



POLICY  
DIRECTIONS  
INC.

*Government Relations  
for the 21st Century*

RECEIVED  
SECRETARY OF THE SENATE  
PUBLIC RECORDS

00 AUG 14 AM 10:07

August 1, 2000

Jeff Trandahl  
Clerk  
Office of the Clerk  
U.S. House of Representatives  
Washington, D. C. 20515-6601

Re: Carnation Nutritional Products, Div. Nestle  
32112001

Dear Mr. Trandahl:

This is to notify that **Carnation Nutritional Products, Div. Nestle**, has changed its name to **Nestle, USA**. Per instructions from your office it was indicated that the name change should be reflected in a covering letter directed to your office. I am also enclosing the semi-annual Lobbying Report.

By copy of this letter, I am also notifying the Secretary of the Senate of the name change.

Sincerely,

  
Frankie L. Trull

FLT/asm  
Enclosure  
cc: Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, D. C. 20510  
**Senate Identification No. 31747-36**

818 Connecticut Ave., NW • Suite 225 • Washington, DC 20006 • TEL 202.776.0071 • FAX 202.776.0083

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

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### LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name POLICY DIRECTIONS INC.			
2. Address <input checked="" type="checkbox"/> Check if different than previously reported 818 Connecticut Avenue, N.W., Suite 225, Washington, D. C. 20006			
3. Principal Place of Business (if different from line 2) City: Same as above State/Zip (or Country)			
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Frankie L. Trull	202-776-0071	fltrull@peidir.com	31747-36
7. Client Name <input type="checkbox"/> Self	NESTLE, USA (formerly Carnation Nutritional Products, Div.Nestle)		6. House ID # 32112001

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

<b>INCOME OR EXPENSES - Complete Either Line 12 OR Line 13</b>	
<b>12. Lobbying Firms</b> INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>20,000.00</u> <small>Income (nearest \$20,000)</small> Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>13. Organizations</b> EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ <small>Expenses (nearest \$20,000)</small> <b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature Frankie L. Trull  
Printed Name and Title Frankie L. Trull, President

Registrant Name POLICY DIRECTIONS, INC. Client Name NESTLE, USA

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Monitor WIC infant formula procurement in  
Agriculture Appropriations Bill, H.R. 4461

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Frankie L. Trull		<input type="checkbox"/>
Stephen Michael		<input type="checkbox"/>
Steven L. Kopperud		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Frankie L. Trull Date AUGUST 7, 2008

Printed Name and Title Frankie L. Trull, President

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

Monitor WIC issues

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	Net
Frankie L. Trull		<input type="checkbox"/>
Stephen Michael		<input type="checkbox"/>
Steven L. Kopperud		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Frankie L. Trull Date AUGUST 7, 2000

Printed Name and Title Frankie L. Trull, President

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code P00 (one per page)

16. Specific lobbying issues

Monitor issues related to genetically modified organisms

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Frankie L. Trull		<input type="checkbox"/>
Stephen Michael		<input type="checkbox"/>
Steven L. Kopperud		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Frankie L. Trull Date August 7, 2000

Printed Name and Title Frankie L. Trull, President