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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Alcalde & Fay			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported			
Address	2111 Wilson Boulevard	8th Floor	
City	Arlington	State/Zip (or Country)	VA 22201 USA
3. Principal Place of Business (if different from line 2)			
City	State/Zip (or Country)		
4. Contact Name			5. Senate ID #
Paul Schlesinger			818-253
Telephone			
(703)841-0626			
E-mail (optional)			
schlesinger@alcalde-fay.com			
7. Client Name <input type="checkbox"/> Self			6. House ID #
CNF Transportation			31771013

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report >>> Termination Date _____ 11. No Lobby

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$60,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ Expenses (nearest \$2,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 603 the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code</p>
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Signature _____

DATE _____

Printed Name and Title Paul Schlesinger - Partner

P2

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Registrant Name: Alcalde & Fay

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code AVI (one per page)
- 16. Specific Lobbying issues
Aviation security legislation
US & Mexico routes

- 17. House(s) of Congress and Federal agencies contacted Check if None
Department of Transportation
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>Alcalde, Hector</u>	
<u>Lee, Jason</u>	
<u>Schlesinger, Paul</u>	
<u>Vaughan, Katie</u>	

- 19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title **Paul Schlesinger - Partner** _____ P

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Registrant Name: **Alcalde & Fay**

Client Name: **CNF Transportation**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code **POS**_____ (one per page)
- 16. Specific Lobbying issues
Postal reorganization

- 17. House(s) of Congress and Federal agencies contacted Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alcalde, Hector	
Lee, Jason	
Schlesinger, Paul	
Vaughan, Katie	

- 19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature

Printed Name and Title **Paul Schlesinger - Partner**

Registrant Name: Alcalde & Fay

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code **ROD** ... (one per page)

16. Specific Lobbying issues
Future of Nation's highway programs

17. House(s) of Congress and Federal agencies contacted Check if None
Department of Transportation
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alcalde, Hector	
Lee, Jason	
Schlesinger, Paul	
Vaughan, Katie	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date 1/26/2004

Registrant Name: **Alcalde & Fay**

Client Name: **CNF Transportation**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific Lobbying issues
Pension revisions

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17. House(s) of Congress and Federal agencies contacted Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alcalde, Hector	
Lee, Jason	
Schlesinger, Paul	
Vaughan, Katie	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

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Registrant Name: Alcalde & Fay

Client Name: CNF Transportation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific Lobbying issues
Hours of service regulations
Eligibility under Airline Security Act

17. House(s) of Congress and Federal agencies contacted Check if None
Department of Transportation
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alcalde, Hector	
Lee, Jason	
Schlesinger, Paul	
Vaughan, Katie	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature

Printed Name and Title **Paul Schlesinger - Partner**

Registrant Name: Alcalde & Fay

Client Name: CNF Transportation

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Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City State/Zip (or Country)

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client
Vaughan, Katie

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal Place of Business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the registrant or affiliated organization

Printed Name and Title Paul Schlesinger - Partner