Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

SECRETARY OF THE

GLAUGIL PM

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name		
Ryan, Phillips, Utrecht, & MacKinnon	·	
2. Address		
1133 Connecticut Avenue, NW, Suite 300		
3. Principal Place of Business (if different from line 2)		
City: Washington State/Zip (or	Country) DC 20036	
4. Contact Name Telephone	E-mail (optional) 5. Senate ID #	
Rodney Hoppe 202-293-1177		
7. Client Name Self	6. House ID #	
Phillip Morris Management Corporation	30680040	
10. Check if this is a Termination Report Termination INCOME OR EXPENSES – Complete Either I		
12. Lobbying Firms	13. Organizations	
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this report were:	
Less than \$10,000	Less than \$10,000	
\$10,000 or more \(\sum \) \(\su	\$10,000 or more Expenses (nearest \$2	
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all	14. REPORTING METHOD. Check box to indicate ex accounting method. See instructions for description of op	
payments to the registrant by any other entity for lobbying activities on behalf of the client).	θ Method A. Reporting amounts using LDA definition	
	θ Method B. Reporting amounts under section 6033(b Internal Revenue Code	
	θ Method C. Reporting amounts under section 162(e) Internal Revenue Code	
Signature Trong (. Hope	08/14/01	
Printed Name and Title Rodney Hoppe, Legislative Association	riate	

Registrant Name Ryan, Phillips, Utrecht & MacKinnon	Client Name Phill	ip Morris Management Corporatio
LOBBYING ACTIVITY. Select as many codes as necessar engaged in lobbying on behalf of the client during the reporting information as requested. Attach additional page(s) as needed.	g period. Using a :	ral issue areas in which the regi separate page for each code, p
15. General issue area code BUD (one per page)		
16. Specific lobbying issues H.R. 2216, Supplemental Appropriations for FY01, prov S. 1191, H.R. 2330, – FY02 Agriculture Department Ap H.R. 2500, – FY02 Commerce, Justice, State & Judiciar H.R. 2506, – FY2002 Foreign Operations Appropriation	propriations, provisi Appropriations, pr	ons or issues related to tobacco ovisions or issues related to tob
	1	
17. House(s) of Congress and Federal Agencies contacted	Check if	None
U.S. House U.S. Senate Executive Office of the President		
18. Name of each individual who acted as a lobbyist in this is	sue area	
Name	Covered (Official Position (if applicable)
Matt Berzok		
Rodney Hoppe		·
Jeffrey M. MacKinnon		•••••••••••••••••••••••••••••••••••••••
Mark Planning		,
Thomas M. Ryan		· · · · · · · · · · · · · · · · · · ·
Joseph V. Vasapoli	,	···
		·····
·	**********	······································
19. Interest of each foreign entity in the specific issues listed on line	16 above	Check if None
Signature		Date

Form LD-2 (Rev. 6/98)

Page 2

Registrant Name	Ryan, Phillips, Utrecht & MacKinnon	Client Name	Phillip Morris Management Corporatio
engaged in lobby	CTIVITY. Select as many codes as necessary ying on behalf of the client during the reporting equested. Attach additional page(s) as needed	ng period. Usi	general issue areas in which the reging a separate page for each code, p
15. General issu	e area code BUD (One per page)		
16. Specific lob	bying issues		
H.R. 2506,	- FY2002 Foreign Operations Appropriations	s, provisions o	or issues related to tobacco.
U.S. House U.S. Senate	Congress and Federal Agencies contacted ffice of the President	☐ Che	eck if None
18. Name of eac	ch individual who acted as a lobbyist in this is		: overed Official Position (if applicable)
Matt Berzok			
Rodney Hop	ppe		·
Jeffrey M. N			
Mark Planni			
Thomas M.			
Joseph V. V	asapoli		
19. Interest of eac	ch foreign entity in the specific issues listed on line	: 16 above	
Signature			Date

Form LD-2 (Rev. 6/98)

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Registrant Name Ryan, Phillips, Utrecht & MacKinnon	Client Name	Phillip Morris Management Corporatio
LOBBYING ACTIVITY. Select as many codes as engaged in lobbying on behalf of the client during the information as requested. Attach additional page(s) a	e reporting period. Usi	general issue areas in which the regiing a separate page for each code, p
15. General issue area code TAX (One per page	ge)	
16. Specific lobbying issues H.R. 1658, Eliminate Federal Quota and Price S Issues related to tobacco excise taxes, including		=
17. House(s) of Congress and Federal Agencies cont U.S. House U.S. Senate Executive Office of the President	acted 🗌 Che	eck if None
18. Name of each individual who acted as a lobbyist	I	overed Official Position (if applicable)
Matt Berzok		overed Official Position (11 applicable)
Rodney Hoppe		
Jeffrey M. MacKinnon		·
Mark Planning		
Thomas M. Ryan		
Joseph V. Vasapoli		· New Address
19. Interest of each foreign entity in the specific issues list		
Signature		Date
Printed Name and Title Rodney Hoppe- Legislative Ass	ociate	

