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04 MAR 19 PM 4:

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name			
International Franchise Association			
2. Address <input type="checkbox"/> Check if different than previously reported			
1350 New York Avenue, N.W. Suite 900			
3. Principal Place of Business (if different from line 2)			
City: Washington		State/Zip (or Country) D.C. 20005	
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
John F. Gay	(202) 662-0768		47872-12
7. Client Name <input type="checkbox"/> Self			6. House ID #
			3445200

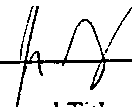
TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____ 11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____</p> <p style="text-align: center;">Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ <u>80,000</u></p> <p style="text-align: right;">Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of methods.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6013(b)(3) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature  _____
Printed Name and Title John F. Gay, Vice President, Government Relations

LD-2 (REV 6/98)

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code SMB (one per page)

16. Specific lobbying issues

Conducted educational efforts regarding Franchising and the impact of Franchising on the economy. Communicated with members and staff regarding the negative impact of previously proposed Federal Legislation that would restructure relationships between Franchisees and Franchisors. (No bill introduced in the 108th Congress.)

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matthew R. Shay	
John F. Gay	
Matt Lathrop	

19. Interest of each foreign entry in the specific issues listed on line 16 above Check if None

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code Tax (one per page)

16. Specific lobbying issues

H.R. 571/S. 973 - A bill to reduce the restaurant depreciation schedule.

S. 106/H.R. 1126 are bills to include accelerated depreciation for restaurant increase the amount of Section 179 expensing for certain businesses.

H.R. 8/S.169 - "Death Tax Repeal Permanency Act."

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
John F. Gay	
Matt Lathrop	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

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Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code CSP (one per page)

16. Specific lobbying issues

H.R. 1115/S. 274 - "The Class Action Fairness Act of 2003"

H.R. 339 - "The Personal Responsibility in Food Consumption Act"

H.R. 728 - "The Americans with Disabilities Notification Act"

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
John F. Gay	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

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Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

H.R. 2660, the Depts. of Labor, Health & Human Services & Education appropriations for FY 2004 incorporated into H.R. 2673, the omnibus appropriations bill. (ask members to reject language in conference committee similar to that offered by Obey in H. AMDT. 220 to H.R. 2660 to ensure that none of the funds for the Dept. of Labor, Health & Human Services & Education appropriations for FY 2004 are used to promulgate or implement any regulation that exempts from the requirement of the FLSA of 1938 (29 U.S.C. 207) any employee who is not otherwise exempted by regulations under Section 13 of such Act (20 U.S.C., 213) that were in effect on 10/1/03)

17. House(s) of Congress and Federal agencies contacted Check if None

House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
John F. Gay	
Matt Lathrop	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

H.R. 660/S. 545 - "The Small Business Health Fairness Act"

17. House(s) of Congress and Federal agencies contacted

Check if None


House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
John F. Gay	
Matt Lathrop	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature  Date 3/17/04

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD 7 (Rev 6/98)

Pa

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code IMM (one per page)

16. Specific lobbying issues

Comprehensive Immigration Reform

S. 2010 - "The Immigration Reform Act of 2004

S. 1461/H.R. 2899 - The Border Security and Immigration Improvement Act"

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate
Department of Homeland Security
Department of State
Department of Labor
White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
John F. Gay	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Registrant Name Intl. Franchise Assn. Client Name (same)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code ACC (one per page)

16. Specific lobbying issues

FASB FIN 46 - "Consolidation of Variable Interest Entities"

17. House(s) of Congress and Federal agencies contacted Check if None

House and Senate, Securities and Exchange Commission

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
John F. Gay	
Matthew Shay	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 3/17/04

Printed Name and Title John F. Gay, Vice President, Government Relations

Form LD 1 (Rev 6/98)

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