

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE

02 AUG 21 AM 10: 5

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>PAUL SMITH (TRADE NAME: POLICY CONSULTING SERVICES)</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>310 MILL ROAD FALMOUTH MA 02540</b>			
3. Principal Place of Business (if different from line 2) City: <b>WASHINGTON</b> State/Zip (or Country) <b>DC 20003</b>			
4. Contact Name <b>PAUL SMITH</b>	Telephone <b>202-675-3390</b>	E-mail (optional)	5. Senate ID# <b>481446</b>
7. Client Name <input type="checkbox"/> Self <b>UNITED PARCEL SERVICE</b>			6. House ID# <b>334000</b>

**TYPE OF REPORT** 8. Year 2002 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying Activities

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

**12. Lobbying Firms**

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000

\$10,000 or more  ⇨ \$ 60,000  
Income (nearest \$20,000)

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

**13. Organizations**

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000

\$10,000 or more  ⇨ \$ \_\_\_\_\_  
Expenses (nearest \$20,000)

**14. REPORTING METHOD.** Check box to indicate accounting method. See instructions for description of method.

Method A. Reporting amounts using LDA definition

Method B. Reporting amounts under section 6033(c) Internal Revenue Code

Method C. Reporting amounts under section 162(e) Internal Revenue Code

Signature

*Paul Smith*

Printed Name and Title

**PAUL SMITH, CONSULTANT**



Registrant Name PAUL SMITH Client Name UNITED PARCEL SERVI

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the regi: engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, pr information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

INDEPENDENT CONTRACTOR STATUS

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>SELF</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Paul Smith Date 8/14/02

Printed Name and Title PAUL SMITH, CONSULTANT



Registrant Name PAUL SMITH Client Name UNITED PARCEL SER

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

CUSTOMS- PARITY OF USPS AND PRIVATE CARRIER  
DHL/DOWN FREIGHT FORWARDING

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
SELF	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Paul Smith Date 8/14/02

Printed Name and Title PAUL SMITH, CONSULTANT



Registrant Name PAUL SMITH Client Name UNITED PARCEL SERV

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

TAX INCENTIVES FOR ALTERNATIVE FUEL VEHICLES (CAR

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. HOUSE OF REPRESENTATIVES  
U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
SELF	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Paul Smith Date 8/19/02

Printed Name and Title PAUL SMITH, CONSULTANT



Registrant Name PAUL SMITH Client Name UNITED PARCEL SERVICE

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

ALTERNATIVE FUEL MANDATES PL 102-486  
CLIMATE CHANGE HR 4

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. HOUSE OF REPRESENTATIVES  
U.S. SENATE  
DOE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>SELF</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Paul Smith Date 8/14/08

Printed Name and Title PAUL SMITH, CONSULTANT



Registrant Name PAUL SMITH Client Name UNITED PARCEL SERVICE

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code PDS (one per page)

16. Specific lobbying issues

HR 22-LIKE LEGISLATION  
HR 4790 - BURTON, MCHUGH BILL  
POSTAL REFORM COMMISSION

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. HOUSE OF REPRESENTATIVES  
U.S. SENATE  
U.S. TREASURY  
WHITE HOUSE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
SELF	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Paul Smith Date 8/14/02

Printed Name and Title PAUL SMITH, CONSULTANT

