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| Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 | Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510 |
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SECRETARY OF THE SENATE

03 AUG 14 PM 3: 41

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

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|--|-----------------------------|-------------------|---------------------------|
| 1. Registrant Name Van Scoyoc Associates, Inc. | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 101 Constitution Avenue, NW, Suite 600 West | | | |
| 3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) DC | | | |
| 4. Contact Name Thomas L. Lankford | Telephone (202) 638-1950 | E-mail (optional) | 5. Senate ID # 39837-3 |
| 7. Client Name <input type="checkbox"/> Self Ballard Power Systems Corporation | | | 6. House ID # 32802- |

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-December 31)
9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report ⇒ Termination Date _____11. No Lobbying Activities **INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

| |
|--|
| 12. Lobbying Firms |
| INCOME relating to lobbying activities for this reporting period was: |
| Less than \$10,000 <input type="checkbox"/> |
| \$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>60,000.00</u> Income (nearest \$20,000) |
| Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). |

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| 13. Organizations |
| EXPENSES relating to lobbying activities for this reporting period were: |
| Less than \$10,000 <input type="checkbox"/> |
| \$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000) |
| 14. REPORTING METHOD. Check box to indicate reporting accounting method. See instructions for description of method. |
| <input type="checkbox"/> Method A. Reporting amounts using LDA definitive schedule |
| <input type="checkbox"/> Method B. Reporting amounts under section 6033(c) Internal Revenue Code |
| <input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code |

Signature _____

Printed Name and Title Thomas L. Lankford, Vice President

LD-2 (REV. 6/98)

PA

Registrant Name Van Scoyoc Associates, Inc. Client Name Ballard Power Systems Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

H.R.4/S.517, Energy Policy Act of 2002, Fuel cell technology issues; hybrid technology issues; research and development tax credits; and transportation policy.
H.R.1588/S.1050, National Defense Authorization, FY2004, Fuel cell technology issues; and hybrid technology issues.
H.R.2658/S.1382, Department of Defense Appropriations, FY2004, Fuel cell technology issues; and hybrid technology issues.
H.R.2754/S.1424, Energy and Water Development Appropriations, FY2004, Fuel cell research and development. Reauthorization of Surface Transportation, Transportation issues.

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
United States Senate
Department of Defense
Department of Energy
Department of Transportation

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-----------------------|---|
| Thomas L. Lankford | |
| Michael Calabro | |
| Tommy Sears | |
| H. Stewart Van Scoyoc | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date 8/14/2003

Registrant Name Van Scoyoc Associates, Inc. Client Name Ballard Power Systems Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

H.R.1588/S.1050, National Defense Authorization, FY2004, Stationary and portable power; vehicular power.
 H.R.2658/S.1382, Department of Defense Appropriations, FY2004, Stationary and portable power; vehicular power.

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
 United States Senate
 Department of Defense
 Department of Energy
 Department of Transportation

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-----------------------|---|
| Thomas L. Lankford | |
| Michael Calabro | |
| Tommy Sears | |
| H. Stewart Van Scoyoc | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date 8/14/2003

Registrant Name Van Scoyoc Associates, Inc. Client Name Ballard Power Systems Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

H.R.4/S.517, Energy Policy Act of 2002, Stationary and portable power; and vehicular power.
 H.R.2989, Department of Transportation and Related Agencies Appropriations, FY2004, Vehicular power.

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
 United States Senate
 Department of Energy
 Department of Defense
 Department of Transportation

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-----------------------|---|
| Thomas L. Lankford | |
| Michael Calabro | |
| Tommy Sears | |
| H. Stewart Van Scoyoc | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date 8/14/2003

Registrant Name Van Scoyoc Associates, Inc. Client Name Ballard Power Systems Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, p information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

H.R.1588/S.1050, National Defense Authorization, FY2004, Fuel cell technology issues; and hybrid technology issues.
H.R.2658/S.1382, Department of Defense Appropriations, FY2004, Fuel cell technology issues; and hybrid technology issues.
H.R.2989, Department of Transportation and Related Agencies Appropriations, FY2004, Alternative fuels development.

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
United States Senate
Environmental Protection Agency
Department of Defense
Department of Energy
Department of Transportation

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-----------------------|---|
| Thomas L. Lankford | |
| Michael Calabro | |
| Tommy Sears | |
| H. Stewart Van Scoyoc | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date 8/14/2003

Registrant Name Van Scoyoc Associates, Inc. Client Name Ballard Power Systems Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

H.R.4/S.517, Energy Policy Act of 2002, Fuel cell technology issues; hybrid technology issues; research and development tax credits; and transportation policy.

H.R.2989, Department of Transportation and Related Agencies Appropriations, FY2004, Vehicular power.

Reauthorization of Surface Transportation, Transportation issues.

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
 United States Senate
 Department of Energy
 Department of Defense
 Department of Transportation

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-----------------------|---|
| Thomas L. Lankford | |
| Michael Calabro | |
| Tommy Sears | |
| H. Stewart Van Scoyoc | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 8/14/2003

Printed Name and Title Thomas L. Lankford, Vice President

Form LD-2 (Rev. 6/98)

Page 1

Registrant Name Van Scoyoc Associates, Inc. Client Name Ballard Power Systems Corporation

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities:

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

Tommy Sears

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

 BUD DEF ENG ENV TRA

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Business (city and state or country) |
|------|---------|---|
| | | |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

| Name | Address | Principal place of business (city and state or country) | Amount of contribution for lobbying activities | Open |
|------|---------|---|--|------|
| | | | | |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, affiliated organization

Signature

Thomas M. Lambert

Date

8/14/2003

Printed Name and Title Thomas L. Lankford, Vice President

Form LD-2 (Rev. 6/98)

Page