

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE  
04 FEB 20 PM 3:17

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name		RAYTHEON COMPANY	
2. Address		<input checked="" type="checkbox"/> Check if different than previously reported	
		870 Winter Street	
3. Principal Place of Business (if different from line 2)			
City: Waltham		State/Zip (or Country) MA 02451	
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID#
Alfred C. Phillips	781-522-3056	alfred_c_phillips@raytheon.com	32828-24
7. Client Name	<input checked="" type="checkbox"/> Self		6. House ID#
			32210000

TYPE OF REPORT 8. Year 2003 Midyear (January 1 - June 30)  OR Year End (July 1 - December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  | Termination Date \_\_\_\_\_ 11. No Lobbying Activities

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input type="checkbox"/>   \$ _____ Income (nearest \$20,000)	\$10,000 or more <input checked="" type="checkbox"/>   \$ <u>1,420,000</u> Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.
	<input type="checkbox"/> Method A. Reporting amounts using LDA definitions
	<input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(1) of the Internal Revenue Code
	<input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of Internal Revenue Code

Signature \_\_\_\_\_

*Gerard F. Gasperini*

Printed Name and Title Gerard F. Gasperini, Assistant General Counsel



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific lobbying issues

Department of Transportation Appropriations bill, Standard Terminal Automation Replacement System (STARS), Explosives Detection Technology, Low-Cost Airport Surface Detection Equipment (ASDE), Terminal Digital Radar (ASR-11), ATC Beacon Interrogator (ACTBI), Wide Area Augmentation System (WAAS), Raytheon Aircraft Issues, Integrated Terminal Weather System (ITWS), Precision Runway Monitor (PRM), Next Generation VHF Air-Ground COMMS System (NEXCOM), FAA Telecommunications Infrastructure (FTI), FAA Reauthorization (H.R. 2115), Dominican Republic JPATS, Irish JPATS, Columbia JPATS, Andean Initiative/Plan

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate  
FAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
William J. Lee, Director - Government Relations	
John Barnes, Vice President - Government Relations	
Scott Plecs, Director – Government Relations	
Nancy T. Norton, Director – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Gerard F. Gasperini* Date 2/13/04

Printed Name and Title Gerard F. Gasperini, Assistant General Counsel



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

JPATS, General Budget Issues primarily related to defense appropriations

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
Andrew G. Schnabel, Director - Government Relations	
John Barnes, Vice President – Government Relations	
Nancy Norton, Director – Government Relations	
Scott Plecs, Director – Government Relations	
Richard P. McFarland, Director – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code COM (one per page)

16. Specific lobbying issues

Tactical Communications, Electronic Warfare, Frequency Spectrum

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
Richard P. McFarland, Director – Government Relations	
Beth Ann Barozie, Manager – Government Relations	
John Barnes, Vice President – Government Relations	
James J. Hickey, Director – Government Relations	
Douglas W. Baragar, Senior Manager – Government Relations	
Scott Plecs, Director – Government Relations	
Lauren Heller, Manager – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code CSP (one per page)

16. Specific lobbying issues

Privacy Act

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
John Barnes, Vice President – Government Relations	
Christopher J. Lombardi, Manager – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code DEF (one per page)

