

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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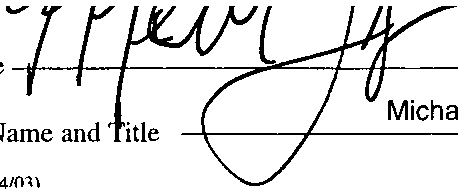
SECRETARY  
05 FEB 14**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Wine & Spirits Wholesalers of America			
2. Address <input type="checkbox"/> Check if different than previously reported 805 15th Street, NW Suite 430			
3. Principal Place of Business (if different from line 2) Washington DC, 20005 City: State/zip (or Country)			
4. Contact Name Michael Johnson	Telephone (202) 371-9792	E-mail (optional) mike.johnson@swa.org	5. Senate ID # 41625-12
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 3163800

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-D9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report  ⇔ Termination Date \_\_\_\_\_ 11. No Lobb**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

<p align="center"><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>500,000.00</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6013 Internal Revenue Code</p> <p><input checked="" type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162 Internal Revenue Code</p>
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Signature  \_\_\_\_\_ Date **2/10/05**

Printed Name and Title \_\_\_\_\_ Michael W. Johnson, VP Government Affairs

FD-2 (REV 4/03)

PAGE

Registrant Name Wine & Spirits Wholesalers of America Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code BEV (one per page)

16. Specific lobbying issues

H.R. 791 - "The Domestic Spirits Tax Equity Act." To establish a tax credit for wholesalers of domestic spirits equal to the costs incurred in financing the Federal Excise Tax.  
S. 1506 - "The Domestic Spirits Tax Equity Act." To establish a tax credit for wholesalers of domestic spirits equal to the costs incurred in financing the Federal Excise Tax.

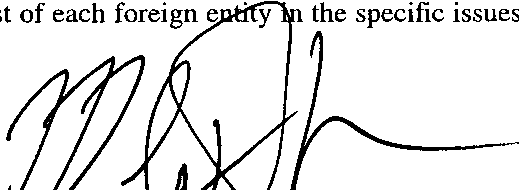
17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Senate  
U.S. House of Representatives  
Department of Treasury, Bureau of Tax and Trade

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Juanita D. Duggan	
James A. Rowland	
Michael W. Johnson	
Nicole E. deSibour	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None





Registrant Name Wine & Spirits Wholesalers of America Client Name \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Roscoe Starek

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of (city and state or

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant affiliated organization





<b>LOBBYING DEDUCTIBILITY</b> <b>July through December 2004</b>
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**Salary Basis**

Juanita Duggan - 40%

Michael Johnson - 80%

Karen Gravois - 5%

Nicole DeSibour - 25%

James Rowland - 80%

<b>Total Salaries:</b>	<b>\$</b>	<b>235,891</b>
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**Cost Basis**

Overhead Fixed Costs (Rent/Phone)	\$	21,116
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Benefits	\$	18,839
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Meals & Entertainment	\$	19,810
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Coalitions	\$	-
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Consultants	\$	195,230
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Grassroots mailings (printing, postage, & computer)	\$	-
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Other (hearings, analysis, etc.)	\$	-
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<b>Total Lobbying Expenses thru 12/31/04:</b>	<b>\$</b>	<b>490,886</b>
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To Nearest 20,000	<b>\$</b>	<b>500,000</b>
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