

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY OF THE
04 MAR 15 PM

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name United Parcel Service			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address 55 Glenlake Parkway, NE City Atlanta State/Zip (or Country) GA 30328			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name Sharen Kinney	Telephone 202/675-1712	E-mail (optional) sakinney@ups.com	5. Senate ID #
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 30712000

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) ☐ OR Year End (July 1-Dec 31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date _____

11. No Lobbying Activities ☐

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$1,382,000.00</u> Expenses (nearest \$)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of methods.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6011 of the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(h) of the Internal Revenue Code</p>
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Signature _____ Date 4/11/2009

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs P

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific Lobbying issues

H.R.1049 , Arming Cargo Pilots Against Terrorism Act,**H.R.1103 , Air Cargo Security Act,****H.R.2144 , Aviation Security Technical Corrections and Improvements Act of 2003,****H.R.2455 , Universal Screening of Air Cargo Act,****H.R.2555 , Department of Homeland Security Appropriations Act, 2004,****H.R.580 , Commercial Airline Missile Defense Act,****H.R.765 , To amend title 49, United States Code, to allow cargo pilots to participate in the Federal flight dec program.,****S.165 , Air Cargo Security Act,****S.1657 , A bill to amend section 44921 of title 49, United States Code, to provide for the arming of cargo pilo terrorism.,**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None**Department of Homeland Security****Department of State****Department of Transportation****Federal Aviation Administration****House of Representatives****Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	
Amend, Betty	
Bergman, Robert	
Lytle, Ted	
Shelby, Sheryl	
Washington, Sheryl	
Wellman, Arnold	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/11/2004

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs P

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

Item	Description	Data
16	Lobbying Issues	S.208 , A bill to require the Secretary of Homeland Security to develop and implement a plan to provide security for cargo entering the United States or transported in intrastate or interstate commerce.,
16	Lobbying Issues	S.311 , Commercial Airline Missile Defense Act,
16	Lobbying Issues	S.516 , Arming Cargo Pilots Against Terrorism Act,
16	Lobbying Issues	S.824 , Aviation Investment and Revitalization Vision Act,
16	Lobbying Issues	- Aviation bilateral issues, including Hong Kong bilateral rightsUS-Japan Negotiations, US-China Negotiations and US-EU talks
		- Citizenship of U.S. Airlines
		- Aging Aircraft Security
		- Air Traffic Control Delays
		- Implementation of Airline Stabilization Act
		- DHL/ASTAR Ownership
16	Lobbying Issues	- Compliance by DHL Airways with U.S. Citizenship Requirements
		- Various bilateral negotiations
		- Night Flight Issues
		- Hong Kong 5th Freedoms
		- DHL Airways Merge with Airborne

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Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code FOO (one per page)

16. Specific Lobbying issues
- **FDA Rule implementing bioterrorism act**

17. House(s) of Congress and Federal agencies contacted
Customs Service
Food & Drug Administration
House of Representatives

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Bergman, Robert	
Dunaway, Jeff	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 4/11/2004

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs P:

Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific Lobbying issues

**H.R.1 , Medicare Prescription Drug and Modernization Act of 2003,
S.1 , Prescription Drug and Medicare Improvement Act of 2003,**

17. House(s) of Congress and Federal agencies contacted

House of Representatives

Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Washington, Sheryl	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/11/2004

Printed Name and Title **Arnold Wellman - Vice President, Corporate Public Affairs** Pa

Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific Lobbying issues
- Railway Labor Act

17. House(s) of Congress and Federal agencies contacted
House of Representatives
Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	
Bergman, Robert	
Shelby, Sheryl	
Termini, Jill	
Wellman, Arnold	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/11/2004

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Pa

Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code MAR (one per page)

16. Specific Lobbying issues

- Ocean Shipping Reform Act regarding NVOCC

17. House(s) of Congress and Federal agencies contacted
Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	
Amend, Betty	
Dunaway, Jeff	
Jackson, Selina	
Jensen, Thomas	
Lytle, Ted	
Quinn, Robert	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/11/2004

