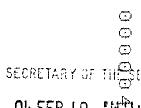
Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510



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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Norfolk Southern Corporation				
		DC 20005	USA	
		DC 20003	UDA	8-18FF - FT
Principal Place of Business (if different fr City Norfolk		VA 23510-9215	USA	
4. Contact Name John F. Corcoran	Telephone E-ma 202-383-4551	il (optional)		5. Senate ID # 29414-12
7. Client Name 🔀 Self				6. House ID # 31285000
9. Check if this filing amends a pre- 10. Check if this is a Termination Re INCOME OR EXPENS	port >> Terminatio	n Date	ne 13	11. No Lobby
12. Lobbying F	'irms		13. Org	ganizations
INCOME relating to lobbying active period was:	rities for this reporting	EXPENSES rela	ting to lobbyin	ng activities for this repo
Less than \$10,000 □		Less than \$10,00	0 🗆	٠
\$10,000 or more	come (nearest \$20,000)	\$10,000 or more	⊠ >>\$	\$1,000,000.00
Provide a good faith estimate, round \$20,000 of all lobbying related inco		14. REPORTIN	NG METHOD od. See instruct	Expenses (nearest \$20

Signature		Date _	2/9/2004	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs			Pag

Registrant Name	e: Norfolk Southern Corporation	<u> </u>
Client Name:	Norfolk Southern Corporation	
LOBBYING A engaged in lobb	CTIVITY. Select as many codes as necessary	to reflect the general issue areas in which the registrant graphing period. Using a separate page for each code, provide to
15. General iss	·	
H.R. 1815 up to 10,0	obbying issues , S. 804, H.R. 6, To amend Title 49 USC to 00 lbs., to raise the fuel economy of the fedo cision on fuel standards to DOT rulemakin	require phased increases in fuel efficiency standards to eral fleet of vehicles., Opposed legislating standards & sg.
` '	f Congress and Federal agencies contacted Representatives	☐ Check if None
18. Name of ea	ach individual who acted as a lobbyist in this	issue area
Name		Covered Official Position (if applicable)
Anthony,	Steven	
Corcoran	, John F.	
Maestri, I	Bruno	

	tur- −	
19. Interest of	each foreign entity in the specific issues listed	l on line 16 above 🔀 Check if None

Signature		Date _	2/9/2004	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs			_ Pag

Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	
enga	iged in lobbyin		to reflect the general issue areas in which the registrant g period. Using a separate page for each code, provide the
15.	General issue	area code <u>BUD</u> (one per page)	φ Φ
16.	H.R. 2691, S. funding for l H.R. 2989, S. make certain	. 1391,, To make appropriations for the I ocomotive efficiency and emission reduct . 1589, H.R. 2673, To provide appropriat	ions for DOT and related agencies for fiscal 2004., Mor research & development surfaced & supported funding
17.		Congress and Federal agencies contacted presentatives	☐ Check if None
18.	Name of each	n individual who acted as a lobbyist in this i	ssue area
	Name		Covered Official Position (if applicable)
	Anthony, Sto	even	
	Corcoran, J	ohn F.	
	Ledoux, Ma	rque	
	Maestri, Bru	ino	
	Muir, Scott		
	Wilson, Dar	rell	Chief of Staff, Congressman Bill Shuster (R-PA).
19.	Interest of ea	ch foreign entity in the specific issues listed	on line 16 above

Signature		Date _	2/9/2004	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs			Pag

Registrant Name:	Norfolk Southern Corporation	
Client Name:	Norfolk Southern Corporation	©
LOBBYING AC engaged in lobbyi	TIVITY. Select as many codes as necessary	to reflect the general issue areas in which the registrant g period. Using a separate page for each code, provides
	e area code <u>CAW</u> (one per page)	— ₩
16. Specific Lob S. 366, A bil bills. S. 485, H.R.	bying issues Il to amend the Clean Air Act to reduce er	nissions from electric powerplants., Opposed so-called to reduce air pollution through expansion of cap and tractithe cap & trade program & for other purposes., Suppos
17. House(s) of	Congress and Federal agencies contacted epresentatives	☐ Check if None
18. Name of eac	th individual who acted as a lobbyist in this i	issue area
Name		Covered Official Position (if applicable)
Anthony, S	teven	
Corcoran,	John F.	
Darrell, Wi	lson	Chief of Staff, Congressman Bill Shuster (R-PA)
Maestri, Br	onu	
19. Interest of e	ach foreign entity in the specific issues listed	l on line 16 above 🔀 Check if None

