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| Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 | Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510 |
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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|--|--|---|-------------------------------------|
| 1. Registrant Name A.L. Ross Associates, Inc. | | | |
| 2. Address <input checked="" type="checkbox"/> Check if different than previously reported 1800 Alexander Bell Drive, Suite 520, Reston, VA 20191 | | | |
| 3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____ | | | |
| 4. Contact Name Alan L. Ross | | Telephone 703-860-7600 | E-mail (optional) alross@alra.us |
| 7. Client Name <input type="checkbox"/> Self SNC Technologies, Inc. | | 5. Senate ID # 48634-36 6. House ID # 34554002 | |

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

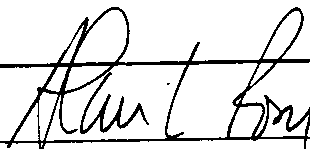
10. Check if this is a Termination Report ⇒ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| | |
|---|--|
| <p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 603 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code</p> |
|---|--|

Signature



Printed Name and Title Alan L. Ross, President

Registrant Name A.L. Ross Associates, Inc Client Name SNC Technologies, Inc.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, p information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

HR 1588, FY 2004 Defense Authorization
Elimination of Canada from the North American technology and industrial base

17. House(s) of Congress and Federal agencies contacted Check if None
House, Senate, Department of Defense

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|----------------------|---|
| Alan L. Ross | N/A |
| James I. Munsterman | N/A |
| James D. Morgan, Jr. | N/A |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Exclusion of Canada from the North American base would have negative eff
SNC Technologies' established relationships with the US Army.

Signature *Alan L. Ross* Date February 13, 2004

Printed Name and Title Alan L. Ross, President

