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## LOBBYING REPORT ☐

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|                                                                                                                                    |  |                                  |                                     |
|------------------------------------------------------------------------------------------------------------------------------------|--|----------------------------------|-------------------------------------|
| 1. Registrant Name<br><b>BROWN AND COMPANY, INC</b>                                                                                |  |                                  |                                     |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br><b>600 PENNSYLVANIA AVENUE, S.E., SUITE 304</b> |  |                                  |                                     |
| 3. Principal Place of Business (if different from line 2)<br>City: <b>WASHINGTON DC</b> State/Zip (or Country) <b>20003</b>        |  |                                  |                                     |
| 4. Contact Name<br><b>FRANKLIN W. LOSEY</b>                                                                                        |  | Telephone<br><b>202-544-9614</b> | 5. Senate ID #<br><b>7177-00024</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>BIRD JOHNSON COMPANY</b>                                                        |  | 6. House ID #<br><b>335730=3</b> |                                     |

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) ☐ OR Year End (July 1-December 31) ☒

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Activity ☐

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| 12. Lobbying Firms                                                                                                                                                                                                             | 13. Organizations                                                                                                                                                                                                                                                                                                                                                                                                              |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| INCOME relating to lobbying activities for this reporting period was:                                                                                                                                                          | EXPENSES relating to lobbying activities for this reporting period were:                                                                                                                                                                                                                                                                                                                                                       |
| Less than \$10,000 <input type="checkbox"/>                                                                                                                                                                                    | Less than \$10,000 <input type="checkbox"/>                                                                                                                                                                                                                                                                                                                                                                                    |
| \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>20,000</u><br>Income (nearest \$20,000)                                                                                                                           | \$10,000 or more <input type="checkbox"/> ⇨ \$ _____<br>Expenses (nearest \$20,000)                                                                                                                                                                                                                                                                                                                                            |
| Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | 14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.<br><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only<br><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code<br><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code |

Signature \_\_\_\_\_

Printed Name and Title CYNTHIA L. BROWN, PRESIDENT

LD-2 (REV. 6/98)

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BROWN AND COMPANY, INC

Registrant Name

Client Name

BIRD - JOHNSON COMPANY

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues DEFENSE AUTHORIZATION AND APPROPRIATION BILLS (FUNDING FOR DOD PROGRAMS)

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

SENATE  
HOUSE OF REPRESENTATIVES  
DEPARTMENT OF DEFENSE  
DEPARTMENT OF THE ARMY

18. Name of each individual who acted as a lobbyist in this issue area

| Name              | Covered Official Position (if applicable) | None                     |
|-------------------|-------------------------------------------|--------------------------|
| CYNTHIA L. BROWN  |                                           | <input type="checkbox"/> |
| HUGH W. JOHNSTON  | COUNSEL, HOUSE NATIONAL SECURITY COM.     | <input type="checkbox"/> |
| FRANKLIN W. LOSKY |                                           | <input type="checkbox"/> |
|                   |                                           | <input type="checkbox"/> |
|                   |                                           | <input type="checkbox"/> |
|                   |                                           | <input type="checkbox"/> |
|                   |                                           | <input type="checkbox"/> |
|                   |                                           | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature

*Cynthia L. Brown*

Date

Printed Name and Title

CYNTHIA L. BROWN, PRESIDENT

Form LD-2 (Rev. 6/95)

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