Signature		Date .	2/9/2004	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs			Pag

Rea	istrant Name:	Norfolk Southern Corporation		I I
_			1	D
LOI enga	iged in lobbyin	Norfolk Southern Corporation TVITY. Select as many codes as necessar ag on behalf of the client during the report sested. Attach additional page(s) as neede	ry to reflect the general issue areas in which the registrant ing period. Using a separate page for each code, provid	ĕŤ U⊓
	•	area code <u>CHM</u> (one per page	·	دبم (1)
16.	Specific Lobb	ving issues	·	(h
17.	impact on ra	il transportation. Congress and Federal agencies contacted	at of chemical attacks., Monitored this legislation to p	
18.	Name of each	n individual who acted as a lobbyist in this	s issue area	
	Name		Covered Official Position (if applicable)	
	Anthony, St	even		
	Corcoran, J	ohn F.		
	Maestri, Bri	ino		
	Muir, Scott			
	<u>.</u>			
19.	Interest of ea	ch foreign entity in the specific issues list	ed on line 16 above 🔀 Check if None	

Signature		Date <u>2/9/2004</u>	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs		Pag

Reg	istrant Name:	Norfolk Southern Corporation	O
Clie	nt Name:	Norfolk Southern Corporation	
enga	aged in lobbyin	CIVITY. Select as many codes as necessary ag on behalf of the client during the reportinuested. Attach additional page(s) as needed.	to reflect the general issue areas in which the registrant g period. Using a separate page for each code, provide
15.	General issue	area code ENG (one per page)	ω
16.	H.R. 6, S. 14 the energy st	. A bill to enhance energy conservation a	nd research and development, to provide for security & her purposes., Supported Clean Coal Technology and G
17.	` '	Congress and Federal agencies contacted presentatives	☐ Check if None
18.	Name of each	h individual who acted as a lobbyist in this i	ssue area
	Name		Covered Official Position (if applicable)
	Anthony, St	even	
	Corcoran, J	ohn F.	
	Ledoux, Ma	rque	
	Maestri, Br	uno	
	Wilson, Dar	rell	Chief of Staff, Congressman Bill Shuster (R-PA).
		sch foreign entity in the specific issues listed	I on line 16 above 🔀 Check if None

Signature		Date .	2/9/2004	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs			Pa

Registrant Name:	Norfolk Southern Corporation	
Client Name:	Norfolk Southern Corporation	
engaged in lobbyi	TIVITY. Select as many codes as necessary ng on behalf of the client during the reportinuested. Attach additional page(s) as needed	to reflect the general issue areas in which the registrant g period. Using a separate page for each code, provide
•	e area code <u>LAW</u> (one per page)	Φ
16. Specific Lob S. 1402, A l purposes., S	oill to authorize appropriations for activit	ies under the railroad safety laws for fiscal 2004-2007 illinoad police to enforce on the property of other railroad
17. House(s) of Senate	Congress and Federal agencies contacted	☐ Check if None
18. Name of eac	th individual who acted as a lobbyist in this i	
Name	14.	Covered Official Position (if applicable)
Anthony, St	teven	
Corcoran, J	John F.	
Ledoux, Ma	arque	
Maestri, Br	uno	
Wilson, Da	rrell	Chief of Staff, Congressman Bill Shuster (R-PA).
	<u> </u>	
19. Interest of ea	ach foreign entity in the specific issues listed	I on line 16 above 🔀 Check if None

Signature	Date <u>2/9/2004</u>		
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs		_ Pag

