

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
---	--

SECRETARY OF THE SENATE  
09 AUG 16 PM 4: 31

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

H. D.

1. Registrant Name <b>Hill and Knowlton, Inc.</b>			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address <b>600 New Hampshire Avenue NW Suite 601</b> City <b>Washington</b> State/Zip (or Country) <b>DC 20037 United States</b>			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name <b>Larry Decker</b>	Telephone <b>202/944-5199</b>	E-mail (optional) <b>ldecker@hillandknowlton.com</b>	5. Senate ID # <b>18262-63</b>
7. Client Name <input type="checkbox"/> Self <b>Blue Cross Blue Shield of Florida</b>			6. House ID # <b>30482001</b>

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> &gt;&gt; \$ <u>\$15,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature *Jeffrey Trammell* Date 8/16/99  
Printed Name and Title Jeffrey Trammell - Senior Managing Director Page 1 of 2

Registrant Name: Hill and Knowlton, Inc.

Client Name: Blue Cross Blue Shield of Florida

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

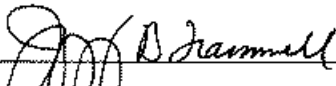
16. Specific Lobbying issues  
**Healthcare issues**

17. House(s) of Congress and Federal agencies contacted  Check if None  
**House of Representatives**  
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<b>Hymel, Gary</b>		No
<b>Trammell, Jeffrey</b>		No

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/16/99  
Printed Name and Title Jeffrey Trammell - Senior Managing Director Page 2 of 2