

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

UPS (UNITED PARCEL SERVICE)

2. Address:

316 Pa. Ave., SE, Washington, DC 20003

3. Principal place of business (if different from line 2):

4. Contact Name: SHAREN KINNEY

Telephone: 2026751712

E-mail (optional): sakinney@ups.com

Senate ID #: 39223-12

House ID #:

7. Client Name: ☒ Self

TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): _____

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 1,292,997.00

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

☐ **Method A.** Reporting amounts using LDA definitions only

☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

☒ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: AVI (one per page)

16. Specific lobbying issues:

(1) HR 2881, S1300 FAA Reauthorization, including aviation tax, labor law reform, war risk insurance, pilot retirement age and international mail rates.(2) HR 4343 Fair Treatment for Experienced Pilots Act (3) Aviation technology issues (4) Russian Overflights (5) NY Area Congestion issues (6) Nagoya and Malaysia access issues (7) Airport issues

17. House(s) of Congress and Federal agencies contacted:

Federal Aviation Administration (FAA)

HOUSE OF REPRESENTATIVES

SENATE

State, Dept of (DOS)

Transportation, Dept of (DOT)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

Name: DUBOIS, MARCEL

Covered Official Position (if applicable): N/A

Name: HARPER, CATHY

Covered Official Position (if applicable): N/A

Name: JENSEN, THOMAS

Covered Official Position (if applicable): N/A

Name: LEWIS, NICHOLAS

Covered Official Position (if applicable): N/A

Name: MEYERS, CHARLES

Covered Official Position (if applicable): N/A

Name: SMALLS, DONTAI

Covered Official Position (if applicable): N/A

Name: STEINFELD, MATT

Covered Official Position (if applicable): N/A

Name: WELLMAN, ARNOLD

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BUD (one per page)

16. Specific lobbying issues:

(1) HR 2764 Consolidated Omnibus Appropriations (2) HR 3074, S 1789 Transportation Appropriations

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CPT (one per page)

16. Specific lobbying issues:

Patent Reform Data Security

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: MEYERS, CHARLES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENG (one per page)

16. Specific lobbying issues:

(1) HR 6 Energy Act (2) HR 2556 Energy Savings Act (3) S 1419 Energy Efficiency Act (4) S 1321 Biofuels for Energy Security and Transportation (5) S 1118 Fuel Efficiency Energy Act (6) S 1115 Energy Efficiency Promotion Act (7) S 875 SAFE Energy Act (8) Fuel Cell (9) Hydraulic Hybrid (10) Hybrid Electric

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALAGNA, MARK

Covered Official Position (if applicable): N/A

Name: MEYERS, CHIP

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

(1) S2191 America's Climate Security Act of 2007 (2) HR 1590 Safe Climate Act (3) HR 2651 Greenhouse Gas Accountability (4) S309 Global Warming Pollution Reduction (5) S485 Global Warming Reduction

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALAGNA, MARK

Covered Official Position (if applicable): N/A

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

Name: GOODWIN, MARK

Covered Official Position (if applicable): N/A

Name: ROTH, ROYAL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HCR (one per page)

16. Specific lobbying issues:

ERISA ESRD

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Labor, Dept of (DOL)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: KIELY, MICHAEL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOM (one per page)

16. Specific lobbying issues:

(1) TSA Final Rule (2) TSA Security Program (3) HR 1, HR 1413, S 4 (4) Certified Cargo Screening (5) Advance Data Elements (6) Border Parity (7) Inbond Shipments (8) C-TPAT/AEO Mutual Recognition

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)

HOUSE OF REPRESENTATIVES

Homeland Security, Dept of (DHS)

SENATE

Transportation Security Administration (TSA)

U.S. Customs & Border Protection

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DIAZ, LEO

Covered Official Position (if applicable): N/A

Name: HARPER, CATHY

Covered Official Position (if applicable): N/A

Name: RICHARDSON, DANA

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: IMM (one per page)

16. Specific lobbying issues:

Immigration Reform Bill

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BONILLA, SHERYL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

