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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Ryan, Phillips, Utrecht, & MacKinnon			
2. Address <input type="checkbox"/> Check if different than previously reported 1133 Connecticut Avenue, NW, Suite 300			
3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) DC 20036			
4. Contact Name Rodney Hoppe	Telephone 202-293-1177	E-mail (optional)	5. Senate ID #
7. Client Name <input type="checkbox"/> Self Phillip Morris Management Corporation			6. House ID # 306800

**TYPE OF REPORT** 8. Year 2002 Midyear (January 1-June 30)  OR Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date \_\_\_\_\_

11. No Lobbying

### INCOME OR EXPENSES – Complete Either Line 12 OR Line 13

**12. Lobbying Firms**  
INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000   
\$10,000 or more  \$ 100,000  
Income (nearest \$20,000)

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

**13. Organizations**  
EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000   
\$10,000 or more  \$ \_\_\_\_\_  
Expenses (nearest \$20,000)

**14. REPORTING METHOD.** Check box to indicate accounting method. See instructions for description of

Method A. Reporting amounts using LDA definition

Method B. Reporting amounts under section 60 Internal Revenue Code

Method C. Reporting amounts under section 16 Internal Revenue Code

Signature

*Rodney C. Hoppe*

8/12/02

Printed Name and Title Rodney Hoppe, Legislative Associate



Registrant Name Ryan, Phillips, Utrecht & MacKinnon

Client Name Phillip Morris Management Corpo

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

S. 1191, H.R. 2330, – FY02 Agriculture Department Appropriations, provisions or issues related to tobacco  
 H.R. 2500, – FY02 Commerce, Justice, State & Judiciary Appropriations, provisions or issues related to tobacco  
 H.R. 2506, – FY2002 Foreign Operations Appropriations, provisions or issues related to tobacco.

17. House(s) of Congress and Federal Agencies contacted

Check if None

U.S. House  
 U.S. Senate  
 Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name and Title Rodney Hoppe- Legislative Associate



Registrant Name Ryan, Phillips, Utrecht & MacKinnon

Client Name Phillip Morris Management Corpo

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cot** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (One per page)

16. Specific lobbying issues

H.R. 2506, – FY2002 Foreign Operations Appropriations, provisions or issues related to tobacco.

17. House(s) of Congress and Federal Agencies contacted

Check if None

- U.S. House
- U.S. Senate
- Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name and Title Rodney Hoppe- Legislative Associate



Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Phillip Morris Management Corpo

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each coc** information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (One per page)

16. Specific lobbying issues

H.R. 1658, Eliminate Federal Quota and Price Supports for Tobacco, all provisions.  
Issues related to tobacco excise taxes, including funding for new programs.

17. House(s) of Congress and Federal Agencies contacted  Check if None

U.S. House  
U.S. Senate  
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Rodney Hoppe- Legislative Associate





Registrant Name Ryan, Phillips, Utrecht & MacKinnon

Client Name Phillip Morris Management Corpo

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each cot** information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (One per page)

16. Specific lobbying issues

H.R. 2180, S. 190, A Bill to Amend the Food, Drug and Cosmetic Act to allow Secretary of Health and Services the authority to regulate tobacco, all provisions.

H.R. 1990, S. 940, A Bill to Leave No Child Behind, provisions or issues related to tobacco.

S. 247, To Provide for the Protection of Children From Tobacco, all provisions.

H.R. 1044, Preventing Children from Using Tobacco and Tobacco Products, all provisions.

H.R. 1043, H.R. 1097, A bill to Amend the Food Drug Cosmetic Act to Provide FDA Jurisdiction Over

H.R. 4981, S. 217, Fire safe cigarette act, all provisions

17. House(s) of Congress and Federal Agencies contacted  Check if None

U.S. House

U.S. Senate

Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Rodney Hoppe- Legislative Associate



Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Phillip Morris Management Corpo

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (One per page)

16. Specific lobbying issues

None

17. House(s) of Congress and Federal Agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	-----
Rodney Hoppe	-----
Jeffrey M. MacKinnon	-----
Mark Planning	-----
Thomas M. Ryan	-----
Joseph V. Vasapoli	-----
	-----

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_  
 Printed Name and Title Rodney Hoppe-Legislative Associate

