Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

Secretary of the Senate Received: Aug 13, 2007

# LOBBYING REPORT

LOBBYING REPORT  Lobbying Disclosure Act of 1995 (Section 5) · All Filers Are Required To Complete This Page
1. Registrant Name:
PEPSICO PEPSICO
2. Address: 700 ANDERSON HILL ROAD, PURCHASE, NY 10577
3. Principal place of business (if different from line 2):
4. Contact Name: GALEN J. RESER Telephone: 9142532862 E-mail (optional): galen.reser@pepsi.com
Senate ID #: 31202-12 House ID #: 30980000
7. Client Name: X Self
TYPE OF REPORT
8. Year 2007 Midyear (January 1 - June 30): 🗵 OR Year End (July 1 - December 31): 🗌
9. Check if this filing amends a previously filed version of this report:
10. Check if this is a Termination Report: => Termination Date: 11. No Lobbying Activity:
INCOME OR EXPENSES
Complete Either Line 12 <b>OR</b> Line 13
12. Lobbying Firms
INCOME relating to lobbying activities for this reporting period was:
Less than \$10,000:
\$10,000 or more: => Income (nearest \$20,000):
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).
13. Organizations
EXPENSES relating to lobbying activities for this reporting period were:
Less than \$10,000:
\$10,000 or more: X => Expenses (nearest \$20,000): 500,318.00
14. Reporting Method. Check box to indicate expense accounting method. See instructions for description of options.

Method A. Reporting amounts using LDA definitions only
Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

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# LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code: ADV (one per page)
- 16. Specific lobbying issues:
- a) Advertising and marketing issues generally
- 17. House(s) of Congress and Federal agencies contacted: Federal Communications Commission (FCC) Federal Trade Commission (FTC) HOUSE OF REPRESENTATIVES SENATE
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: BRYANT, DANIEL
Covered Official Position (if applicable): ASSISTANT ATTORNEY GENERAL FOR LEGAL POLICY
Name: RESER, GALEN J.
Covered Official Position (if applicable): N/A
Name: VARGAS, OMAR
Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

# LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: AGR (one per page)
- 16. Specific lobbying issues:
- e) Agriculture commodity pricing f) Agriculture commodity programs (Farm Bill) g) Orange Juice research and development policy a) Sugar: pricing and imports b) Genetically engineered crops: plant-made-pharmaceuticals c) Federally funded food & nutrition programs: WIC, Food Stamps, School Breakfast and Lunch Programs, Nutrition Guidelines d) Zebra Chip (phytoplasmas) Disease as it concerns potatos
- 17. House(s) of Congress and Federal agencies contacted: Agriculture, Dept of (USDA) HOUSE OF REPRESENTATIVES SENATE U.S. Trade Representative (USTR)
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: AVERY, ELIZABETH
Covered Official Position (if applicable): N/A
Name: BRYANT, DANIEL
Covered Official Position (if applicable): ASSISTANT ATTORNEY GENERAL FOR LEGAL POLICY
Name: RESER, GALEN J.
Covered Official Position (if applicable): N/A
Name: VARGAS, OMAR
Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

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- 15. General issue area code: BEV (one per page)
- 16. Specific lobbying issues:
- a) Generalized System of Preferences Program b) School Nutrition Legislation, S. 771 and H.R. 1363
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: AVERY, ELIZABETH
Covered Official Position (if applicable): N/A

Name: BRYANT, DANIEL

Covered Official Position (if applicable): ASSISTANT ATTORNEY GENERAL FOR LEGAL POLICY

Name: RESER, GALEN J.

Covered Official Position (if applicable): N/A

Name: VARGAS, OMAR

Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as

- 15. General issue area code: CPT (one per page)
- 16. Specific lobbying issues:
- a) Patent Reform Legislation, S. 1145 and H.R. 1908
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: RESER, GALEN J.

Covered Official Position (if applicable): N/A
Name: VARGAS, OMAR
Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as

- 15. General issue area code: CSP (one per page)
- 16. Specific lobbying issues:
- a) Food labeling and ingredient safety b) Marketing to children practices
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: BRYANT, DANIEL

Covered Official Position (if applicable): ASSISTANT ATTORNEY GENERAL FOR LEGAL POLICY

Name: RESER, GALEN J.

