

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**STEPTOE & JOHNSON LLP**

2. Address:

1330 CONNECTICUT AVE., NW, WASHINGTON, DC 20036-1795

3. Principal place of business (if different from line 2):

4. Contact Name: DOUGLAS S. KANTOR

Telephone: 2024293775

E-mail (optional): dkantor@steptoe.com

Senate ID #: 36710-1001783

House ID #: 31033

7. Client Name:  Self

**NATL ASSN OF INSURANCE & FINANCIAL ADVISORS**

### TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30):  **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report:  => Termination Date: \_\_\_\_\_ 11. No Lobbying Activity:

### INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

#### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more:  => Income (nearest \$20,000): 100,000.00

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

#### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more:  => Expenses (nearest \$20,000): \_\_\_\_\_

#### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- Method A.** Reporting amounts using LDA definitions only  
 **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  
 **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: STEPTOE & JOHNSON LLP Client Name: NATL ASSN OF INSURANCE & FINANCIAL ADVISORS

**LOBBYING ACTIVITY**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

Issues relating to the implementation of SEC notching rules and Rule 12(b)(1) fees

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

Securities & Exchange Commission (SEC)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: COLLINS, JOHN

Covered Official Position (if applicable): N/A

Name: FIELDING, JOHN

Covered Official Position (if applicable): N/A

Name: SINDER, SCOTT

Covered Official Position (if applicable): N/A

Name: WILSUSEN, JOSHUA

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: STEPTOE & JOHNSON LLP Client Name: NATL ASSN OF INSURANCE & FINANCIAL ADVISORS

**LOBBYING ACTIVITY**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

Issues relating to Optional Federal Charter; National Insurance Act; Military Sales of Life Insurance and McCarran-Ferguson Act reform

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FIELDING, JOHN  
Covered Official Position (if applicable): N/A  
Name: FRENCH, JESSICA  
Covered Official Position (if applicable): N/A  
Name: SINDER, SCOTT  
Covered Official Position (if applicable): N/A  
Name: WILSUSEN, JOSHUA  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Aug 14, 2007

Printed Name and Title: DOUGLAS S. KANTOR, PARTNER -

**Information Update Page:**

**Complete ONLY where registration information has changed.**

**LOBBYIST UPDATE**

**23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client**

**ISSUE UPDATE**

**24. General lobbying issues previously reported that NO LONGER pertain**

**AFFILIATED ORGANIZATIONS**

**25. Add the following organization(s)**

**26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client**

**FOREIGN ENTITIES**

**27. Add the following foreign entities**

**28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization**

Signature: ON FILE      Date: Aug 14, 2007

Printed Name and Title: -