

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**AMERICAN INSURANCE ASSN**

2. Address:

1130 CONNECTICUT AVE NW #1000, WASHINGTON, DC 20036

3. Principal place of business (if different from line 2):

4. Contact Name: LEIGH ANN PUSEY

Telephone: 202-828-7138

E-mail (optional): lpusey@aiadc.org

Senate ID #: 2662-12

House ID #: 31093000

7. Client Name:  Self

## TYPE OF REPORT

8. Year 2001 Midyear (January 1 - June 30):  **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report:  => Termination Date: \_\_\_\_\_ 11. No Lobbying Activity:

## INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more:  => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more:  => Expenses (nearest \$20,000): 2,932,000.00

### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

**Method A.** Reporting amounts using LDA definitions only

**Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

**Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: AGR (one per page)

16. Specific lobbying issues:

H.R. 1249 - To ensure that crop losses resulting from plant viruses and other plant diseases are covered by crop insurance and the noninsured crop assistance program. H.R. 2330 - To make appropriations for Agriculture, Rural Development, Food and Drug Administration and Related Agencies programs for the fiscal year ending 2002. H.R. 2552 - To require the payment of an indemnity to sugar beet producers in the State of Minnesota for losses sustained to the 2000 crop of sugar beets as a . . .

17. House(s) of Congress and Federal agencies contacted:  
HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HERMAN, ANGELA  
Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BNK (one per page)

16. Specific lobbying issues:

H.R. 333 - Bankruptcy Abuse Prevention and Consumer Protection Act of 2001 S.220 - The Bankruptcy Reform Act of 2001 S. 420 - Bankruptcy Reform Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: NGUYEN, NATALIE

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CAW (one per page)

16. Specific lobbying issues:

Climate Change Policy and Legislation (no bills)

17. House(s) of Congress and Federal agencies contacted:

Council on Environmental Quality (CEQ)

Environmental Protection Agency (EPA)

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CDM (one per page)

16. Specific lobbying issues:

H. R. 718 - "Unsolicited Commercial Electronic Mail Act of 2001" S. 630 - "Controlling the Assault of Non-Solicited Pornography and Marketing Act of 2001"

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CPT (one per page)

16. Specific lobbying issues:

H. Res. 110 - A resolution providing that it shall not be in order in the House of Representatives to consider certain funding measures for the United States Patent and Trademark Office; to the Committee on Rules. H.R. 614 - Copyright Technical Corrections Act of 2001 H.R. 740 - Patent and Trademark Office Reauthorization Act H.R. 1332 - Business Method Patent Improvement Act of 2001 H.R. 1333 - Patent Improvement Act of 2001 H.R. 1886 - To amend title 35, United States Code, to provide for appeals by the third parties in certain patent reexamination proceedings. H.R. 2047 - Patent and Trademark Office Authorization Act of 2002. H.R. 2231 - To amend title 35, United States Code, with respect to patent reexamination proceedings H.R. 2415 - To amend title 35 United States Code, to direct the Director of the Patent and Trademark Office to adjust fees charged by the Office so that the fees collected in any fiscal year will equal, to the greatest extent practicable, the amount appropriated to the Office for that fiscal year. H.R. 2500 - Departments of Commerce, Justice, And State, The Judiciary, And Related Agencies Appropriations Act, 2002 H.R. 3338 - Department of Defense Appropriations Act, 2002 S. 1215 - [Same as H.R. 2500] S. 1754 - Patent and Trademark Office Authorizations Act of 2002

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HERMAN, ANGELA

Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS

Name: NGUYEN, NATALIE

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

H.R. 324 - Recycle America's Land Act of 2001 H.R. 1831 - Small Business Liability Protection Act H.R. 2064 - Brownfields Redevelopment Incentives Act H.R. 2869/S. 350 - Brownfields Revitalization and Environmental Restoration Act

17. House(s) of Congress and Federal agencies contacted:

Environmental Protection Agency (EPA)