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Regi	strant Name:	Norfolk Southern Corporation	
	nt Name:	Norfolk Southern Corporation	
enga	ged in lobbyir	FIVITY. Select as many codes as necessary ng on behalf of the client during the reporting uested. Attach additional page(s) as needed.	to reflect the general issue areas in which the registrant generate page for each code, provides
	General issue		ထု ဟ
16.	S 1402, Lau	bying issues itenberg amendment "to ensure that railro i 101 of Title 49 U.S.C.", Opposed this amo	oad police may not be used for purposes other than the
17.	House(s) of Senate	Congress and Federal agencies contacted	☐ Check if None
18.	Name of eac	ch individual who acted as a lobbyist in this	issue area
	Name		Covered Official Position (if applicable)
	Anthony, S	teven	
	Corcoran,	John F	
	Ledoux, M	arque	
	Maestri, B	runo	
	Wilson, Da	nrrell	Chief of Staff, Congressman Bill Shuster (R-PA).
19	Interest of	each foreign entity in the specific issues liste	ed on line 16 above Check if None

Signature		Date <u>2/9/2004</u>	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs		P

Regist	rant Name:	Norfolk Southern Corporation	
Client	Name:	Norfolk Southern Corporation	
engage	ed in lobbyin	IVITY. Select as many codes as necessage on behalf of the client during the reportested. Attach additional page(s) as needed	ry to reflect the general issue areas in which the registrant ting period. Using a separate page for each code, provide
15. C	General issue	area code ROD (one per page	
fo C b H n t t F	or other pur Chicago Proj Sillion of whi I.R. 2863, "' notor vehicle rucking ind I.R. 2989, S. vould incres I.R. 906, To	. 3550, To authorize funds for the Fed poses., Supported the Association of A ect (no bill), Supports Chicago Projec ch railroads agree to pay \$212 million To amend title 49 U.S.C. relating to reseasely requirements, and for other pustry. 1589, To make appropriations for DC ase truck sizes or weights. amend title 49 U.S.C. to improve roads	eral aid highway, highway safety program, and transity merican Railroads' TEA-21 reauthorization agenda. It to improve railroad operations in Chicago. Cost project, Supports government funding for public benefits. Sponsiblity for intermodal equipment compliance with corposes.", Opposed this "roadability" proposal advocated and related agencies for fiscal 2004., Opposed amendal way safety for motor vehicles, bicycles, and pedestrians that it was safety those provisions relating to highway-rail grants.
ŀ		ongress and Federal agencies contacted presentatives	☐ Check if None
18. 1	Name of each	individual who acted as a lobbyist in thi	s issue area
Ŋ	Name		Covered Official Position (if applicable)
	Anthony, Ste	ven	
(Corcoran, Jo	ohn F.	
I	Ledoux, Mai	que	
	—— Maestri, Bru	no	
	Muir, Scott		
	Wilson, Darı	rell	Chief of Staff, Congressman Bill Shuster (R-PA).
19. I	nterest of ea	ch foreign entity in the specific issues list	ted on line 16 above 🔀 Check if None

Signature		Date .	2/9/2004	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs			Pag

Registr	ant Name:	Norfolk South	ern Corporation	ල ග
Client 1	Vame:	Norfolk South	ern Corporation	, man and a second a second and a second and a second a second a second and a second a second a second a seco
				(_)
item	Descript	ion	Data	©
Lobbying Iss		ng Issues	MAROPS I-95 and I-81, No Bills, Monit reports and worked with states and othe	
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Reg	istrant Name:	Norfolk Southern Corporation	<u></u>
Clie	nt Name:	Norfolk Southern Corporation	<u></u>
enga	aged in lobbyin	· · · · · · · · · · · · · · · · · · ·	
15.	General issue	area code RRR (one per page)	
16.	fiscal year en compensation H.R. 2571, S development removing ob- H.R. 2572, S S. 1389, , To other purpos	sec. 150), H.R. 2673, Making appropriatinding September 30, 2004 and for other partial section, safety, operational capacity, & insural 1961, S. 1109, To provide for financing and generally supported additional restacles to making current RRIF program. 1978, To authorize appropriations for the Surface	he benefit of Amtrak., Supported. e Transportation Board for fiscal year 2004 through 20 t opposed amendment(s) incorporating all or parts of S
17.		Congress and Federal agencies contacted of Transportation presentatives	☐ Check if None
18.	Name of each	n individual who acted as a lobbyist in this i	ssue area
	Name		Covered Official Position (if applicable)
	Anthony, Ste	even	
	Corcoran, Jo	ohn F.	
	Ledoux, Mai	rque	
	Maestri, Bru	ino	
	Wilson, Darı	rell	Chief of Staff, Congressman Bill Shuster (R-PA).
			<u></u>
19.	Interest of each	ch foreign entity in the specific issues listed	on line 16 above M Check if None

