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1911 NORTH FORT MYER DRIVE
SUITE 707
ARLINGTON, VA 22209
TEL 703.358.9100
FAX 703.358.9106

February 4, 2000

Secretary of the Senate
Office of Public Records
232 Hart Senate Office Building
Washington, D.C. 20510

To whom it may concern:

Enclosed are the lobbying reports for the period July 1, 1999 – December 31, 1999 for Albers & Company and its client Eli Lilly & Company, Edison Electric Institute, May Department Stores Company, Payless ShoeSource, Inc., Profit Recovery Group International. Also enclosed is Lobbying Registration for Infiltrator Systems, Inc. Please stamp the enclosed copy and return in the enclosed envelope.

Please feel free to contact me at (703) 358-9100 if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read 'AB', is written over a white rectangular area.

Alfred Brown
Executive Assistant

Enclosures

Albany, NY • Indianapolis, IN • Raleigh, NC • Sacramento, CA

Clerk of the House of Representatives
 Legislative Resource Center
 B-106 Cannon Building
 Washington, DC 20515

Secretary of the Senate
 Office of Public Records
 232 Hart Building
 Washington, DC 20510

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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Albers & Company			
2. Address <input type="checkbox"/> Check if different than previously reported 1911 North Fort Myer Drive, Suite 707			
3. Principal Place of Business (if different from line 2) City: Arlington State/Zip (or Country) VA 22209			
4. Contact Name Kathleen Regan	Telephone (703) 358-9100	E-mail (optional)	5. Senate ID # 784-12
7. Client Name <input type="checkbox"/> Self Eli Lilly & Company			6. House ID # 32175000

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature William E. Albers

Printed Name and Title William E. Albers, President

Registrant Name Albers & Company Client Name Eli Lilly & Company

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code PHA (one per page)

16. Specific lobbying issues
Pharmaceutical Issues

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>William E. Albers</u>	<u>President</u>	<input type="checkbox"/>
<u>Daniel P. Beardsley</u>	<u>Managing Partner</u>	<input type="checkbox"/>
<u>M. Guy Rohling</u>	<u>Regional Manager</u>	<input type="checkbox"/>
<u>Donna R. Weisner</u>	<u>Deputy Regional Manager - South</u>	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature William E. Albers Date 2/4/00

Printed Name and Title William E. Albers, President