

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

SALLIE MAE

2. Address:

701 PENNSYLVANIA AVE., NW SUITE 560, WASHINGTON, DC 20004

3. Principal place of business (if different from line 2):

City: RESTON State/Zip(or Country): VA 20190

4. Contact Name: TIMOTHY JOHNSON

Telephone: 2029698000

E-mail (optional): government_relations@salliemae.com

Senate ID #: 46142-12

House ID #: 30591000

7. Client Name: ☒ Self

TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): _____

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 1,740,000.00

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☒ **Method A.** Reporting amounts using LDA definitions only
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
☐ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: SALLIE MAE Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BAN (one per page)

16. Specific lobbying issues:

S 1561--To amend title 11, United States Code, with respect to exceptions to discharge in bankruptcy for certain qualified educational loans, HR 698--Industrial Bank Holding Company Act of 2007

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BUCHANAN, SCOTT

Covered Official Position (if applicable): N/A

Name: CASILLAS, CONWEY

Covered Official Position (if applicable): N/A

Name: DAVIS, DEWAYNE

Covered Official Position (if applicable): N/A

Name: DUCICH, SARAH

Covered Official Position (if applicable): N/A

Name: MORRISON, TIM

Covered Official Position (if applicable): N/A

Name: SCHUERMANN, MARK

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: SALLIE MAE Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BUD (one per page)

16. Specific lobbying issues:

HJR 20-Revised Continuing Appropriations Resolution, 2007, SCR 21--An original concurrent resolution setting forth the congressional budget for the United States Government for fiscal year 2008 and including the appropriate budgetary levels for fiscal years 2007 and 2009 through 2012.

17. House(s) of Congress and Federal agencies contacted:

Congressional Budget Office (CBO)
Education, Dept of
Executive Office of the President (EOP)
HOUSE OF REPRESENTATIVES
Office of Management & Budget (OMB)
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BUCHANAN, SCOTT
Covered Official Position (if applicable): N/A
Name: CASILLAS, CONWEY
Covered Official Position (if applicable): N/A
Name: DAVIS, DEWAYNE
Covered Official Position (if applicable): N/A
Name: DUCICH, SARAH
Covered Official Position (if applicable): N/A
Name: MORRISON, TIM
Covered Official Position (if applicable): N/A
Name: SCHUERMANN, MARK
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: SALLIE MAE Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: EDU (one per page)

16. Specific lobbying issues:

HR 5--College Student Relief Act of 2007, HR 890--Student Loan Sunshine Act, HR 1010--Student Aid Reward Act of 2007, HR 1522--One-stop Student Financial Aid Information Act of 2007,

17. House(s) of Congress and Federal agencies contacted:

Congressional Budget Office (CBO)
Education, Dept of
Executive Office of the President (EOP)
HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
Office of Management & Budget (OMB)
SENATE
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BUCHANAN, SCOTT
Covered Official Position (if applicable): N/A
Name: CASILLAS, CONWEY
Covered Official Position (if applicable): N/A
Name: DAVIS, DEWAYNE
Covered Official Position (if applicable): N/A
Name: DUCICH, SARAH
Covered Official Position (if applicable): N/A
Name: HEYMAN, STEPHEN
Covered Official Position (if applicable): N/A
Name: MORRISON, TIM
Covered Official Position (if applicable): N/A
Name: SCHUERMANN, MARK
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: SALLIE MAE Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOU (one per page)

16. Specific lobbying issues:

HR 3609-Emergency Home Ownership and Mortgage Equity Protection Act of 2007

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BUCHANAN, SCOTT

Covered Official Position (if applicable): N/A

Name: DAVIS, DEWAYNE

Covered Official Position (if applicable): N/A

Name: MORRISON, TIM

Covered Official Position (if applicable): N/A

Name: SCHUERMANN, MARK

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: SALLIE MAE Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

HR 695--Taxpayer Abuse and Harassment Prevention Act of 2007, HR 3056--Tax Collection Responsibility Act of 2007, S 851--Higher Education Opportunity Act of 2007, S 335--To prohibit the Internal Revenue Service from using private debt collection companies, and for other purposes

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BUCHANAN, SCOTT

Covered Official Position (if applicable): N/A

Name: CASILLAS, CONWEY

Covered Official Position (if applicable): N/A

Name: DAVIS, DEWAYNE

Covered Official Position (if applicable): N/A

Name: MORRISON, TIM

Covered Official Position (if applicable): N/A

Name: SCHUERMANN, MARK

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 14, 2008

Printed Name and Title: TIMOTHY M. JOHNSON -

Information Update Page:

Complete ONLY where registration information has changed.

LOBBYIST UPDATE

23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that NO LONGER pertain

AFFILIATED ORGANIZATIONS

25. Add the following organization(s)

26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization

Signature: ON FILE Date: Feb 14, 2008

Printed Name and Title: -