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LOBBYING REGISTRATION

Lobbying Disclosure Act of 1995 (Section 4)

Check if this is an Amended Registration

1. Effective Date of Registration 1/1/04

2. House Identification Number _____ Senate Identification Number _____

REGISTRANT

3. Registrant name Ricchetti Incorporated (Ricchetti Inc.)

Address 1001 G Street NW Suite 700 East

City Washington

State DC Zip 20001

4. Principal place of business (if different from line 3)

City Same

State/Zip (or Country)

5. Telephone number and contact name

(202) 879-9367

Contact Jay Heimbach

E-mail (optional)

6. General description of registrant's business or activities

Government Relations

CLIENT *A Lobbying firm is required to file a separate registration for each client. Organizations employing in-house lobbyists should check labeled "Self" and proceed to line 10.* Self

7. Client name Association for Advanced Life Underwriting (AALU)

Address 2901 Telestar Court

City Falls Church

State VA Zip 22042

8. Principal place of business (if different from line 7)

City Same

State/Zip (or Country)

9. General description of client's business or activities

Association of advanced life insurance planners

LOBBYISTS

10. Name of each individual who has acted or is expected to act as a lobbyist for the client identified on line 7. If any person in this section has served as a "covered executive branch official" or "covered legislative branch official" within two years acting as a lobbyist for the client, state the executive and/or legislative position(s) in which the person served.

Name	Covered Official Position (if applicable)
Steve Ricchetti	
Jeff Ricchetti	
Lisa Kountoupes	

James Heimbach

Form LD-1 (Rev. 04/03)

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Registrant Name Ricchetti Incorporated (Ricchetti Inc.) Client Name Association for Advanced Life Underwriting

LOBBYING ISSUES

11. General lobbying issue areas. Select all applicable codes listed in instructions and on the reverse side of Form LD-17p

TAX _____ INS _____

12. Specific lobbying issues (current and anticipated)

Issues affecting estate tax repeal

AFFILIATED ORGANIZATIONS

13. Is there an entity other than the client that contributes more than \$10,000 to the lobbying activities of the regis semiannual period and in whole or in major part plans, supervises or controls the registrant's lobbying activiti

No ⇨ Go to line 14. Yes ⇩ Complete the rest of this section for each entity matchin criteria above, then proceed to line 14.

Name	Address	Principal Place of Busi (city and state or count


FOREIGN ENTITIES

14. Is there any foreign entity that:

- a) holds at least 20% equitable ownership in the client or any organization identified on line 13; **OR**
- b) directly or indirectly, in whole or in major part, plans, supervises, controls, directs, finances or subsic activities of the client or any organization identified on line 13; **OR**
- c) is an affiliate of the client or any organization identified on line 13 and has a direct interest in the out of the lobbying activity?

No ⇨ Sign and date the registration. Yes ⇩ Complete the rest of this section for each matching the criteria above, then sign ar registration.

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

Signature  Date 2/7/04

Printed Name and Title James Heimbach Vice President

Form LD-1 (Rev. 04/03)