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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name				The Fertilizer Institute	
2. Address		<input type="checkbox"/> Check if different than previously reported			
820 First Street, N.E. (Suite 430)					
3. Principal Place of Business (if different from line 2)					
City: Washington		State/zip (or Country) D.C. 20002			
4. Contact Name		Telephone		E-mail (optional)	
F. Everett Zillinger		202-962-0490		ezillinger@tfi.org	
5. Senate ID #					14461-1
7. Client Name					6. House ID #
<input type="checkbox"/> Self					3167300

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-D

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ <u>349,531.35</u> Expenses (nearest \$20,000)</p>
<p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of methods.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input checked="" type="checkbox"/> Method B. Reporting amounts under section 162(e) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>	

Signature F. Everett Zillinger Date February 14  
Printed Name and Title Everett Zillinger, Director, Government Relations

Registrant Name The Fertilizer Institute Client Name Self

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of (city and state or

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant affiliated organization

Signature \_\_\_\_\_ Date February 14,

Printed Name and Title Everett Zillinger, Director, Government Relations

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Registrant Name The Fertilizer Institute Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

H.R. 1907, Amendments to the Food Security Act of 1985/Technical Assistance Funding  
  
S.2007 To provide better protection against bovine spongiform encephalopathy and other prion diseases

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Everett Zillinger	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Everett Zillinger, Director, Government Relations

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Registrant Name The Fertilizer Institute Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

<p>H.R. 4, Securing America's Future Energy Act of 2003  S.954, Federal Power Act of 2003  H.R. 6, Energy Policy Act of 2003  S.14, The Energy Policy Act of 2003  S.2095, Energy Policy Act of 2003/lean version</p>
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17. House(s) of Congress and Federal agencies contacted  Check if None

<p>U.S. House of Representatives  U.S. Senate</p>
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Everett Zillinger	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date February 14

Printed Name and Title Everett Zillinger, Director, Government Relations

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Registrant Name The Fertilizer Institute Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

S. 157 Chemical Security Act of 2003  
S. 994 Chemical Facilities Security Act of 2003  
H.R. 1856 Harmful Algal Bloom and Hypoxia Research and Control Act

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Pamela Guffain	
Everett Zillinger	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date February 14,

Printed Name and Title Everett Zillinger, Director, Government Relations

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Registrant Name The Fertilizer Institute Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

H.R. 871, Hours of Service Amendments Act of 2003 S. 1325, Hours of Service Amendments Act of 2003 S. 919, Railroad Competition Act of 2003 H.R. 2088, Safe Accountable, Flexible & Efficient Transportation Equity Act of S. 1072, Safe Accountable, Flexible & Efficient Transportation Equity Act of
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17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  U.S. Senate
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Pamela Guffain	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Everett Zillinger, Director, Government Relations

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Registrant Name The Fertilizer Institute Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

<p>S.1416, Chile Free Trade Act          S. 1417, Singapore Free Trade Act          H.R. 2738, Chile Free Trade Act          H.R. 2739, Singapore Free Trade Act</p>
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17. House(s) of Congress and Federal agencies contacted  Check if None

<p>U.S. House of Representatives          U.S. Senate</p>
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Everett Zillinger	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date February 14,

Printed Name and Title Everett Zillinger, Director, Government Relations

Form LD 2 (Rev. 4/03)

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