Registrant Name Ryan, Phillips, Utrecht & MacKinnon	Client Name Phillip Morris Management Corpo	ratio
LOBBYING ACTIVITY. Select as many codes as necessary engaged in lobbying on behalf of the client during the reportion information as requested. Attach additional page(s) as needed	ng period. Using a separate page for each co	regi de, p
15. General issue area code TOB (One per page)		
16. Specific lobbying issues H.R. 2180, S. 190, A Bill to Amend the Food, Drug and Services the authority to regulate tobacco, all provisions H.R. 1990, S. 940, A Bill to Leave No Child Behind, pro S. 247, To Provide for the Protection of Children From TH.R. 1044, Preventing Children from Using Tobacco and H.R. 1043, H.R. 1097, A bill to Amend the Food Drug Co	ovisions or issues related to tobacco. Tobacco, all provisions. Tobacco Products, all provisions.	
17. House(s) of Congress and Federal Agencies contacted	☐ Check if None	
U.S. House U.S. Senate Executive Office of the President		
18. Name of each individual who acted as a lobbyist in this is	sue area	
18. Name of each individual who acted as a lobbyist in this is	sue area Covered Official Position (if applicable)	
Name		
Name Matt Berzok Rodney Hoppe Jeffrey M. MacKinnon		
Name Matt Berzok Rodney Hoppe Jeffrey M. MacKinnon Mark Planning		
Name Matt Berzok Rodney Hoppe Jeffrey M. MacKinnon Mark Planning Thomas M. Ryan	Covered Official Position (if applicable)	
Matt Berzok Rodney Hoppe Jeffrey M. MacKinnon Mark Planning Thomas M. Ryan Joseph V. Vasapoli	Covered Official Position (if applicable)	
Matt Berzok Rodney Hoppe Jeffrey M. MacKinnon Mark Planning Thomas M. Ryan Joseph V. Vasapoli	Covered Official Position (if applicable)	
Matt Berzok Rodney Hoppe Jeffrey M. MacKinnon Mark Planning Thomas M. Ryan Joseph V. Vasapoli	Covered Official Position (if applicable)	
Matt Berzok Rodney Hoppe Jeffrey M. MacKinnon Mark Planning Thomas M. Ryan Joseph V. Vasapoli	Covered Official Position (if applicable)	
Matt Berzok Rodney Hoppe Jeffrey M. MacKinnon Mark Planning Thomas M. Ryan Joseph V. Vasapoli	Covered Official Position (if applicable)	

Registrant Name	Ryan, Phillips, Utrecht & MacKinnon	_ Client Name	Phillip Morris Management Corporatio
engaged in lobby	TIVITY. Select as many codes as necessaing on behalf of the client during the report quested. Attach additional page(s) as needed	ing period. Usi	general issue areas in which the reging a separate page for each code, p
15. General issue	area code <u>TRD</u> (One per page)		
16. Specific lobb	ying issues		
None			
			(
17. House(s) of (Congress and Federal Agencies contacted	☐ Check i	f None
18. Name of each	n individual who acted as a lobbyist in this	ssue area	
	·	1	
	Name	C	overed Official Position (if applicable)
Matt Berzok	Name	Cı	overed Official Position (if applicable)
Matt Berzok Rodney Hopp		Ca	overed Official Position (if applicable)
	oe ·	Ca	overed Official Position (if applicable)
Rodney Hopp	ne acKinnon	Ca	overed Official Position (if applicable)
Rodney Hopp Jeffrey M. Ma	acKinnon	Ca	overed Official Position (if applicable)
Rodney Hopp Jeffrey M. Ma Mark Plannin	g yan	Ca	overed Official Position (if applicable)
Rodney Hopp Jeffrey M. Ma Mark Plannin Thomas M. R	g yan		
Rodney Hopp Jeffrey M. Ma Mark Plannin Thomas M. R	g yan sapoli		
Rodney Hopp Jeffrey M. Ma Mark Plannin Thomas M. R Joseph V. Va	g yan sapoli		
Rodney Hopp Jeffrey M. Ma Mark Plannin Thomas M. R Joseph V. Va	g yan sapoli		
Rodney Hopp Jeffrey M. Ma Mark Plannin Thomas M. R Joseph V. Va	g yan sapoli		

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