

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE

05 FEB 22 PM 4: 33

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name CompTIA			
2. Address <input type="checkbox"/> Check if different than previously reported 1815 S. Meyers Road, Suite 300			
3. Principal Place of Business (if different from line 2) Oakbrook Terrace City: Illinois 60181 State/zip (or Country)			
4. Contact Name Robert Kramer	Telephone (703) 812-1333	E-mail (optional) rkramer@comptia.org	5. Senate ID # 10365-12
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 10365

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30) ☐ OR Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date \_\_\_\_\_

11. No Lobbying Act

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

<p><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>140,000.00</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(1) Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(c) of Internal Revenue Code</p>
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Signature

Date

Printed Name and Title

John A. Venator, President/CEO



Registrant Name ComptIA Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, p information as requested. Attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific lobbying issues

Workforce Investment Act, HR 27/S. 9  
Technology Retraining and Investment Now Act of 2004 (TRAIN) HR 4392

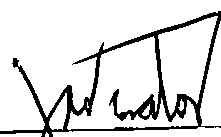
17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States House of Representatives  
United States Senate  
Department of Labor  
White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Bruce Hahn	
Roger Cochetti	
Jacque Johnson	
Grant Mydland	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature  Date \_\_\_\_\_  
Printed Name and Title John A. Venetoz, President/CEO



Registrant Name CompTIA Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code HOM (one per page)

16. Specific lobbying issues

Cyber Security  
Department of Homeland Security organization  
National Science Foundation (NSF) Cyber Security Education  
Federal Information Security Management Act  
Spam

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

Department of Homeland Security - National Security Agency  
Office of Management & Budget  
Office of Personnel Management  
Department of Defense - National Institute of Standards & Technology  
Department of State  
The Federal Chief Information Officer Council

*Department of Commerce  
The White House  
United States House of Representatives  
United States Senate*

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas Santaniello	
Roger Cochetti	
Michael Wendy	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title John A. Venzon, President/CEO



Registrant Name \_\_\_\_\_ CompTIA \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code SMB (one per page)

16. Specific lobbying issues

Expensing of stock options  
Federal regulations of outsourcing in the IT sector  
Federal immigration rules  
Expensing of capital expenditures by small businesses  
Definition of "small business" used by Small Business Administration

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

United States House of Representatives  
United States Senate  
Small Business Administration  
Department of Homeland Security

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Bruce Hahn	
Roger Cochetti	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

John A. Venuto, President/CEO





Registrant Name \_\_\_\_\_ CompTIA \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the regi engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, pi information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Income Tax Credits for IT Training & Certification  
R&D Tax Credits  
Expensing of Capital Expenditures by small businesses  
Taxation of the Internet

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House  
US Senate  
Department of the Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Bruce Hahn	
Roger Cochetti	
Thomas Santaniello	
Jacque Johnson	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

*John A. Venetia, President/CEO*



Registrant Name \_\_\_\_\_ CompTIA \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, p information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues

Voice over Internet Protocol  
Telecommunication Act of 1996  
Internet Regulations (CALEA) (E-911)  
Internet Protocol Enabled Applications  
Internet Taxation - ICANN

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States House of Representatives  
United States Senate  
The Federal Communications Commission  
National Telecommunications & Information Administration (NTIA)  
Department of Commerce/Department of State  
The White House

THE DEPARTMENT OF HOMELAND SECURITY

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas Santaniello	
Roger Cochetti	
Michael Wendy	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

John A. Venetec, President/CEO



Registrant Name ComptIA Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the regi engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, pi information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Trade with China  
Intellectual Property Trade Issues  
Government Procurement Trade Issues

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

United States Trade Representative  
Office of Management and Budget  
Department of Commerce

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Robert Kramer	
Melanie Wyne	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name and Title

John A. Verate, President/CEO

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Registrant Name \_\_\_\_\_ CompTIA \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code CPI (one per page)

16. Specific lobbying issues

Cybersecurity Regulation  
Telecommunications Reform  
Regulation of the Internet  
Regulation of Computer Hardware Recycling

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House  
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Grant Mydland	
Roger Cochetti	
Thomas Santaniello	
Michael Wendy	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

*John A. Vencator, President/CEO*

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