

RECEIVED  
SECRETARY OF THE SENATE  
PUBLIC RECORDS

05 SEP 12 PM 2:09

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
---	--

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Fierce, Isakowitz &amp; Blalock</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>600 New Hampshire Avenue, NW, Suite 1000</b>			
3. Principal Place of Business (if different from line 2) <b>Washington</b> <b>DC 20037</b> City: State/zip (or Country)			
4. Contact Name <b>Mark Isakowitz</b>	Telephone <b>(202) 333-8667</b>	E-mail (optional) <b>misakowitz@fierce-isakowitz.com</b>	5. Senate ID # <b>44812-470</b>
7. Client Name <input type="checkbox"/> Self <b>American Insurance Association</b>			6. House ID # <b>31507030</b>

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-De

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbyi

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center"><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>300,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate reporting accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033 Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) Internal Revenue Code</p>
---	--

Signature *Mark Isakowitz* Date **02/06/2004** *1/1*

0000472735

10

Printed Name and Title

Mark Isakowitz, President

---

LD-2 (REV. 4/03)

PAGE 1 of

Registrant Name Fierce, Isakowitz & Blalock Client Name American Insurance Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each c information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

S. 1125

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate  
White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Mark Isakowitz, Mike Chappell	Chappell - Rep LOS Pickler
Don Fierce	
Kirk Blalock	SPEC ASST TO THE PRES of Rep Div PUBLIC LIAISON
Katie Braden	
Diane Moery	
Samantha Poole	
Kate Hull	LA. Hutchinson

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Mark Isakowitz* Date 02/06/2004  
Printed Name and Title Mark Isakowitz, President

0000472736