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

S. 30 - Financial Information Privacy Protection Act of 2001 S. 324 - Social Security Number Privacy Act of 2001 S. 450 - Financial Institution Privacy Protection Act of 2001 S. 451 - Social Security Number Protection Act of 2001 S. 536 - Freedom From Behavioral Profiling Act of 2000 S. 848 - Social Security Number Misuse Prevention Act of 2001 S. 1014 - Social Security Number Privacy and Identity Theft Prevention Act of 2001 H.R. 3368 - Protect Victims of Identity Theft Act of 2001 S. 1723 Protect Victims of Identity Theft Act of 2001 S. 1055 - Privacy Act of 2001 S. 1399 - Identity Theft Prevention Act of 2001 S. 1511 - International Money Laundering Abatement and Anti-Terrorist Financing Act of 2001 H.R. 1478 - Personal Information Privacy Act of 2001 H.R. 1543 - Civil Rights and Employee Investigation Clarification Act H.R. 2036 - Social Security Number Privacy and Identity Theft Prevention Act of 2001 H.R. 2135 - Consumer Privacy Protection Act H.R. 2720 - Consumer's Right to Financial Privacy Act H.R. 2730 - National Consumer Privacy Act H.R. 3004 - Financial Anti-Terrorism Act of 2001 H.R. 3053 - Identity Theft Prevention Act of 2001

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Office of the Comptroller of the Currency (OCC)

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: NGUYEN, NATALIE

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: GOV (one per page)

16. Specific lobbying issues:

S. 85 - Citizens' Privacy Commission Act of 2001 H.R. 583 - Privacy Commission Act H.R. 3068 - Financial Privacy and National Security Enhancement Act H.R. 1408 - Financial Services Antifraud Network Act of 2001

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: NGUYEN, NATALIE

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HCR (one per page)

16. Specific lobbying issues:

H.R. 526 - Bipartisan Patient Protection Act of 2001 H.R. 2315 - Patients' Bill of Rights Act of 2001 H.R. 2563 - Bipartisan Patient Protection Act S. 872 - Bipartisan Patient Protection Act S.889 - Bipartisan Patients' Bill of Rights Act of 2001 S. 1052 - Bipartisan Patient Protection act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

H.R. 865 - To enhance the availability of capital and credit for all citizens and communities, to ensure that community reinvestment keeps pace as banks, securities firms, and other financial service providers become affiliates as a result of the enactment of the Gramm-Leach-Bliley Act, and for other purposes. H.R. 1428 - Two Floods and You Are Out of the Taxpayers' Pocket Act of 2001 H.R. 1551 - Repetitive Flood Loss Reduction Act of 2001 H.R. 2384 - Low-Income Families Flood Insurance Access Act H.R. 2545 - To amend the National Flood Insurance Act of 1968 to provide for identification, mitigation, and purchase of properties insured under the national . . . H.R. 3339 - To provide for public access to information regarding the availability of insurance for small businesses, and for other purposes. H.R. 3210 - Terrorism Protection Act S. 1751 - Terrorism Risk Insurance Act S. 1743 National Terrorism Reinsurance Fund Act S. 1744 - Terrorism Insurance Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HERMAN, ANGELA

Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LAW (one per page)

16. Specific lobbying issues:

H.R. 284 - To protect the civil rights of victims of gender- motivated violence and promote public safety, health and regulate activities affecting interstate. S. 318 - Genetic Nondiscrimination in Health Insurance and Employment Act S. 382 - A bill to prohibit discrimination on the basis of genetic information with respect to health insurance

