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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Professional Insurance Marketing Association			
2. Address <input type="checkbox"/> Check if different than previously reported 4733 Bethesda Avenue, Suite 330			
3. Principal Place of Business (if different from line 2) City: Bethesda State/Zip (or Country) Maryland 20814			
4. Contact Name William C. Summers	Telephone 301/951-1260	E-mail (optional)	5. Senate ID # 32271-12
7. Client Name <input checked="" type="checkbox"/> Self	6. House ID # 32104000		

**TYPE OF REPORT** 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>20,000</u>  <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature: William C. Summers

Printed Name and Title: William C. Summers, Executive Director

Professional Insurance  
 Registrant Name Marketing Association Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

- S578-HR 1714 Health Info Protection Act - Confidentiality of Medical Records
- HR 1136 Affordable Health Care Act of 1999
- HR 2990 Quality Care for Uninsured Act
- HR 1496 Small Business Access & Choice for Entrepreneurs Act
- HR 2095 Health Care Quality & Access Act
- HR 2723 Bipartisan Managed Care Act
- S 1256 & S 1344 Patient Bill of Rights Act

Those provisions dealing with mandated benefits, collection of data, administration, marketing, liability and health plans, individual membership associations, association

17. House(s) of Congress and Federal agencies contacted  Check if None health plans, and delivery mechanisms.

Senate  
 House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
William C. Summers		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature William C. Summers Date 2/14/08

Printed Name and Title William C. Summers, Executive Director

Professional Insurance  
Registrant Name Marketing Association Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues  
S578-HR 1714 Health Info Protection Act - Confidentiality of Medical Records  
HR 1136 Affordable Health Care Act of 1999  
HR 2990 Quality Care for Uninsured Act  
HR 1496 Small Business Access & Choice for Entrepreneurs Act  
HR 2095 Health Care Quality & Access Act  
HR 2723 Bipartisan Managed Care Act  
S. 1256 & S. 1344 Patient Bill of Rights Act  
Those provisions dealing with mandated benefits, collection of data, administration, marketing, liability and health plans, individual membership associations, association health plans, and delivery mechanisms.  
17. House(s) of Congress and Federal agencies contacted  Check if None  
  
Senate  
House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William C. Summers	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature William C. Summers Date 2/14/00  
Printed Name and Title William C. Summers, Executive Director

Professional Insurance  
Registrant Name Marketing Association Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues  
S 900 & HR 10 "Financial Services Reform Act." Issues associated with the marketing and regulation of insurance product by financial institutions.

17. House(s) of Congress and Federal agencies contacted  Check if None  
Senate  
House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
William C. Summers		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature William C. Summers Date 2/14/00

Printed Name and Title William C. Summers, Executive Director

Professional Insurance  
Registrant Name: Marketing Association Client Name: Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BAN (one per page)

16. Specific lobbying issues  
S 900 & HR 10 "Financial Services Reform Act." Issues associated with the marketing and regulation of insurance product by financial institutions.

17. House(s) of Congress and Federal agencies contacted  Check if None  
Senate  
House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	N
William C. Summers		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature: William C. Summers Date: 2/14/00  
Printed Name and Title: William C. Summers, Executive Director

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Taxation of investment income and royalties of associations.

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate  
 House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
William C. Summers		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *William C. Summers* Date 2/14/00

Printed Name and Title William C. Summers, Executive Director