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| Clerk of the House of Representatives<br>Legislative Resource Center<br>B-106 Cannon Building<br>Washington, DC 20515 | Secretary of the Senate<br>Office of Public Records<br>232 Hart Building<br>Washington, DC 20510 |
|---|--|

SECRETARY OF THE SENATE

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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

|   |                             |                   |                           |
|---|-----------------------------|-------------------|---------------------------|
| 1. Registrant Name<br>Alexander Strategy Group  |                             |                   |                           |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br>3000 K St NW, Suite 101        |                             |                   |                           |
| 3. Principal Place of Business (if different from line 2)<br>Washington, DC 20007<br>City: State/zip (or Country) |                             |                   |                           |
| 4. Contact Name<br>Edward Stewart   | Telephone<br>(202) 339-8900 | E-mail (optional) | 5. Senate ID #            |
| 7. Client Name <input type="checkbox"/> Self<br>National Auto Dealers Association                                 |                             |                   | 6. House ID #<br>34431023 |

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-December 31) 
9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report  ⇔ Termination Date \_\_\_\_\_11. No Lobbying **INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

| 12. Lobbying Firms  | 13. Organizations   |
|---|---|
| <b>INCOME</b> relating to lobbying activities for this reporting period was:<br><br>Less than \$10,000 <input type="checkbox"/><br><br>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>75,000.00</u><br><small>Income (nearest \$20,000)</small> | <b>EXPENSES</b> relating to lobbying activities for this reporting period were:<br><br>Less than \$10,000 <input type="checkbox"/><br><br>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____<br><small>Expenses (nearest \$20,000)</small>  |
| Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).                                | <b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of <ul style="list-style-type: none"> <li><input type="checkbox"/> Method A. Reporting amounts using LDA definition</li> <li><input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code</li> <li><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</li> </ul> |

Signature



Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Edward Stewart, Partner \_\_\_\_\_

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Registrant Name Alexander Strategy Group Client Name National Auto Dealers Association

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code AUT (one per page)

16. Specific lobbying issues

CAFE  
Arbitration Issues


17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                                    | Covered Official Position (if applicable) |
|---|---|
| Tony Rudy                               |   |
| Ed Stewart                              |   |
| Karl Gallant, Terry Haines, Terry Allen |   |
| Dan Gans, Mike Mihalke                  |   |
| Brian Darling, Ed Buckham               |   |
| Paul Behrends                           |   |
| Jim Hayes                               | Fmr. Chief of Staff to Rep. Phil Crane    |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 02/10/05

Printed Name and Title

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

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Registrant Name Alexander Strategy Group Client Name National Auto Dealers Association

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

Brian Darling

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Bu<br>(city and state or co |
|------|---------|--|
|      |         |  |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

| Name | Address | Principal place of business<br>(city and state or country) | Amount of contribution<br>for lobbying activities |
|------|---------|--|---|
|      |         |  |   |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, affiliated organization

Signature \_\_\_\_\_



Date \_\_\_\_\_

02/10/05

Printed Name and Title Edward Stewart, Partner

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