Covered Official Position (if applicable): N/A

Name: VARGAS, OMAR

Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

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- 15. General issue area code: FOO (one per page)
- 16. Specific lobbying issues:
- a) Food ingredient science policy
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: BRYANT, DANIEL

Covered Official Position (if applicable): ASSISTANT ATTORNEY GENERAL FOR LEGAL POLICY

Name: RESER, GALEN J. Covered Official Position (if applicable): N/A

Name: VARGAS, OMAR

Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

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- 15. General issue area code: FOR (one per page)
- 16. Specific lobbying issues:

e) Income tax issues in Kuwait f) National treatment issues in Turkey g) Commodity issues in Turkey h) National treatment issue in India i) Technical Barrier to Trade (TBT) issue in Thailand j) Tax issues in Mexico k) Trade issues in Russia I) Antidumping issues with Brazil m) Tax issues in Peru a) Business issues in Iraq b) Labor relations in Poland c) Discriminatory tax issues in Pakistan d) Business issues in China

17. House(s) of Congress and Federal agencies contacted: Commerce, Dept of (DOC) HOUSE OF REPRESENTATIVES SENATE State, Dept of (DOS) U.S. Trade Representative (USTR)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: AVERY, ELIZABETH Covered Official Position (if applicable): N/A Name: VARGAS, OMAR

Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

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- 15. General issue area code: HCR (one per page)
- 16. Specific lobbying issues:
- a) Healthy lifestyle, anti-obesity policy initiatives
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES Health & Human Services, Dept of (HHS) SENATE
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: BRYANT, DANIEL
Covered Official Position (if applicable): ASSISTANT ATTORNEY GENERAL FOR LEGAL POLICY
Name: RESER, GALEN J.
Covered Official Position (if applicable): N/A
Name: VARGAS, OMAR
Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: IMM (one per page)
- 16. Specific lobbying issues:
- a) Foreign visitor visas
- 17. House(s) of Congress and Federal agencies contacted: Homeland Security, Dept of (DHS) State, Dept of (DOS)
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: VARGAS, OMAR
Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

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# LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as

- 15. General issue area code: LBR (one per page)
- 16. Specific lobbying issues:
- a) Motor Carrier Act Exemption-SAFETEA-LU b) Employee Free Choice Act, H.R. 800, S. 1041
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: RESER, GALEN J.
Covered Official Position (if applicable): N/A

Name: VARGAS, OMAR

Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: TAX (one per page)
- 16. Specific lobbying issues:
- a) U.S.Corporate Tax System Reform b) Executive Compensation c) International Tax Reform d) Hybrid Truck Tax Credit
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE Treasury, Dept of
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: RESER, GALEN J.
Covered Official Position (if applicable): N/A
Name: VARGAS, OMAR
Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

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- 15. General issue area code: TRD (one per page)
- 16. Specific lobbying issues:
- e) General System of Preferences f) Agriculture commodity trade policy g) Colombia Trade Promotion Agreement h) Panama Trade Promotion Agreement i) South Korea Trade Promotion Agreement a) Peru Trade Promotion Agreement b) Colombia Trade Promotion Agreement c) Brazilian orange juice tarriff policy d) Presidential Trade Promotion Authority
- 17. House(s) of Congress and Federal agencies contacted: Commerce, Dept of (DOC) HOUSE OF REPRESENTATIVES SENATE U.S. Trade Representative (USTR)
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: AVERY, ELIZABETH
Covered Official Position (if applicable): N/A
Name: RESER, GALEN J.
Covered Official Position (if applicable): N/A
Name: VARGAS, OMAR

Covered Official Position (if applicable): DEPUTY DIRECTOR, DOJ INTERGOV. & PUB. LIAISON

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

Signature: ON FILE Date: Aug 13, 2007

Printed Name and Title: GALEN J. RESER-VICE PRESIDENT, WASHINGTON -

# Information Update Page:

Complete ONLY where registration information has changed.

#### LOBBYIST UPDATE

23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client

#### ISSUE UPDATE

24. General lobbying issues previously reported that NO LONGER pertain

# AFFILIATED ORGANIZATIONS

25. Add the following organization(s)

26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client

#### FOREIGN ENTITIES

27. Add the following foreign entities

28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization

Signature: ON FILE Date: Aug 13, 2007

Printed Name and Title: -