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232 Hart Building
Washington, DC 20510

SECRETARY OF THE SENATE

05 FEB 14 AM 9:57

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Hurt, Norton & Associates, Inc.			
2. Registrant Address <input checked="" type="checkbox"/> Check if different than previously reported		Suite 200	
Address 503 Capitol Court, NE		DC 20002	
City Washington		State/Zip (or Country)	
3. Principal Place of Business (if different from line 2)			
City		State/Zip (or Country)	
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Katharine C. Wood	202-543-9398	kew@HurtNorton.com	18980-734
7. Client Name <input type="checkbox"/> Self			6. House ID #
First Command Financial Services, Inc.			33643037

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☐ OR Year End (July 1-I

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date _____ 11. No Lob

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$20,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ Expenses (nearest</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA defi</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6 the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 1 Internal Revenue Code</p>
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Signature Katharine C. Wood Date 2/14/2005

Signature Katharine C. Wood

Printed Name and Title Katharine C. Wood - Secretary/Treasurer

Registrant Name: Hurt, Norton & Associates, Inc.

Client Name: First Command Financial Services, Inc.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BAN (one per page)

16. Specific Lobbying issues

Provide military service members and retirees and their families with access to financial services and insu

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Department of Defense
House of Representatives
Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Hurt, Robert H.	
Norton, Frank	
Siracuse, Helen C.	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

K. Hurt, R. Norton, H. Siracuse

Signature  Date

Printed Name and Title **Katharine C. Wood - Secretary/Treasurer**

Registrant Name: Hurt, Norton & Associates, Inc.

Client Name: First Command Financial Services, Inc.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific Lobbying issues

Provide military service members and retirees and their families with access to financial services and insur:

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Department of Defense
House of Representatives
Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
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Norton, Frank	
Siracuse, Helen C.	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature

Katharine Palhou...

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Date **2/14/2005**

Signature _____

Printed Name and Title Katharine C. Wood - Secretary/Treasurer P