

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE

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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>Washington Counsel, P.C.</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>1150 17th Street, NW, Suite 601, Washington, DC 20036</b>			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name <b>Nick Giordano</b>	Telephone <b>202-293-7474</b>	E-mail (optional)	5. Senate ID # <b>40522-517</b>
7. Client Name <input type="checkbox"/> Self <b>Investment Company Institute</b>			6. House ID # <b>32807059</b>

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date May 15, 2000

11. No Lobbying Activity

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇒ <b>\$ 60,000</b> <small>Income (nearest \$20,000)</small>	<b>EXPENSES</b> relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <small>Expenses (nearest \$20,000)</small>
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(3) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature \_\_\_\_\_

Printed Name and Title Nick Giordano, Partner

LD-2 (REV. 6/98)

PAGE 1 OF

Registrant Name Washington Counsel, PC Client Name Investment Company Institute

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RET (one per page)

RET

16. Specific lobbying issues

Retirement security legislation

17. House(s) of Congress and Federal agencies contacted  Check if None

Executive Office of the President  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Doug Badger	Chief of Staff, Office of Sen. Nickles	<input type="checkbox"/>
Brian Conklio		<input type="checkbox"/>
John Doney		<input type="checkbox"/>
Jayne Fitzgerald		<input type="checkbox"/>
LaBrenda Garrett-Nelson		<input type="checkbox"/>
Gary Gasper		<input type="checkbox"/>
Bruce Gates		<input type="checkbox"/>
Nick Giordano	Min. Counsel, Senate Finance Cmte.	<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 18 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Nick Giordano, Partner

LOBBYING REPORT ADDENDUM

Registrant Name: Washington Counsel, P.C.

Client Name: Investment Company Institute

Addendum is for Mid-year Report

Line #18 - Information to be included

Names of individuals who acted as a lobbyist in this issue area:

Rob Leonard  
Richard Meltzer  
Bob Rozen  
Tim Urban  
George Weise  
Mark Weinberger

LOBBYING REPORT ADDENDUM

Registrant Name: Washington Counsel, P.C.

Client Name: Investment Company Institute

LOBBYING ACTIVITY

15. General issue area code: TAX

16. Specific lobbying issues:

Bankruptcy proposals  
Retirement security

17. House(s) of Congress and Federal agencies contacted

Executive Office of the President  
House of Representatives

18. <sup>Senate</sup> Name of each individual who acted as a lobbyist in this issue area:

NAME	COVERED POSITION
Doug Badger	Chief of Staff, Sen. Nickles
Brian Conklin	
John Doney	
Jayne Fitzgerald	
LaBrenda Garrett-Nelson	
Gary Gasper	
Bruce Gates	
Nick Giordano	Min. Counsel, Sen. Finance Cmte.
Rob Leonard	
Richard Meltzer	
Bob Rozen	
Tim Urban	
George Weise	
Mark Weinberger	

19. Interest of each foreign entity in the specific issues listed on line #16 above  check if none

Signature *Nick Giordano* Date 8/8/00  
Printed Name and Title Nick Giordano, Partner