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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS				
2. Address <input type="checkbox"/> Check if different than previously reported 1725 K St NW #300, Washington, DC 20006				
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country): _____				
4. Contact Name Alan M. Kranowitz		Telephone 202-872-0885	E-mail (optional) akranowitz@nawd.org	5. Senate ID # 27230
7. Client Name <input type="checkbox"/> Self				6. House ID # 32134000

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  => Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> =&gt; \$ _____  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> =&gt; \$ 546,728  <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A: Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B: Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C: Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature Alan M. Kranowitz

Printed Name and Title Alan M. Kranowitz, Senior Vice President-Government Relations

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS

Registrant Name

Client Name

(self)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LAB (one per page)

16. Specific lobbying issues

- H.R. 987 "Workplace Preservation Act"
- H.R.1302 "Sales Incentive Compensation Act"
- H.R.3081 "Wage and Employment Growth Act of 1999"
- S. 1070 "Sensible Ergonomics Needs Scientific Evidence Act"
- H.R.2005 "Workplace Goods Job Growth and Competitiveness Act"

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Senate: S.1070

U.S. House: H.R.987 + H.R.1302 + H.R.3081 + H.R.2005

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Sr VP-Govt Relations	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Govt Relations	<input type="checkbox"/>
Ron Reese	NAW Sr Dir-Govt Relations	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature

Date

Printed Name and Title

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NATIONAL ASSOCIATION OF WHOLESALER-

Registrant Name DISTRIBUTORS Client Name (self)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

- S. 1185 "Small Business Liability Reform Act"
- S. 353 "Interstate Class Action Fairness Act"
- H.R. 2366 "Small Business Liability Reform Act"
- H.R. 1875 "Interstate Class Action Jurisdiction Act"

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Senate: S. 1185 + S. 353  
 U.S. House: H.R. 2366 + H.R. 1875

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Sr VP-Govt Relations	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Govt Relations	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS

Registrant Name

Client Name (self)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues

S.1269 "Litigation Fairness Act"  
H.R.2597 "Litigation Fairness Act"

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Senate: S.1269

U.S. House: H.R.2597

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Sr VP-Govt Rels	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Govt Rels	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature

Date

Printed Name and Title

Form LD-2 (Rev. 6/98)

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NATIONAL ASSOCIATION OF WHOLESALE-  
DISTRIBUTORS

Registrant Name \_\_\_\_\_

Client Name \_\_\_\_\_

(self)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code GOV (one per page)

16. Specific lobbying issues

S. 1214 "Federalism Accountability Act"  
H.R. 2245 "Federalism Act"

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Senate: S.1214

U.S. House: H.R. 2245

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Senior VP-Govt. Rels	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Govt. Rels	<input type="checkbox"/>
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		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS

Registrant Name \_\_\_\_\_ Client Name (self) \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

- S. 1344 "Patients' Bill of Rights Plus Act"
- H.R. 2723 "Bipartisan Consensus Managed Care Improvement Act"
- H.R. 2047 "Small Business Access and Choice for Entrepreneurs Act"
- H.R. 2990 "Quality Care for the Uninsured Act"

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Senate: S.1344

U.S. House: H.R. 2723 + H.R. 2047 + H.R. 2990

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Sr VP-Govt Rels	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Govt Rels	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_