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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|---|-----------------------------|--|----------------------|
| 1. Registrant Name John Hancock Life Insurance Company | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported John Hancock Place Post Office Box 111 | | | |
| 3. Principal Place of Business (if different from line 2) City: Boston | | State/Zip (or Country) MA 02117 | |
| 4. Contact Name Mary K. Gallagher | Telephone (617) 572-6444 | E-mail (optional) mgallagher@jhancock.com | 5. Senate ID # 60 |
| 7. Client Name <input checked="" type="checkbox"/> Self | | | 6. House ID # 35 |

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) ☒ OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇒ Termination Date _____

11. No Lobbyi

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| | |
|--|--|
| <p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 1 Internal Revenue Code</p> |
|--|--|

Signature



Printed Name and Title

Mary K. Gallagher, Vice President

Registrant Name John Hancock Life Insurance Company Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Above the line deduction for long term care.
Technical tax corrections affecting the Federal Long-Term Care Program.
Estate tax.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------------|---|
| Mary K. Gallagher | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Mary K. Gallagher Date 8/12/2002
Printed Name and Title Mary K. Gallagher, Vice President

Registrant Name John Hancock Life Insurance Company Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

Terrorism reinsurance.
Structured settlements.
Taxation of "inside build-up" of life insurance.
Privacy Legislation.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------------|---|
| Mary K. Gallagher | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Mary K. Gallagher Date 8/12/2002
Printed Name and Title Mary K. Gallagher, Vice President

Registrant Name John Hancock Life Insurance Company Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code NAT (one per page)

16. Specific lobbying issues

Carbon sequestration, registry and related issues.

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------------|---|
| Mary K. Gallagher | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Mary K. Gallagher Date 8/12/2002
Printed Name and Title Mary K. Gallagher, Vice President

