

# LOBBYING REPORT

H. D.

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>AMERICAN INSURANCE ASSOCIATION</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>1130 Connecticut Avenue, NW, Suite 1000, Washington, DC 20036</b>			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name <b>Leigh Ann Pusey</b>	Telephone <b>(202) 828-7138</b>	E-mail (optional) <b>lpusey@aiadc.org</b>	5. Senate ID # <b>31093000</b>
7. Client Name <input checked="" type="checkbox"/> Self	6. House ID # <b>31093000</b>		

**TYPE OF REPORT** 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

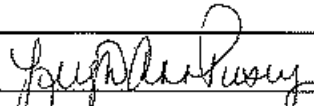
9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>\$1,240,000.00</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature \_\_\_\_\_



Printed Name and Title **Leigh Ann Pusey, Senior Vice President -- Federal Affairs**

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

Please See Attached List

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
John G. Arlington	Assistant Vice President	<input type="checkbox"/>
Angela Herman	Director	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/4/99  
Printed Name and Title Leigh Ann Pusey, Senior Vice President - Federal Affairs

## CROP INSURANCE

- H.R.473 plant diseases are covered by crop insurance
- H.R.1536 Crop Insurance Improvement Act of 1999
- H.R.1212 protect producers who applied for Crop Revenue Coverage PLUS
- H.R.2225 Crop Insurance Equity Act of 1999
- HR 2559 Agricultural Risk Protection Act of 1999
- S. 19 Agricultural Safety Net and Market Competitiveness Act of 1999
- S. 30 Agricultural Market Failure Protection Act of 1999
- S.357 amend the Federal Crop Insurance Act to establish a pilot program
- S. 529 Crop Insurance for the 21st Century Act
- S.629 Crop Insurance Improvement Act of 1999
- S. 839 Farmer Owned Reserve Restoration Act of 1999
- S.1108 Crop Insurance Equity Act of 1999
- S.1401 Speciality Crop Insurance Act of 1999

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AUP (one per page)

16. Specific lobbying issues

S. 678 - Salvaged & Damaged Motor Vehicle Info. Disclosure Act

S. 655 - National Salvage Motor Vehicle Consumer Protection Act

S. 1143 - FY.2000 Transportation Appropriations Act (Sec. 339)

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Melissa W. Shelk	Assistant Vice President	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/4/99

Printed Name and Title Leigh Ann Pusey, Senior Vice President - Federal Affairs

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BAN (one per page)

16. Specific lobbying issues

H. R. 10 -- Financial Services Act

S. 900 -- Financial Services Modernization

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives

Senate

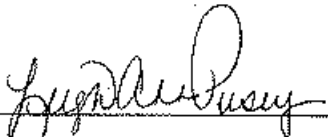
U.S. Department of Treasury

Office of the Comptroller of the Currency

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leigh Ann Pusey	Senior Vice President	<input checked="" type="checkbox"/>
David J. Pratt	Senior Vice President	<input type="checkbox"/>
Stephen D. Johnson	Asst. Vice President	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/4/99  
Printed Name and Title Leigh Ann Pusey, Senior Vice President - Federal Affairs

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Intl. Trade Admin. / Dept. of Commerce Appropriations Provision  
H. R. 2670 / S. 1217 - Appropriations bill for Dept. of Commerce

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives

Senate

Commerce Department

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
John Savercool	Vice President - Federal Affairs	<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Leigh Ann Pusey* Date 8/4/99

Printed Name and Title Leigh Ann Pusey, Senior Vice President - Federal Affairs

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code CAW (one per page)

16. Specific lobbying issues

Climate Change Policy and Legislation (no bills)

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives

Senate

EPA

CEQ

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>John G. Arlington</u>	<u>Assistant Vice President</u>	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/4/99  
Printed Name and Title Leigh Ann Pusey, Senior Vice President - Federal Affairs

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

- S. 1090 - Superfund Program Completion Act.
- HR 1300 - Recycle America's Land Act.
- S. 1105 - Superfund Litigation Reduction and Brownfield Cleanup Act.
- HR 2580 - Land Recycling Act.
- HR 1750 - Community Revitalization and Brownfield Cleanup Act.

Superfund Reauthorization, Liability, Remedy Selection,  
Natural Resource Damages, Brownfields Redevelopment

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives

Senate

EPA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
John G. Arlington	Assistant Vice President	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Leigh Ann Pusey* Date 8/4/99  
Printed Name and Title Leigh Ann Pusey, Senior Vice President - Federal Affairs

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FOR (one per page)

16. Specific lobbying issues

China Most Favored Nation Status (no bill number at the time)

17. House(s) of Congress and Federal agencies contacted  Check if None

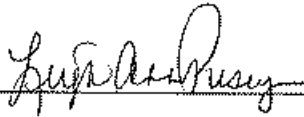
House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>John Savercool</u>	<u>Vice President - Federal Affairs</u>	<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/4/99

Printed Name and Title Leigh Ann Pusey - Senior Vice President - Federal Affairs

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

(Please see attached list)

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives

Senate

White House Privacy Office

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
John Savercool	Vice President - Federal Affairs	<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/4/99  
Printed Name and Title Leigh Ann Pusey, Senior Vice President - Federal Affairs

**HCR**

**S. 6, "Patients' Bill of Rights of 1999"**

**S. 326, "Patients' Bill of Rights Act"**

**S. 300, "Patients' Bill of Rights Plus Act"**

**S. 1344, "Patients Bill of Rights Act of 1999"**

**H.R. 2089, "Group Health Plan Review Standards Act of 1999"**

**S. 881, "Medical Information Protection Act of 1999"**

**S. 1921, "Health Care PIN Act"**

**S. 578, "Health Information Confidentiality Act of 1999"**

**H.R. 2470, a bill to ensure confidentiality with respect to medical records and health care-related information (no bill title)**

