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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name

Ryan, Phillips, Utrecht, & MacKinnon

2. Address ☐ Check if different than previously reported

1133 Connecticut Avenue, NW, Suite 300

3. Principal Place of Business (if different from line 2)

City: Washington

State/Zip (or Country) DC 20036

4. Contact Name

Telephone

E-mail (optional)

5. Senate ID

Rodney Hoppe

202-293-1177

7. Client Name ☐ Self

6. House ID

Lockheed - Martin

30680

8. **TYPE OF REPORT** Year 2003 Midyear (January 1-June 30) OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000 ☒ X

\$10,000 or more

\$

Income (nearest \$20,000)

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000 ☐

\$10,000 or more

☐

\$

Expenses (nearest \$20,000)

14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of

☐ **Method A.** Reporting amounts using LDA defined

☐ **Method B.** Reporting amounts under section 60 Internal Revenue Code

☐ **Method C.** Reporting amounts under section 16 Internal Revenue Code

Signature

Rodney Hoppe

2/17/04

Printed Name and Title Rodney Hoppe, Partner

LD-2 (REV. 6/98)

Registrant Name Ryan, Phillips, Utrecht & MacKinnonClient Name Lockheed - Martin

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cod** information as requested. Attach additional page(s) as needed.

15. General issue area code COM (one per page)

16. Specific lobbying issues

17. House(s) of Congress and Federal Agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
William D. Phillips	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature _____ Date _____

Printed Name and Title Rodney Hoppe- Partner

Page 2 of

Registrant Name Ryan, Phillips, Utrecht & MacKinnonClient Name Lockheed-Martin

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

17. House(s) of Congress and Federal Agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
William D. Phillips	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature _____

Date _____

