

SECRETARY OF THE SENATE  
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H. D.

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Washington Counsel, P.C.</b>	
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address <b>1150 17th Street, NW Suite 601</b> City <b>Washington</b> State/Zip (or Country) <b>DC 20036</b>	
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____	
4. Contact Name <b>Robert M. Rozen</b>	5. Senate ID # <b>40522-48</b>
7. Client Name <input type="checkbox"/> Self <b>American Insurance Association</b>	6. House ID # <b>32807004</b>

8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> &gt;&gt; \$ <u>\$100,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 1 of 13

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific Lobbying issues  
H.R.10, Financial Services Act of 1999,  
S.900, Financial Services Modernization Act of 1999,

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Badger, Doug</u>	<u>Chief of Staff, Senate Majority Whip 12/98</u>	<u>No</u>
<u>Doney, John L.</u>		<u>No</u>
<u>Fitzgerald, Jayne T.</u>		<u>No</u>
<u>Garrett-Neelson, LaBrenda</u>		<u>No</u>
<u>Gasper, Gary J.</u>		<u>No</u>
<u>Gates, Bruce A.</u>		<u>No</u>
<u>Giordano, Nick</u>	<u>Minority Chief Tax Counsel, Sen. Cmte. on Finance</u>	<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 2 of 13

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

Item	Description	Data
18a	Lobbyist Name	Leonard, Robert J.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Meltzer, Richard
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Rozen, Robert M.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Urban, Timothy J.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weinberger, Mark A.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weise, George J.
18b	Covered Official Position	U.S. Customs Commissioner-8/97
18c	New Lobbyist	No

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific Lobbying issues  
Superfund reform

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Badger, Doug</u>	<u>Chief of Staff, Senate Majority Whip 12/98</u>	<u>No</u>
<u>Doney, John L.</u>		<u>No</u>
<u>Fitzgerald, Jayne T.</u>		<u>No</u>
<u>Garrett-Nelson, LaBrenda</u>		<u>No</u>
<u>Gasper, Gary J.</u>		<u>No</u>
<u>Gates, Bruce A.</u>		<u>No</u>
<u>Leonard, Robert J.</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 4 of 13

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

Item	Description	Data
18a	Lobbyist Name	Meltzer, Richard
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Rozen, Robert M.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Urban, Timothy J.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weinberger, Mark A.
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific Lobbying issues  
H.R.10, Financial Services Act of 1999,  
S.900, Financial Services Modernization Act of 1999,

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Badger, Doug</u>	<u>Chief of Staff, Senate Majority Whip 12/98</u>	<u>No</u>
<u>Doney, John L.</u>		<u>No</u>
<u>Fitzgerald, Jayne T.</u>		<u>No</u>
<u>Garrett-Neison, LaBrenda</u>		<u>No</u>
<u>Gasper, Gary J.</u>		<u>No</u>
<u>Gates, Bruce A.</u>		<u>No</u>
<u>Giordano, Nick</u>	<u>Minority Chief Tax Counsel, Sen. Cmte. on Finance</u>	<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 6 of 13

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

Item	Description	Data
18a	Lobbyist Name	Leonard, Robert J.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Meltzer, Richard
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Rosen, Robert M.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Urban, Timothy J.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weinberger, Mark A.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weise, George J.
18b	Covered Official Position	U.S. Customs Commissioner-8/97
18c	New Lobbyist	No

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific Lobbying issues  
H.R.358, Patients' Bill of Rights Act of 1999,  
S.1256, Entitled the 'Patients' Bill of Rights',  
S.240, Patients' Bill of Rights Act of 1999,  
S.300, Patients' Bill of Rights Plus Act,  
S.326, Patients' Bill of Rights Act,  
S.6, Patients' Bill of Rights Act of 1999,

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Badger, Doug	Chief of Staff, Senate Majority Whip 12/98	No
Doney, John L.		No
Fitzgerald, Jayne T.		No
Garrett-Nelson, LaBrenda		No
Gaspar, Gary J.		No
Gates, Bruce A.		No
Giordano, Nick	Minority Chief Tax Counsel, Sen. Cmte. on Finance	No

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 8 of 13

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

Item	Description	Data
18a	Lobbyist Name	Leonard, Robert J.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Meltzer, Richard
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Rozen, Robert M.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Urban, Timothy J.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weinberger, Mark A.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weiss, George J.
18b	Covered Official Position	U.S. Customs Commissioner-8/97
18c	New Lobbyist	No

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific Lobbying issues  
Y2K liability issues

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Badger, Doug</u>	<u>Chief of Staff, Senate Majority Whip 12/98</u>	<u>No</u>
<u>Doney, John L.</u>		<u>No</u>
<u>Fitzgerald, Jayce T.</u>		<u>No</u>
<u>Garrett-Nelson, LaBrenda</u>		<u>No</u>
<u>Gasper, Gary J.</u>		<u>No</u>
<u>Gates, Bruce A.</u>		<u>No</u>
<u>Leonard, Robert J.</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 10 of 13

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

Item	Description	Data
18a	Lobbyist Name	Meltzer, Richard
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Urban, Timothy J.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weinberger, Mark A.
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code TAX (one per page)
- 16. Specific Lobbying issues  
H.R.10, Financial Services Act of 1999,  
S.900, Financial Services Modernization Act of 1999,  
Tax issues in FY 2000 budget  
subpart F

- 17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Badger, Doug	Chief of Staff, Senate Majority Whip 12/98	No
Doney, John L.		No
Fitzgerald, Jayne T.		No
Garrett-Nelson, LaBrenda		No
Gasper, Gary J.		No
Gates, Bruce A.		No
Leonard, Robert J.		No

- 19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Robert J. Leonard Date 7/30/1999  
Printed Name and Title Robert J. Leonard - Principal Page 12 of 13

Registrant Name: Washington Counsel, P.C.

Client Name: American Insurance Association

Item	Description	Data
18a	Lobbyist Name	Meltzer, Richard
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Rozen, Robert M.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Urban, Timothy J.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weinberger, Mark A.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weise, George J.
18b	Covered Official Position	U.S. Customs Commissioner-8/97
18c	New Lobbyist	No