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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Williams &amp; Jensen, PC</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>1155 21st Street, NW Washington DC 20036</b> <b>Suite 300</b>			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name <b>Barbara W. Bonfiglio</b>	Telephone <b>202-659-8201</b>	E-mail (optional)	5. Senate ID # <b>41454-571</b>
7. Client Name <input type="checkbox"/> Self <b>Norfolk Southern Corporation</b>			6. House ID # <b>30771033</b>

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30) ☒ OR Year End (July 1-December 31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date \_\_\_\_\_

11. No Lobbying Activity ☐

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$20,000.00</u> Income (nearest \$20,000)	\$10,000 or more <input type="checkbox"/> >> \$ _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature \_\_\_\_\_ Date 8/14/2000

Printed Name and Title Barbara W. Bonfiglio - attorney Page 1 of 3

Registrant Name: Williams & Jensen, PC

Client Name: Norfolk Southern Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific Lobbying issues

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
McMackin, John J.		No

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date 8/14/2000

Printed Name and Title Barbara W. Bonfiglio - attorney Page 2 of 3

Registrant Name: Williams & Jensen, PC

Client Name: Norfolk Southern Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RRR (one per page)

16. Specific Lobbying issues

Legislation to reauthorize STB; merger proposal of Burlington Northern RR/Canadian National  
RRR/STB and railroad issues

17. House(s) of Congress and Federal agencies contacted  
House of Representatives

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Lewis, Karen J.		No
McMackin, John J.		No

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature

Date 8/14/2000

Printed Name and Title Barbara W. Bonfiglio - attorney

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