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HERMAN, ANGELA

Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

S. 449 - To ensure the timely payment of benefits to eligible persons under the Radiation Exposure Compensation Act. S. 598 - To provide for the reissuance of a rule relating to ergonomics. S. 898 - A bill to make technical amendments to the Radiation Exposure Compensation Act (42 U.S.C. 2210 note), provide compensation to certain claimants under such Act, and for other purposes; to the Committee on the Judiciary. H.R. 996 - To ensure the timely payment of benefits to eligible persons under the Radiation Exposure Compensation Act (42 U.S.C. 2210 note). H.R. 1132 - To ensure the timely payment of benefits to eligible persons under the Radiation Exposure Compensation Act (42 U.S.C. 2210 note). H.R. 1241 - (Same as S.598) H.R. 1865 - A bill to make technical amendments to the Radiation Exposure Compensation Act (42 U.S.C. 2210 note), provide compensation to certain claimants under such Act, and for other purposes.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HERMAN, ANGELA

Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: MED (one per page)

16. Specific lobbying issues:

H.R. 1639 - Common Sense Medical Malpractice Reform Act of 2001 H.R. 2103 - Medical Malpractice Rx Act H.R. 2315 - CARE Act of 2001

17. House(s) of Congress and Federal agencies contacted:  
HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HERMAN, ANGELA

Covered Official Position (if applicable): DIRECTOR, FEDERAL AFFAIRS

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SCI (one per page)

16. Specific lobbying issues:

H.R. 89 - Online Privacy Protection Act of 2001 H.R. 91 - Social Security On-Line Privacy Protection Act H.R. 95 - Unsolicited Commercial Electronic Mail Act of 2001 H.R. 159 - Expressing the sense of the House of Representatives that machine-readable privacy policies and the Platform for Privacy Preferences Project Specification, commonly known as the P3P Specification, are important tools in protecting the privacy of Internet users, and for other purposes. H.R. 237 - "Consumer Internet Privacy Enhancement Act" H.R. 347 - Consumer Online Privacy and Disclosure Act of 2001 H.R. 718 - Unsolicited Commercial Electronic Mail Act of 2001 H.R. 1017 - Anti-Spamming Act of 2001 S.630 - CAN SPAM Act of 2001

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
Office of the Comptroller of the Currency (OCC)  
Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: NGUYEN, NATALIE

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SMB (one per page)

16. Specific lobbying issues:

H.R. 1805/S.865 - Small Business Liability Reform Act of 2001

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

H.R. 1357/S.676 - A bill to make permanent the active financial services provision of Subpart F of the Internal Revenue Code. H.R. 909/S.795 - To amend the Internal Revenue Code of 1986 to permit the consolidation of life insurance companies with other companies. H.R. 1514 - Structured Settlement Protection Act. H.R. 1789/S.797 - To amend the Internal Revenue Code of 1986 to provide equitable treatment for associations which prepare for or mitigate the effects of natural disasters. H.R. 3090 - Economic Security and Recovery Act of 2001. H.R. 3529 - Economic Security and Worker Assistance Act of 2001. Senate Democratic Economic Stimulus alternative

17. House(s) of Congress and Federal agencies contacted:  
HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: SHELK, MELISSA W.  
Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TOR (one per page)

16. Specific lobbying issues:

Asbestos Litigation (no bill number) H.R. 2341 - Class Action Fairness Act of 2001 S.1712 - Class Action Fairness Act of 2001

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
Justice, Dept of (DOJ)  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN INSURANCE ASSN Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRD (one per page)

16. Specific lobbying issues:

Basel Convention (no bill number) China WTO Accession GATS 2000 trade negotiations E.U. Data privacy issues Japan insurance agreements India insurance market H.R. 4444 Permanent Trade Relations for the People's Republic of China H.J. Res. 103 Norma

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)  
Environmental Protection Agency (EPA)  
HOUSE OF REPRESENTATIVES  
SENATE  
State, Dept of (DOS)  
Treasury, Dept of  
U.S. Trade Representative (USTR)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ARLINGTON, JOHN

Covered Official Position (if applicable): ASSISTANT VICE PRESIDENT, FEDERAL AFFAIRS

Name: SAVERCOOL, JOHN

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 11, 2002

Printed Name and Title: LEIGH ANN PUSEY - SENIOR VICE PRESIDENT, FEDERAL AFFAIRS