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs Page _____

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

Item	Description	Data
18a	Lobbyist Name	Roth, Royal
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Shelby, Sheryl
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Washington, Sheryl
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code POS (one per page)

16. Specific Lobbying issues

- Presidential Postal Commission
- Postal Reform

17. House(s) of Congress and Federal agencies contacted
Department of Veterans Affairs
House of Representatives
Senate
The White House Office of Congressional Liaison
The White House Office of Domestic Policy Council

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	
Amend, Betty	
Bergman, Robert	
Lewis, Nick	
Roth, Royal	
Shelby, Sheryl	
Termini, Jill	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/11/2004

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs P:

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

Item	Description	Data
18a	Lobbyist Name	Washington, Sheryl
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Wellman, Arnold
18b	Covered Official Position	
18c	New Lobbyist	No

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Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RET (one per page)
16. Specific Lobbying issues
H.R.2910 , Multiemployer Pension Security Act of 2003,
H.R.3108 , Pension Funding Equity Act of 2003,
S.1492 , Multiemployer Pension Security Act of 2003,

17. House(s) of Congress and Federal agencies contacted
House of Representatives
Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	
Bergman, Robert	
Dubois, Marcel	
Dunaway, Jeff	
Jensen, Thomas	
Lewis, Nick	
Quinn, Robert	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/11/2004

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs P:

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

Item	Description	Data
18a	Lobbyist Name	Roth, Royal
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Shelby, Sheryl
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Termini, Jill
18b	Covered Official Position	
18c	New Lobbyist	Yes
18a	Lobbyist Name	Washington, Sheryl
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Wellman, Arnold
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ROD (one per page)

16. Specific Lobbying issues

H.R.2088 , Safe, Accountable, Flexible, and Efficient Transportation Equity Act of 2003,

H.R.3550 , Transportation Equity Act: A Legacy for Users,

S.1072 , Safe, Accountable, Flexible, and Efficient Transportation Equity Act of 2003,

S.1978 , Surface Transportation Safety Reauthorization Act of 2003,

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Bergman, Robert	
Jensen, Thomas	
Washington, Sheryl	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/11/2004

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs P:

Registrant Name: United Parcel ServiceClient Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific Lobbying issues

**H.R.2220 , To amend the Transportation Equity Act for the 21st Century with respect to NAFTA corridor p
development and coordinated border infrastructure and safety.,**

**H.R.2468 , To amend the Transportation Equity Act for the 21st Century to modify a high priority project i
Michigan.,**

H.R.3550 , Transportation Equity Act: A Legacy for Users,

S.1072 , Safe, Accountable, Flexible, and Efficient Transportation Equity Act of 2003,

**S.1099 , A bill to amend the Transportation Equity Act for the 21st Century with respect to national corrido
and development and coordinated border infrastructure and safety.,**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None**House of Representatives****Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alagna, Mark	
Wellman, Arnold	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/11/2004

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs P:

Registrant Name: United Parcel Service

Client Name: United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific Lobbying issues

- Central America Free Trade Agreement
- Customs rule on advance electronic manifesting information for imports and exports
- Free trade agreements with Australia and Morocco

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

Department of Commerce
Department of Homeland Security
House of Representatives
Office of U.S. Trade Representative
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Amend, Betty	
Bergman, Robert	
Jackson, Selina	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/11/2004

Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs P

Registrant Name: United Parcel Service

Client Name: United Parcel Service

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15. General issue area code TRU (one per page)

16. Specific Lobbying issues

**H.R.2180 , Safe Highways and Infrastructure Preservation Act,
H.R.3087 , Surface Transportation Extension Act of 2003,
S.1140 , Safe Highways and Infrastructure Preservation Act,
S.1640 , Transportation Extension Act of 2003,
- Single State Registration**

17. House(s) of Congress and Federal agencies contacted
House of Representatives
Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Bergman, Robert	
Washington, Sheryl	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Arnold Wellman Date 2/11/2004
Printed Name and Title Arnold Wellman - Vice President, Corporate Public Affairs P: