

00 AUG 16 PM 2:55

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <u>Personal Communications Industry Association</u>			
2. Address <input type="checkbox"/> Check if different than previously reported <u>500 Montgomery Street, Suite 700</u>			
3. Principal Place of Business (if different from line 2) City: <u>Alexandria</u> State/Zip (or Country) <u>Virginia 22314-1561</u>			
4. Contact Name <u>Robert L. Hoggarth</u>	Telephone <u>703-535-7482</u>	E-mail (optional) <u>hoggarthr@pcia.com</u>	5. Senate ID # <u>31235-12</u>
7. Client Name <input type="checkbox"/> Self <u>N/A</u>			6. House ID # <u>30653000</u>

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) ☒ OR Year End (July 1-December 31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date \_\_\_\_\_

11. No Lobbying Activity ☐

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<b>12. Lobbying Firms</b>  INCOME relating to lobbying activities for this reporting period was:  Less than \$10,000 <input type="checkbox"/>  \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)  Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>13. Organizations</b>  EXPENSES relating to lobbying activities for this reporting period were:  Less than \$10,000 <input type="checkbox"/>  \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>373,025.64</u> Expenses (nearest \$20,000)  <b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code
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Signature \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

LD-2 (REV. 6/98)

PAGE 1 of 1

Personal Communications  
Industry Association

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues Lobbied against efforts of Federal Communications Commission to repeal designated entity (DF) rules. Educated lawmakers about success of DF rules and value of DF program.

17. House(s) of Congress and Federal agencies contacted  
United States House of Representatives  
United States Senate  
Federal Communications Commission

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	No
Brent Weinhardt		<input type="checkbox"/>
Mary McDermott		<input type="checkbox"/>
Todd Lantor		<input type="checkbox"/>
Linda Solheim		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Personal Communications  
Industry Association

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues Lobbied against S.877, HR 1685, 1686 & 2420 which would effectively repeal local market opening provisions for advanced and data communications services.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States House of Representatives  
United States Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
		<input type="checkbox"/>
Brent Weingardt		<input type="checkbox"/>
Mary McDermott		<input type="checkbox"/>
Todd Lantor		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Personal Communications  
Industry Association

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TFC (one per page)

16. Specific lobbying issues Lobbied in support of S.761--Electronic Signatures in Global and National Commerce Act.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States House of Representatives  
United States Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	Net
Robert L. Hoggarth		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Personal Communications  
Industry Association

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code SCI (one per page)

16. Specific lobbying issues Lobbied in support of S.761; Electronic Signatures in Global and National Commerce Act.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States House of Representatives  
United States Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	None
Robert L. Hoggarth		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Personal Communications  
Industry Association

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues Lobbied on legislative issues regarding efforts to allow telecommunications providers to gain non-discriminatory access to private buildings. Presented legislators with seven guiding principles that addressed concerns of telecommunications companies and building owners/managers.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States House of Representatives  
United States Senate  
Federal Communications Commission

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	Net
Brant Weingardt		<input type="checkbox"/>
Linda Solheim		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Form 1.1.2 (Rev 10/01)

Personal Communications  
Industry Association

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

Mary McDermott  
Brent Weingardt  
Todd Lantor

Linda Solheim  
Sheldon Moss

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

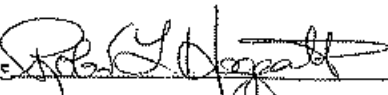
**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature



Date

8/14/00

Printed Name and Title

Robert D. Hoggarth, Senior Vice President

Form 1 D-2 (Rev. 4/98)

LOBBYING EXPENSES	Jul-Dec 00	Jan-Jun 00
Salaries and Benefits	16,406.00	5,348.00
Legal Fee	250,933.00	219,424.00
Other	48,909.00	46,605.00
Subtotal	316,248.00	271,377.00
OH %	0.18	0.37
Overhead	57,376.23	101,648.64
Total	<u>373,624.23</u>	<u>373,025.64</u>
Overhead Calculation		
Exec	543,302.00	515,665.00
HR	202,075.00	644,843.00
IT	492,251.00	465,174.00
Off & Fac	269,612.00	269,653.00
Finance	597,992.00	432,672.00
Total	<u>2,105,232.00</u>	<u>2,348,207.00</u>
Total Company Expense	11,603,679.00	6,269,138.00
OH %	0.18	0.37
Membership Dues	2,079,200.00	1,211,550.00
% Not deductible	0.18	0.31