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

(Please see attached list)

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate  
Dept. of Agriculture  
Department of the Treasury  
GAO

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
John G. Arlington	Asst. Vice President	<input type="checkbox"/>
Angela Herman	Director	<input type="checkbox"/>
John Savercool	Vice President	<input checked="" type="checkbox"/>
Melissa Shelk	Asst. Vice President	<input type="checkbox"/>
Stephen Johnson	Asst. Vice President	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Leigh Ann Pusey* Date 8/4/99  
Printed Name and Title Leigh Ann Pusey -Senior Vice President - Federal Affairs

Insurance

American Insurance Association

H.R. 173 - Community Reinvestment Improvement Act of 1999  
H.R. 190 - Credit Opportunity Amendments Act of 1999  
H.R. 1429 - Anti-Redlining Insurance Disclosure Act of 1999  
S. 837 / HR 1475 - Auto Choice Reform Act  
H.R. 21 / S 1361 - Homeowners Insurance Availability Act  
H.R. 1714 - Electronic Signatures in Global and National Commerce Act  
H.R. 1858 - Consumer and Investor Access to Information Act of 1999  
S. 761 - Millennium Digital Commerce Act  
H.R. 1219 - Construction Industry Payment Protection Act of 1999  
H.R. 2325 - Medicare & Medicaid Surety Bond Reform Act of 1999

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

H.R. 987 - Workplace Preservation Act

S. 1070 - Sensible Ergonomics Needs Scientific Evidence Act  
SENSE Act.

Ergonomics standards legislation (no bill)

Workplace safety issues (no bill)

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
John Savercool	Vice President - Federal Affairs	<input checked="" type="checkbox"/>
Angela D. Herman	Director - Federal Affairs	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Leigh Ann Pusey* Date 8/4/99  
Printed Name and Title Leigh Ann Pusey - Senior Vice President - Federal Affairs

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code SCI (one per page)

16. Specific lobbying issues

Please see attached list

17. House(s) of Congress and Federal agencies contacted  Check if None

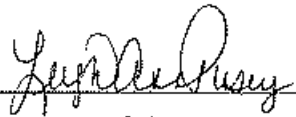
House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Angela D. Herman	Director - Federal Affairs	<input type="checkbox"/>
John Savercool	Vice President - Federal Affairs	<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/4/99  
Printed Name and Title Leigh Ann Pusey - Senior Vice President - Federal Affairs

**Electronic Commerce**

American Insurance Association

- H.R.354 Collections of Information Antipiracy Act
- H.R.850 Security and Freedom Through Encryption (SAFE) Act
- H.R. 1714 Electronic Signatures in Global and National Commerce Act
- H.R.1858 Consumer and Investor Access to Information Act of 1999
- H.R.1572 Digital Signature Act of 1999
- H.R.1685 Internet Growth and Development Act of 1999
- H.R.1686 Internet Freedom Act
- H.R.1320 Millennium Digital Commerce Act
- HR 2616 Encryption for the National Interest Act
- HR 2617 Tax Relief for Responsible Encryption Act of 1999
- S.761 Millennium Digital Commerce Act
- S. 798 PROTECT Act
- S 809 Online Privacy Act
- S. 854 Electronic Rights for the 21st Century Act
- S. 921 Electronics Securities Transactions Act

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

Please see attached list

17. House(s) of Congress and Federal agencies contacted  Check if None

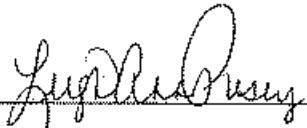
House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Leigh Ann Pusey	Senior Vice President	<input checked="" type="checkbox"/>
John G. Arlington	Asst. Vice President	<input type="checkbox"/>
Melissa Shelk	Asst. Vice President	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/4/99  
Printed Name and Title Leigh Ann Pusey - Senior Vice President - Federal Affairs

**TORTS**

**American Insurance Association**

H.R. 1283 / S 758 -- Fairness in Asbestos Compensation Act

S. 96 -- The Y2K Act

H.R. 775 -- The Year 2000 Readiness & Responsibility Act

S. 353 -- Class Action Fairness Act

H.R. 1875 -- Interstate Class Action Jurisdiction Act

S. 1185 / HR 2366 -- Small Business Product Liability Reform Act

S. 1269 -- Litigation Fairness Act

Registrant Name American Ins. Assoc. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Basel Convention (no bill number)  
China WTO Accession  
GATS 2000 trade negotiations  
E.U. Data privacy issues  
Japan insurance agreements  
India insurance market

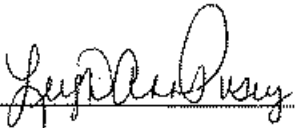
17. House(s) of Congress and Federal agencies contacted  Check if None

USTR  
Commerce Dept.  
House of Representatives  
Senate  
EPA  
State Dept.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
John Arlington	Asst. Vice President	<input type="checkbox"/>
John Savercool	Vice President	<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/4/99  
Printed Name and Title Leigh Ann Pusey - Senior Vice President - Federal Affairs

Registrant Name American Ins. Assoc. Client Name Self

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

David J. Pratt

Stephen D. Johnson

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

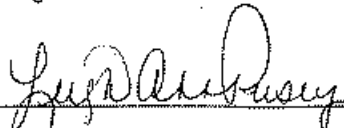
26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature  Date 8/4/99  
Printed Name and Title Leigh Ann Pusey, Senior Vice President -- Federal Affairs