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Legislative Resource Center  
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Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE  
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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Ryan, Phillips, Utrecht, & MacKinnon			
2. Address <input type="checkbox"/> Check if different than previously reported 1133 Connecticut Avenue, NW, Suite 300			
3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) DC 20036			
4. Contact Name Rodney Hoppe	Telephone 202-293-1177	E-mail (optional)	5. Senate ID #
7. Client Name <input type="checkbox"/> Self Phillip Morris Management Corporation			6. House ID # 30680040

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date \_\_\_\_\_ 11. No Lobbying Activity

<b>INCOME OR EXPENSES - Complete Either Line 12 OR Line 13</b>	
<b>12. Lobbying Firms</b> INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> \$ <u>100,000</u> Income (nearest \$20,000)  Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>13. Organizations</b> EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> \$ _____ Expenses (nearest \$20,000)  <b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options. <input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature Rodney C. Hoppe  
Printed Name and Title Rodney Hoppe, Legislative Associate

Registrant Name Ryan, Phillips, Utrecht & MacKinnon

Client Name Phillip Morris Management Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

S. 2553, H.R. 4577, - FY01 Labor, Health and Human Services Appropriations, provisions or issues related to tobacco.

S. 2536, H.R. 4461, - FY01 Agriculture Department Appropriations, provisions or issues related to tobacco.

H.R. 4690, - FY01 Commerce, Justice, State & Judiciary Appropriations, provisions or issues related to tobacco.

17. House(s) of Congress and Federal Agencies contacted  Check if None

U.S. House

U.S. Senate

Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		<input type="checkbox"/>
Rodney Hoppe		<input type="checkbox"/>
Jeffrey M. MacKinnon		<input type="checkbox"/>
Mark Planning		<input type="checkbox"/>
Thomas M. Ryan		<input type="checkbox"/>
Joseph V. Vasapoli		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Rodney C. Hoppe Date 8-14-00  
Printed Name and Title Rodney Hoppe- Legislative Associate

Registrant Name Ryan, Phillips, Utrecht & MacKinnon

Client Name Philip Morris Management Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (One per page)

16. Specific lobbying issues

H.R. 2465, – FY2000 Defense Department Appropriations, provisions or issues related to tobacco.  
H.R. 2606, – FY2000 Foreign Operations Appropriations, provisions or issues related to tobacco.

17. House(s) of Congress and Federal Agencies contacted  Check if None

U.S. House  
U.S. Senate  
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		<input type="checkbox"/>
Rodney Hoppe		<input type="checkbox"/>
Jeffrey M. MacKinnon		<input type="checkbox"/>
Mark Plansing		<input type="checkbox"/>
Thomas M. Ryan		<input type="checkbox"/>
Joseph V. Vasapoli		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Rodney C. Hoppe Date 8-14-00

Printed Name and Title Rodney Hoppe- Legislative Associate

Registrant Name Ryan, Phillips, Utrecht & MacKinnon

Client Name Phillip Morris Management Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (One per page)

16. Specific lobbying issues

Issues related to tobacco excise taxes, including funding for new programs.

17. House(s) of Congress and Federal Agencies contacted  Check if None

U.S. House  
U.S. Senate  
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		<input type="checkbox"/>
Rodney Hoppe		<input type="checkbox"/>
Jeffrey M. MacKinnon		<input type="checkbox"/>
Mark Planning		<input type="checkbox"/>
Thomas M. Ryan		<input type="checkbox"/>
Joseph V. Vasapoli		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Rodney C Hoppe Date 8-14-00  
Printed Name and Title Rodney Hoppe- Legislative Associate

Registrant Name Ryan, Phillips, Utrecht & MacKinnon

Client Name Philip Morris Management Corporation

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15. General issue area code TOB (One per page)

16. Specific lobbying issues

- H.R. 144, -- Youth Tobacco Possession Prevention Act, all provisions.
- H.R. 1130, -- Fire Safe Cigarette Act, all provisions.
- H.R. 1421, -- Stop Kids From Smoking Act, all provisions.
- H.R. 1289, -- Tobacco Use Prevention and Public Health Act, all provisions.
- H.R. 1232, -- Recoupment of Medicaid-related tobacco funds, all provisions.
- H.R. 691, -- Veterans Tobacco Trust Fund Act, all provisions.
- H.R. 4207, Tobacco Authority Amendments Act
- S. 584 -- Recoupment of Medicaid-related tobacco funds, all provisions.

17. House(s) of Congress and Federal Agencies contacted  Check if None

- U.S. House
- U.S. Senate
- Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area.

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		<input type="checkbox"/>
Rodney Hoppe		<input type="checkbox"/>
Jeffrey M. MacKinnon		<input type="checkbox"/>
Mark Planning		<input type="checkbox"/>
Thomas M. Ryan		<input type="checkbox"/>
Joseph V. Vasapoli		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Rodney C. Hoppe Date 8-14-00

Printed Name and Title Rodney Hoppe- Legislative Associate

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Philip Morris Management Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (One per page)

16. Specific lobbying issues

None

17. House(s) of Congress and Federal Agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		<input type="checkbox"/>
Rodney Hoppe		<input type="checkbox"/>
Jeffrey M. MacKinnon		<input type="checkbox"/>
Mark Planning		<input type="checkbox"/>
Thomas M. Ryan		<input type="checkbox"/>
Joseph V. Vasapoli		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature: Rodney C. Hoppe Date: 8-14-00  
Printed Name and Title: Rodney Hoppe-Legislative Associate