Signature	Date <u>2/9/2004</u>		
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs		Pag

Registra	ant Name:	Norfolk Southe	ern Corporation
Client 1	Name:	Norfolk Southe	ern Corporation ©
Item	Descripti	ion	Data ©
16	Lobbyin	g Issues	S. 1402, H.R. 2378, To authorize appropriations for the Federal railroad safet laws for fiscal 2004 through 2008 and for other purposes., Generally supporte 1402 and opposed H.R. 2378
16 Lobbying Issues		g Issues	S. 2725, S. 1961, S. 1505, To authorize the Secretary of DOT to establish a graprogram for the preservation or improvement of rail track., Monitored these other bill providing funds for rail infrastructure. Supports public funding who there are public benefits.
16 Lobbying Issues		g Issues	S. 919, H.R. 2192, H.R. 2924, To amend Title 49 U.S.C. to enhance competitio among and between railroads to ensure efficient rail service and reasonable ra and for other purposes., Opposed these bill & other efforts to re-regulate the railroad industry.

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Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	<u></u>
enga	iged in lobbyir		to reflect the general issue areas in which the registrant generate page for each code, provide ()
15.	General issue	area code TAX (one per page)	
16.	would create H.R. 1776, H rate with a r and for othe H.R. 578, S. which remai H.R. 876, S.	To establish and provide for the funding for a rail trust fund. I.R. 3108, H.R. 3521, To amend ERISA of ate based on long-term corporate bonds for purposes., Monitored legislation. 251, H.R. 6., To amend IRC of 1986 to runs in the general fund of the Treasury.	redit against income tax for expenditures for the mainte
17.		Congress and Federal agencies contacted presentatives	☐ Check if None
18.	Name of each	n individual who acted as a lobbyist in this i	ssue area Covered Official Position (if applicable)
	Anthony, St		
	Corcoran, J		
	Ledoux, Ma	rque	
	Maestri, Bru	lno	
	Muir, Scott		
	Wilson, Dar	rell	Chief of Staff, Congressman Bill Shuster (R-PA).
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19.	Interest of ea	ch foreign entity in the specific issues listed	on line 16 above M Check if None

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Signature		Date _	2/9/2004	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs		_	Pag

Registrant Name:	Norfolk Southern Corporation	<u> </u>
Client Name:	Norfolk Southern Corporation	© ©
engaged in lobbyin	· ·	to reflect the general issue areas in which the registrant ag period. Using a separate page for each code, provide
15. General issue		د ۱
	reate a fail and efficient system to resolv	ு e claims of victims for bodily injury caused by asbest் LA-Tier Schedule and opposed Durbin amendment to
17. House(s) of C Senate	Congress and Federal agencies contacted	□ Check if None
18. Name of each	individual who acted as a lobbyist in this i	ssue area
Name		Covered Official Position (if applicable)
Anthony, Ste	even	
Corcoran, Jo	ohn F.	
Ledoux, Mar	·que	
Maestri, Bru	no	
Wilson, Darı	-ell	Chief of Staff, Congressman Bill Shuster (R-PA).
19. Interest of each	ch foreign entity in the specific issues listed	on line 16 above

Signature		Date .	2/9/2004	
Printed Name and Title	John F. Corcoran - Senior Vice President-Public Affairs			Pag

Registrant Name:	Norfolk Southern Corporation		
Client Name:	Norfolk Southern Corporation	a de la companya de	
engaged in lobbyin	TVITY. Select as many codes as necessary g on behalf of the client during the reporting steed. Attach additional page(s) as needed	to reflect the general issue areas in which the registrant period. Using a separate page for each code, provided.	
15. General issue area code <u>WAS</u> (one per page)			
16. Specific Lobb H.R. 1730, 7 legislation re	o impose certain limitations on the recei	ipt of out-of-state municipal waste and for other purp or allowing local governments to direct flow control.	
17. House(s) of C House of Rep	Congress and Federal agencies contacted presentatives	☐ Check if None	
18. Name of each	individual who acted as a lobbyist in this i	issue area	
Name		Covered Official Position (if applicable)	
Anthony, Ste	ven		
Maestri, Bru	no	,	
<u> </u>			

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