

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE SENATE

05 FEB 15 AM 10:44

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant name			
Organization		Sallie Mae	
2. Address <input type="checkbox"/> Check if different than previously reported			
901 E Street NW		#410	
City	Washington	State	DC
Zip Code	20004	Country	US
3. Principal place of business (if different than line 2)			
City	Reston	State	VA
Zip Code	20190	Country	US
4a. Contact Name		b. Telephone number	c. E-mail
Prefix	Full Name		
Mrs.	Rose DiNapoli	(202) 969-8000	rose.dinapoli@slma.com
7. Client Name <input checked="" type="checkbox"/> Self		5. Senate ID #	
Sallie Mae		46142-1	
		6. House ID #	
		3059100	

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☐ OR Year End (July 1-December)
9. Check if this filing amends a previously filed version of this report ☐10. Check if this is a Termination Report ☐ ⇨ Termination Date _____

11. No Lobbying Act

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>580,000</u> 14. REPORTING METHOD. Check box to indicate exp accounting method. See instructions for description of opt <input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(1) Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of Revenue Code
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Form CPrinted Name and Title Rose DiNapoli, Vice President, Government and Industry Relations

Registrant Name Sallie MaeClient Name Sallie Mae

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod** information as requested. Attach additional page(s) as needed.

15. General issue area code EDU - Education (one per page)

16. Specific lobbying issues

HR 4370 --- Direct Loan Reward Act of 2004, HR 4283 --- College Access and Opportunity Act of 2004, HR 4102 --- Access and Equity in Higher Education Act, HR 3180 --- College Opportunity for All Act, HR 2505 --- College Loan Assistance Act of 2003, HR 2504 --- Student Loan Fairness Consolidation Act of 2003, HR 1306 --- College Opportunity for a Better America Act of 2003, HR 1304 --- College Affordability and Lifetime Saving Act, HR 942 --- Consolidation Student Loan Flexibility Act of 2003, S 2198 Consolidated Student Loan Reduction Act of 2004, S 1793 --- College Quality, Affordability, and Diversity

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. House of Representatives; U.S. Senate; Office of Management and Budget (OMB); Congressional Budget Office (CBO); Government Accountability Office (GAO); Department of Education

18. Name of each individual who acted as a lobbyist in this issue area *Add a page to continue adding lobbyists for*

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Scott	Buchanan		N/A
Sara	Davis		N/A
Rose	DiNapoli		N/A
Sarah	Ducich		N/A
Steve	Heyman		N/A
Jonathan	Stevens		N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name Sallie Mae Client Name Sallie Mae

ADDENDUM for General Lobbying Issue Area EDU

16. Specific lobbying issues (continued from previous page)

Improvement Act of 2003

Registrant Name Sallie MaeClient Name Sallie Mae

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod** information as requested. Attach additional page(s) as needed.

15. General issue area code TAX - Taxation/Internal Revenue Code (one per page)

16. Specific lobbying issues

Add page to continue specific issues description for this issue >

HR 4520 - Jumpstart Our Business Strength (JOBS) Act
S 1637 -- Jumpstart Our Business Strength (JOBS) Act
HR 1169 - A bill to Amend the Internal Revenue Code of 1986 to provide for the performance of certain tax collection services by contractors

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. House of Representatives; U.S. Senate; Office of Management and Budget (OMB); Department of Treasury

18. Name of each individual who acted as a lobbyist in this issue area Add a page to continue adding lobbyists for

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Scott	Buchanan		N/A
Sara	Davis		N/A
Rose	DiNapoli		N/A
Steve	Heyman		N/A


19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name Sallie MaeClient Name Sallie Mae

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD - Budget/Appropriations (one per page)

16. Specific lobbying issues

Add page to continue specific issues description for this issue 

S 1356 --- Fiscal 2004 Labor-HHS-Education Appropriations
 HR 2660 --- Fiscal 2004 Labor-HHS-Education Appropriations
 H Con Res 393 - Fiscal 2005 Congressional Budget Resolution
 S Con Res 95 - Fiscal 2005 Congressional Budget Resolution
 HR 3800 - Family Budget Protection Act of 2004
 HR 3925 - Deficit Control Act of 2004

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. House of Representatives; U.S. Senate; Office of Management and Budget (OMB); Congressional Budget Office (CBO); Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area *Add a page to continue adding lobbyists*

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Scott	Buchanan		N/A
Sara	Davis		N/A
Rose	DiNapoli		N/A
Sarah	Ducich		N/A
Steve	Heyman		N/A


19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name Sallie MaeClient Name Sallie Mae

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod** information as requested. Attach additional page(s) as needed.

15. General issue area code BNK - Bankruptcy (one per page)

16. Specific lobbying issues

Add page to continue specific issues description for this issue 

HR 975 --- Bankruptcy Abuse Prevention and Consumer Protection Act of 2003
S 1920 -- Bankruptcy Abuse Prevention and Consumer Protection Act of 2003

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. House of Representatives; U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area Add a page to continue adding lobbyists for

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Sara	Davis		N/A
Rose	DiNapoli		N/A
Steve	Heyman		N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Add a page for a diffc

Registrant Name Sallie MaeClient Name Sallie Mae**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

Address

City

State

Zip Code

Country

21. Client new principal place of business (if different than line 20)

City

State

Zip Code

Country

22. New general description of client's business or activities

LOBBYIST UPDATE23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

First Name

Last Name

Suffix

First Name

Last Name

S

1

3

2

4

ISSUE UPDATE

Find the code to select below.

24. General lobbying issues that **no longer** pertain**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal place of Business (city and state or country)
	Address	City
	C/S/Z	State Country
	Address	City
	C/S/Z	State

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

1

2

3

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Street Address City	Address State/Province Country	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Overseas personnel
			City		
			State Country		

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant affiliated organization

1

3

5

2

4

6

Add a page for more

Printed Name and Title Rose DiNapoli, Vice President, Government and Industry Relations

Registrant Name Sallie Mae Client Name _____

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address _____

21. Client new principal place of business (if different from line 20) _____

City _____

State/Zip (or Country) _____

22. New general description of client's business or activities _____

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client _____

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain _____

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s) _____

Name	Address	Principal Place of (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client _____

FOREIGN ENTITIES

27. Add the following foreign entities _____

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant or affiliated organization _____

Signature _____

Date _____

Printed Name and Title ROSE DINAPOLI, vice President, Government and Industry Relations

Form LD-2 (Rev. 4/03)

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