16. Specific lobbying issues

HR 1588/S 1050 - Defense Authorization

HR 2417/S 1025 - Intelligence Authorization

HR 2658/S 1382 - Defense Appropriations

THAAD, Extended Range Guided Munition (ERGM), Sea-based Missile Defense/Land-based Missile Defense, Cooperative Engagement Capability (CEC), Enhanced Position Location Reporting System (EPLRS), DDX, Follow To-TOW, Joint Standoff Weapon System (JSOW), Javelin, SMART-T, Aviation Advanced Technology (Stinger Universal Launcher), Radar Development (Sentinel), Firefinder, Advanced Field Artillery Tactical Data System (AFATDS), Tomahawk Multi-Year, Phalanx Depot Overhaul CIWS MODS, JPATS, EP-3 Series MODS, P-3 Serie MODS, Tomahawk, Standard Missile (EXAM), RAM, General Purpose Bombs (GBU-24), Radar Support (SPS-73), Submarine Communication Equipment (High Data Rate), Pedestal Mounted Stinger, AGM-65H Maverick MODS, Advanced MILSATCOM, Command, Control, and Communications Systems, Special Operations Tactical Systems Development, Special Operations Intelligence Systems, Manned Reconnaissance Systems (ASARS II Improvement Program-AIP), Global Hawk, Shared Reconnaissance POD (SHARP), Advanced Low Frequency Sonar (ALFS), Sti Block II, F/A-18E/F Procurement, Dual Use Applications, Global Broadcast Service (GBS), Major Test and Evaluat Investment, ALQ-184/ALE-50, National Airspace System, Acquisition Reform, A-76 Public-Private Competition, E Realignment and Closures; Blacklisting Federal Acquisition Regulations, Army Airborne Command & Control Syst (A2C2S), CENTCOM Deployable HQ, Defense Industrial Base (Buy America) Provisions, Distributed Common Ground System (DCGS), Dominate Mount Viewer (DMV), Evolved Sea Sparrow Missile, EW Development (ALE-Plaid Comet), F-15 Identification Friend or Foe (IFF) System Mods, F-15 Active Electronically Scanned Array Radi (AESA), Joint Common Missile (JCM), Loitering Attack Munition – Aviation (LAM-A), LPD-17 Advanced Procurement, MK-46 Torpedo Mods, National Polar-Orbiting Operational Envir. Satellite System (NPOESS), Powe Projection Adv. Tech. (CMRTR), Tank Extended Range Munition (TERMTM3), WSQ-11, Space Based Radar (SB TCA, SBSS, STSS, Classified Space and Intelligence Programs

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives, Senate, Department of Defense (Navy, Army, Air Force), Defense Advanced Research Programs Agency (DARPA)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
James J. Hickey, Director - Government Relations	
Douglas W. Barager, Senior Manager - Government Relations	
Richard P. McFarland, Director - Government Relations	



Name	Covered Official Position (if applicable)
John Barnes, Vice President - Government Relations	
William J. Lee, Director – Government Relations	
Beth Ann Barozie, Manager – Government Relations	
Andrew G. Schnabel, Director - Government Relations	
Nancy T. Norton, Director – Government Relations	
Scott Plecs, Director – Government Relations	
Lauren Heller, Manager – Government Relations	
Christopher J. Lombardi, Manager – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code DIS (one per page)

16. Specific lobbying issues

Department of Homeland Security Appropriations (HR 2555)  
 Transportation Appropriations Bill (HR 2989)  
 FAA Reauthorization Bill (HR 2115)  
 Maritime Domain Awareness  
 Homeland Security  
 Interoperable Communications  
 Air Cargo Security  
 Maritime Security  
 Airport Security  
 U.S. Visit Program  
 Biometrics  
 SPIRIT Program  
 MANPADS Countermeasures  
 Port Security

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
 Senate  
 Department of Homeland Security  
 U. S. Coast Guard

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
William J. Lee, Director - Government Relations	
John Barnes, Vice President – Government Relations	
Scott Plecs, Director – Government Relations	
Richard P. McFarland, Director – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues

Dominican Republic JPATS, Irish JPATS  
 Andean Initiative/Plan, Columbia JPATS  
 Turkey JPATS  
 Defense Export Loan Guarantee (DELG)  
 Stock Option Plans  
 Foreign Assistance Act  
 Export-Import Bank Charter

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
 Senate  
 Export-Import Bank  
 Defense Security Cooperation Agency (DSCA)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
John Barnes, Vice President – Government Relations	
Scot Plecs, Director – Government Relations	
Christopher J. Lombardi, Manager – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code FOR (one per page)

16. Specific lobbying issues

Foreign Ops. Appropriations bill (Export-Import Bank, OPIC, TDA Reauthorization), Normalization of Relations With Vietnam, Expansion of NATO Treaty Document 10536, China Most Favored Nation/WTO Entry, Trade Promotion Authority (TPA), FSC/ETI, Congressional Notifications of Export Licenses, Arms Export Control Act (AECA), State Department Authorization Act, Export Administration Act (EAA), Foreign Military Financing Cfm., Millenium Challenge Account (MCA), HR 1298 (HIV/AIDS, Tuberculosis, Malaria Act of 2003), Libya Sanctions Act, Syria Sanctions Act

