

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF  
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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>PAUL SMITH (TRADE NAME: POLICY CONSULTING SERVICES)</b>			
2. Address <input checked="" type="checkbox"/> Check if different than previously reported <b>310 MILL ROAD FALMOUTH MA 02540</b>			
3. Principal Place of Business (if different from line 2) City: <b>WASHINGTON</b> State/Zip (or Country) <b>DC 20003</b>			
4. Contact Name <b>PAUL SMITH</b>		Telephone <b>202-675-5380</b>	E-mail (optional)
7. Client Name <input type="checkbox"/> Self <b>UNITED PARCEL SERVICE</b>			5. Senate ID # <b>48144-</b>
			6. House ID # <b>334006</b>

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30)  OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>60,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of method.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 60 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 16 Internal Revenue Code</p>
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Signature

*Paul Smith*

Printed Name and Title PAUL SMITH, CONSULTANT



Registrant Name PAUL SMITH

Client Name UNITED PARCEL SERVICE

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

CHINA AVIATION LANDING RIGHTS (DOT)  
CUSTOMS - PARITY OF USPS & PRIVATE CARRIERS  
DHL/DPAB FREIGHT FORWARDING

17. House(s) of Congress and Federal agencies contacted

Check if None

US HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
SELF	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Paul Smith

Date 8/12/01

[REDACTED]

Registrant Name PAUL SMITH Client Name UNITED PARCEL SERVICE

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

INDEPENDENT CONTRACTOR STATUS

17. House(s) of Congress and Federal agencies contacted  Check if None

HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>SELF</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Paul Smith Date 8/12/07



Registrant Name PAUL SMITH Client Name UNITED BARBER SEAN

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

TAX INCENTIVES FOR APV's ( HR 2511, S 760)

17. House(s) of Congress and Federal agencies contacted  Check if None

HOUSE OR REP-  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
LSP	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Paul Smith Date 8/12/01



Registrant Name PAUL SMITH

Client Name UNITED PARCEL SERVICE

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

ALT FUEL MANDATES PL 102-486  
CLIMATE CHANGE S 1294

17. House(s) of Congress and Federal agencies contacted

Check if None

SENATE  
HOUSE OF REP.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Self	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Paul Smith Date 8/12/01

Printed Name and Title PAUL SMITH CONSULTANT



Registrant Name PAUL SMITH Client Name UNITED PARLOR SEA

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code RDS (one per page)

16. Specific lobbying issues

HR 22 - LIKE LEGISLATION

17. House(s) of Congress and Federal agencies contacted  Check if None

VS HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>Self</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Paul Smith Date 8/12/01

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