HR 2761 Terrorism Risk Insurance Act Program Reauthorization

17. House(s) of Congress and Federal agencies contacted:
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

(1) HR 2882, S1300 Railway Labor Act Provision to FAA Reauthorization (2) HR 1327 Protective Equipment for American Workers (3) HR 2049, S 1244 Protecting America's Workers

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALAGNA, MARK

Covered Official Position (if applicable): N/A

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

Name: BONILLA, SHERYL

Covered Official Position (if applicable): N/A

Name: GOODWIN, MARK

Covered Official Position (if applicable): N/A

Name: JENSEN, THOMAS

Covered Official Position (if applicable): N/A

Name: KIELY, MICHAEL

Covered Official Position (if applicable): N/A

Name: LEWIS, NICHOLAS

Covered Official Position (if applicable): N/A

Name: MEYERS, CHARLES

Covered Official Position (if applicable): N/A

Name: ROTH, ROYAL

Covered Official Position (if applicable): N/A

Name: STEINFELD, MATT

Covered Official Position (if applicable): N/A

Name: WELLMAN, ARNOLD

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: PHA (one per page)

16. Specific lobbying issues:

Pedigree Pharmaceutical Distribution

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: MEYERS, CHARLES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RET (one per page)

16. Specific lobbying issues:

Pension Protection Act - Technical Corrections

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: KIELY, MICHAEL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RRR (one per page)

16. Specific lobbying issues:

Federal Support of Railroads Government Regulation of Railroads

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: GOODWIN, MARK

Covered Official Position (if applicable): N/A

Name: JENSEN, THOMAS

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SMB (one per page)

16. Specific lobbying issues:

Small Business Franchising

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: MEYERS, CHARLES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TOB (one per page)

16. Specific lobbying issues:

S 1027 Internet Tobacco Sales

17. House(s) of Congress and Federal agencies contacted:

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRA (one per page)

16. Specific lobbying issues:

Infrastructure Funding H.Res. 375 - UPS Centennial

17. House(s) of Congress and Federal agencies contacted:
HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: GOODWIN, MARK

Covered Official Position (if applicable): N/A

Name: MEYERS, CHARLES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRD (one per page)

16. Specific lobbying issues:

(1) HR 3688, S 2113 Peru Free Trade Agreement (2) US-Korea Free Trade Agreement (3) Border Parity

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)

HOUSE OF REPRESENTATIVES

Homeland Security, Dept of (DHS)

SENATE

U.S. Customs & Border Protection

U.S. Trade Representative (USTR)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

Name: BONILLA, SHERYL

Covered Official Position (if applicable): N/A

Name: HARPER, CATHY

Covered Official Position (if applicable): N/A

Name: JACKSON, SELINA

Covered Official Position (if applicable): N/A

Name: KIELY, MICHAEL

Covered Official Position (if applicable): N/A

Name: RICHARDSON, DANA

Covered Official Position (if applicable): N/A

Name: SMALLS, DONTAI

Covered Official Position (if applicable): N/A

Name: STEINFELD, MATT

Covered Official Position (if applicable): N/A

Name: WELLMAN, ARNOLD

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UPS (UNITED PARCEL SERVICE) Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRU (one per page)

16. Specific lobbying issues:

* HR 1, S 4, HR 1401, HM-224C, HM-224E, HM-206F DHA Interim Final Rule - Chemical Facilities HR 1, S 4, HR 1401, HM-224C, HM-224E, HM-206F DHA Interim Final Rule - Chemical Facilities

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Homeland Security, Dept of (DHS)

Office of Management & Budget (OMB)

SENATE

Transportation, Dept of (DOT)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

Name: DIAZ, LEO

Covered Official Position (if applicable): N/A

Name: GOODWIN, MARK

Covered Official Position (if applicable): N/A

Name: JENSEN, THOMAS

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 05, 2008

Printed Name and Title: SHAREN KINNEY, PUBLIC AFFAIRS SPECIALIST -

Information Update Page:

Complete ONLY where registration information has changed.

LOBBYIST UPDATE

23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that NO LONGER pertain

AFFILIATED ORGANIZATIONS

25. Add the following organization(s)

26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization

Signature: ON FILE Date: Feb 05, 2008

Printed Name and Title: -