17. House(s) of Congress and Federal agencies contacted  Check if None

- House of Representatives
- Senate
- U.S. Trade Representative
- U.S. Department of Treasury
- U.S. Department of State
- U.S. Department of Commerce

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
John Barnes, Vice President – Government Relations	
Christopher J. Lombardi, Manager – Government Relations	
Scott Plecs, Director – Government Relations	
Richard P. McFarland, Director – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Patients' Bill of Rights  
Mental Health Parity  
Prescription Drug Benefits

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
John Barnes, Vice President - Government Relations	
Christopher J. Lombardi, Manager – Government Relations	
Nancy T. Norton, Director – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code INS (one per page)

16. Specific lobbying issues

Indemnification  
 "War Risk" Insurance

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
 Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
Christopher J. Lombardi, Manager – Government Relations	
John Barnes, Vice President – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

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15. General issue area code LBR (one per page)

16. Specific lobbying issues

- Class Action Fairness Act
- OSHA Ergonomics Regulation
- Fair Labor Standards Act
- Overtime Regulations

17. House(s) of Congress and Federal agencies contacted  Check if None

- House of Representatives
- Senate
- U.S. Department of Labor

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
John Barnes, Vice President - Government Relations	
Christopher J. Lombardi, Manager – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

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15. General issue area code MMM (one per page)

16. Specific lobbying issues

Medicare Prescription Drugs Assistance

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
John Barnes, Vice President – Government Relations	
Christopher J. Lombardi, Manager – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code RET (one per page)

16. Specific lobbying issues

Pension Benefits/401K Plans

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
John Barnes, Vice President – Government Relations	
Christopher J. Lombardi, Manager – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code SCI (one per page)

16. Specific lobbying issues

NOAA-NPOESS Project, NOAA-GOES Project, NOAA-GFDL Supercomputer, NASA EOSDIS Project, NASA Aviation Systems Capacity Program, NASA Mars Surveyor, NASA Earth Science Programs, NASA Instrument Incubator, NASA Aerospace Information Technology Program, NASA Space Station Ground Operations, NASA Space Research and Technology Program, FCS, Lasers, Hypersonic Research  
 Commerce, Justice, State Appropriations (HR 2799)  
 VA-HUD, NASA, EPA Appropriations (HR 2861)

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
 Senate  
 NASA  
 NOAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	1
William J. Lynn, Sr. Vice President, Government Operations		
William J. Lee, Director - Government Relations		
John Barnes, Vice President – Government Relations		
Beth Ann Barozie, Manager – Government Relations		
Nancy T. Norton, Director – Government Relations		
Lauren Heller, Manager – Government Relations		
Richard P. McFarland, Director – Government Relations		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Foreign Tax Credit Carry Forward Period, HR 1037/S 2296 (Defense Jobs & Trade Promotion Act), Export Source Rule, Foreign Sales Corporations/ETI, HR 5095 (American Competitiveness and Corporate Accountability Act of 2002), National Security R&D Credit, §460 Repeal or Revision, CEO Signatures on Tax Returns, Section 911 Repeal, HR 1769 (Job Provisions Act of 2003)  
 HR 2896 (American Jobs Creation Act of 2003)  
 S 1637 (Jobs Act of 2003)

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
 Senate  
 U.S. Department of Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
John Barnes, Vice President – Government Relations	
Christopher J. Lombardi, Manager – Government Relations	
Nancy T. Norton, Director – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Africa Trade Bill, Sanctions Legislation, State Department Reauthorization Bill, China Most Favored Nation, Trade Promotion Authority, Code of Conduct for Arms Sales, Free Trade Agreements (Chile, Singapore, Mexico, FTAA, Morocco, Australia), CAFTA, Export Administration Act (EAA), Arms Export Control Act (AECA)

17. House(s) of Congress and Federal agencies contacted  Check if None

- House of Representatives
- Senate
- U. S. Department of State
- U.S. Trade Representative

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William J. Lynn, Sr. Vice President – Government Operations	
John Barnes, Vice President – Government Relations	
Christopher J. Lombardi, Manager – Government Relations	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name RAYTHEON COMPANY Client Name Self

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

870 Winter Street, Waltham, Massachusetts 02451

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Toni D. White

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant or affiliated organization

Signature *Gerard F. Gasperini* Date 2/13/04

Printed Name and Title Gerard F. Gasperini, Assistant General Counsel

