

01 FEB -7 PM 5:38

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page.

1. Registrant Name <b>Covington &amp; Burling</b>			
2. Address <input type="checkbox"/> Check if different than previously reported. <b>1201 Pennsylvania Avenue, N.W.</b>			
3. Principal Place of Business (if different from line 2)			
City: <b>Washington</b>		State/Zip (or Country) <b>DC/20004</b>	
4. Contact Name <b>Roderick A. DeArment</b>	Telephone <b>202-662-5900</b>	Email (optional) <b>rdearment@cov.com</b>	5. Senate ID # <b>11195-366</b>
7. Client Name <input type="checkbox"/> Self <b>John Hancock Financial Services, Inc.</b>	6. House ID # <b>31827019</b>		

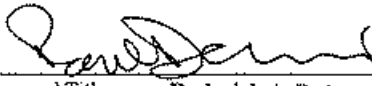
TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) ☐ OR Year End (July 1-December 31) ☒

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Activity ☐

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>60,000</u> Income (nearest \$20,000)	\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client.)	14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under 162(e) of the Internal Revenue Code

Signature  Date February 6, 2001  
Printed Name and Title Roderick A. DeArment

Registrant Name

**Covington & Burling**

Client Name

**John Hancock Financial Services,  
Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FOR (one per page)

16. Specific lobbying issues

**Federal Government support for the granting of a license to sell insurance to China.**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives  
Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<b>Roderick A. DeArment</b>	<b>Partner</b>	<input type="checkbox"/>
<b>Joan L. Kutcher</b>	<b>Legislative Counsel</b>	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature

Date February 6, 2001

Printed Name and Title

**Roderick A. DeArment**

Registrant Name **Covington & Burling**

Client Name **John Hancock Financial Services, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code BANK (one per page)

16. Specific lobbying issues

**Bankruptcy Reform Bill**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives  
Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<b>Roderick A. DeArment</b>	<b>Partner</b>	<input type="checkbox"/>
<b>Jean L. Kutcher</b>	<b>Legislative Counsel</b>	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature \_\_\_\_\_  
Printed Name and Title **Roderick A. DeArment**

Date February 6, 2001

Registrant Name

**Covington & Burling**

Client Name

**John Hancock Financial Services,  
Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

E-signature legislation.

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<b>Roderick A. DeArment</b>	<b>Partner</b>	<input type="checkbox"/>
<b>Jean L. Kutcher</b>	<b>Legislative Counsel</b>	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature

Printed Name and Title

**Roderick A. DeArment**

Date February 6, 2001

Registrant Name **Covington & Burling**

Client Name **John Hancock Financial Services, Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code NAT (one per page)

16. Specific lobbying issues

**Conservation and Reinvestment Act**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

**House of Representatives**  
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<b>Roderick A. DeArment</b>	<b>Partner</b>	<input type="checkbox"/>
<b>Joan L. Kutcher</b>	<b>Legislative Counsel</b>	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_ Date February 6, 2001  
Printed Name and Title Roderick A. DeArment

Registrant Name Covington & Burling

Client Name John Hancock Financial Services, Inc.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

**HR4040 - Long Term Care Insurance Program for Federal Workers**

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

**House of Representatives**  
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<b>Roderick A. DeArment</b>	<b>Partner</b>	<input type="checkbox"/>
<b>Joan L. Kutcher</b>	<b>Legislative Counsel</b>	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_ Date February 6, 2001  
Printed Name and Title Roderick A. DeArment

Registrant Name Covington & Burling

Client Name John Hancock Financial Services, Inc.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Above the line deduction for long-term care insurance.  
Technical tax corrections affecting the Federal long-term care program.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Roderick A. DeArment	Partner	<input type="checkbox"/>
Joan L. Kutcher	Legislative Counsel	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_ Date February 6, 2001  
Printed Name and Title Roderick A. DeArment

Registrant Name Covington & Burling

Client Name John Hancock Financial Services, Inc.

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

**Note new client name: John Hancock Financial Services, Inc.**

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, client or affiliated organization

Signature \_\_\_\_\_

Date February 6, 2001

Printed Name and Title Roderick A. DeArment