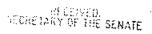
Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510



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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - Alt Filters Are Required to Complete This Page

Registean Name	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	
Williams & Jensen, PC		
L. Address Check if different than previously reported 1155 21st Street, NW Washington Suite 300 DC 20036		
. Principal Place of Business (if different from line 2)	3	
City State/Zip (or Country)	· : ·	
4 Contagn Name Felophene E-ma	sil (optional)	5. Senate ID #
Barbara W. Benfiglio 202-659-8201		41454-571
. Client Name Solf	,	6. House ID #
Norfolk Southers Corporation	<i>;</i>	30771033
NCOME OR EXPENSES - Complete Eithe	r Line 12 OR Line 13	
INCOME OR EXPENSES - Complete Eithe 12. Lobbying Firms	r Line 12 OR Line 13	zations
12. Lobbying Firms NCOME relating to lobbying activities for this reporting	1 8	
12. Lobbying Firms NCOME relating to lobbying activities for this reporting ceriod was:	13. Organi: EXPENSES relating to lobbying ac	
12. Lobbying Firms NCOME relating to lobbying activities for this reporting eriod was: Less than \$10,000	13. Organiz	tivities for this reporting
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12. Lobbying Firms NCOME relating to lobbying activities for this reporting seriod was: Less than \$10,000 Fig. 320,000.00 Income (ticarest \$20,000) Provide a good faith estimate, rounded to the nearest 20,000 of all lobbying related income from the client including all payments to the registrant by any other entity	13. Organiz EXPENSES relating to lobbying acrepation were: Less than \$10,000 \$10,000 or more >> \$	Expenses (nearest \$20,000) eck box to indicate expense for description of options. asing LDA definitions only under section 6033(b)(8) of
12. Lobbying Firms NCOME relating to lobbying activities for this reporting seriod was: Less than \$10,000 \$10,000 or more \$\infty\$ \$\frac{\$\text{\$\frac{520,000.00}}{\text{lacence (ticarest \$\text{\$\frac{520,000}{\$\frac{520,00	13. Organic EXPENSES relating to lobbying acception were: Less than \$10,000 \$10,000 or more >> \$	Expenses (nearest \$20,000) eck box to indicate expense for description of options. using LDA definitions only under section 6033(b)(8) of e Code under section 162(e) of the
inCOME relating to lobbying activities for this reporting period was: Less than \$10,000 \$10,000 or more \$2 >> \$ \$20,000.00	13. Organic EXPENSES relating to lobbying acceptriod were: Less than \$10,000 \$10,000 or more >> \$	Expenses (nearest \$20,000) Ex

	istrant Name:	Williams & Jensen, PC		
Clica	nt Name:	Norfolk Southern Corporation		
enga	iged in lobbyin		y to reflect the general issue areas in which the registrant ng period. Using a separate page for each code, provide t	
	General issue			
16.	Specific Lobb	ying issues	n	
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			·	
			V V	
17.	House(s) of C	ongress and Federal agencies contacted	☑ Check if None	
			•	
		•		
			•	
18.	Name of each	individual who acted as a lobbyist in this	FSGUP STP3	
		Name	Covered Official Position (if applicable)	New
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	McMackin, J			Now No
	McMackin, J		Covered Official Position (if applicable)	
vent	McMackin, J		Covered Official Position (if applicable)	
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		obn J.	Covered Official Position (if applicable)	
	Interest of eac	h foreign entity in the specific issues listed	Covered Official Position (if applicable)	
Sign	Interest of eac	obn J.	Covered Official Position (if applicable)	

Registrant Name:	Williams & Jensen, PC		
Client Name:	Norfolk Southern Corporation	:	
engaged in lobbyin		y to reflect the general issue areas in which the registrant ng period. Using a separate page for each code, provide I.	
15. General issue	area code RRR (one per page)	1	
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7. House(s) of C House of Res	ongress and Federal agencies contacted orcsentatives	☐ Chock if None	
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8. Name of each	individual who acted as a lobbyist in this	isshe alea	
			1 1
	Nanse -	: Covered Official Position (if applicable)	New
Lewis, Karer	J.		No
McMackin, a	lohn J.		No
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9. Interest of eac	th foreign entity in the specific issues listed	; ;	
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	th foreign entity in the specific issues listed	I on line 16 above X Check if None	
9. Interest of each	th foreign entity in the specific issues listed	· · ·	