



POLICY  
DIRECTIONS  
INC.

*Government Relations  
for the 21st Century*

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00 AUG 14 AM 10:07

August 1, 2000

Jeff Trandahl  
Clerk  
Office of the Clerk  
U.S. House of Representatives  
Washington, D. C. 20515-6601

Re: Pharmacia & Upjohn, Inc.  
32112042

Dear Mr. Trandahl:

This is to notify that Pharmacia & Upjohn, Inc., has changed its name to Pharmacia Corporation. Per instructions from your office it was indicated that the name change should be reflected in a covering letter directed to your office. I am also enclosing the semi-annual Lobbying Report.

By copy of this letter, I am also notifying the Secretary of the Senate of the name change.

Sincerely,

Frankie L. Trull

FLT/asm  
Enclosure

cc: Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, D. C. 20510  
Senate Identification No. 31747-443

818 Connecticut Ave., NW • Suite 225 • Washington, DC 20006 • TEL 202.776.0071 • FAX 202.776.0083

Clerk of the House of Representatives  
 Legislative Resource Center  
 B-106 Cannon Building  
 Washington, DC 20515

Secretary of the Senate  
 Office of Public Records  
 232 Hart Building  
 Washington, DC 20510

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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>POLICY DIRECTIONS INC.</b>				
2. Address <input checked="" type="checkbox"/> Check if different than previously reported <b>818 Connecticut Avenue, N.W., Suite 225, Washington, D.C. 20006</b>				
3. Principal Place of Business (if different from line 2) City: <b>Same as above</b> State/Zip (or Country):				
4. Contact Name <b>Frankie L. Trull</b>		Telephone <b>202-776-0071</b>	E-mail (optional) <b>fltrull@poldir.com</b>	5. Senate ID # <b>31747-443</b>
7. Client Name <input type="checkbox"/> Self <b>PHARMACIA CORPORATION (formerly Pharmacia &amp; Upjohn, Inc.)</b>				6. House ID # <b>32112042</b>

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date: \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p style="text-align: center;"><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p style="text-align: center;"><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____  <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature Frankie L. Trull

Printed Name and Title Frankie L. Trull, President