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SECRETARY OF THE SENATE
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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <i>The Michael Lewan Company</i>			
2. Address <input type="checkbox"/> Check if different than previously reported <i>1201 Pennsylvania Ave, NW Suite 315</i>			
3. Principal Place of Business (if different from line 2) City: <i>Washington</i> State/Zip (or Country) <i>D.C. 20004</i>			
4. Contact Name <i>Michael Lewan</i>	Telephone <i>(202) 347-2222</i>	E-mail (optional)	5. Senate ID <i>2271</i>
7. Client Name <input type="checkbox"/> Self <i>The Principal Financial Group</i>			6. House ID <i>B3343</i>

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>60,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA Code</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 170(e)(2)(B) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 170(e)(2)(C) Internal Revenue Code</p>
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Signature *Michael Lewan*

Printed Name and Title Michael Lewan, President

Registrant Name Michael Lewan Co. Client Name Principal Financial

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

All issues/legislation pertaining to tax and budget in but not limited to:

Pension Reform: HR 1776 Pension Funding Equity Act of 2003 H.R. 31
Split dollar/COLI - National Employees Savings and Trust Equity Guarantee Act - HRX-80-03
Lifetime Annuity Payments: HR 269

17. House(s) of Congress and Federal agencies contacted Check if None

United States Senate
United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Michael Lewan	
Anne Sanders	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Michael Lewan Date 2/4/04

Printed Name and Title Michael Lewan President

Registrant Name Michael Lewan Co. Client Name Principal Financial

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues

All issues/legislation pertaining to financial services including but not limited to:
Pension Reform: H.R. 1776, HR3108 - Pension Funding Equity Act.
Split dollar/COLI: National Employees Savings and Trust Equity Guarantee Act JCK-80-03
Optional Federal Charter S. 1373 Insurance Consumer Protection

17. House(s) of Congress and Federal agencies contacted Check if None

United States Senate
United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Michael Lewan	
Anne Saunders	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Michael Lewan Date 2/4/04
Printed Name and Title Michael Lewan President

