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### LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|   |                           |                                  |                            |
|---|---------------------------|----------------------------------|----------------------------|
| 1. Registrant Name<br>Washington Policy Associates, Inc.  |                           |                                  |                            |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br>1600 Duke Street Suite 220 |                           |                                  |                            |
| 3. Principal Place of Business (if different from line 2)<br>City: Alexandria State/Zip (or County): VA 22314 |                           |                                  |                            |
| 4. Contact Name<br>Jeffrey C. Smith   | Telephone<br>703-519-1715 | E-mail (optional)<br>jcs@wpa.org | 5. Senate ID #<br>40624-75 |
| 7. Client Name <input type="checkbox"/> Self<br>Drug & Alcohol Testing Industry Association (DATIA)           |                           |                                  | 6. House ID #<br>30609-75  |

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

|   |   |
|---|---|
| <p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____<br/> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____<br/> <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |
|---|---|

Signature \_\_\_\_\_

Printed Name and Title JEFFREY C. SMITH

Registrant Name Washington Policy Associates, Inc. Client Name Drug & Alcohol Testing Industry Association (DATIA)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ALC (one per page)

16. Specific lobbying issues

Docket OST-96-1295 rewrite of 49 CFR part 40, 14 CFR, 49 CFR part 382, 49 CFR part 653, 49 CFR part 199, 48 CFR part 16, 48 CFR part 223, S 765, School and Workplace Drug Testing

17. House(s) of Congress and Federal agencies contacted

Check if None

US House of Representatives

US Senate

US Department of Transportation

US Department of Health & Human Services

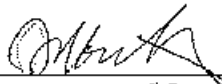
18. Name of each individual who acted as a lobbyist in this issue area

| Name             | Covered Official Position (if applicable) | New                      |
|------------------|---|--------------------------|
| Jeffrey C. Smith | President                                 | <input type="checkbox"/> |
|                  |   | <input type="checkbox"/> |
|                  |   | <input type="checkbox"/> |
|                  |   | <input type="checkbox"/> |
|                  |   | <input type="checkbox"/> |
|                  |   | <input type="checkbox"/> |
|                  |   | <input type="checkbox"/> |
|                  |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature



Date

JAN 24, 2001

Printed Name and Title

JEFFREY C. SMITH

Form LD-2 (Rev. 6/98)

Page 2 of 3

Registrant Name Washington Policy Associates, Inc. Client Name Drug & Alcohol Testing Industry Association (DATIA)

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client  
Brian Lagana

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Business<br>(city and state or country) |
|------|---------|--|
|      |         |  |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

| Name | Address | Principal place of business<br>(city and state or country) | Amount of contribution<br>for lobbying activities | Ownership<br>percentage in<br>client |
|------|---------|--|---|--------------------------------------|
|      |         |  |   |                                      |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature  Date JAN 24, 2001

Printed Name and Title JEFFREY C. SMITH