying issues that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

| Name | Address | Principal place of Business (city and state or country) |
|------|---------|--|
| | | |

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

| Name | Address | Principal place of business (city and state or country) | Amount of contribution for lobbying activities | Own perc clien |
|------|---------|--|---|----------------------|
| | | | | |

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, or affiliated organization

Signature _____

Date _____

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs

0000180651

